#### Before the Federal Communications Commission Washington, D.C. 20554

In the Matter of	)	
	)	
Request for Waiver and Review of Decisions of the	ne)	CC Docket No. 02-6
Universal Service Administrator by	)	
•	)	
San Antonio Positive Solutions, Inc.,	)	File No. SLD Form 471 No. 367995
DBA Positive Solutions Charter School	)	FRN 1002895
	)	
Schools and Libraries Universal Service	)	
Support Mechanism	)	

#### **Petition for Reconsideration**

San Antonio Positive Solutions, Inc., doing business as Positive Solutions Charter School ("Positive Solutions" or "School"), through its undersigned counsel hereby files this Petition for Reconsideration ("Petition") requesting the Wireline Competition Bureau ("Bureau") reconsider its denial, as set forth in the Bureau's Public Notice, DA 19-326 (released April 30, 2019) ("Public Notice"), of the School's Request for Waiver and Review filed on March 20, 2019. This Petition is filed pursuant to Section 1.106 of Title 47 of the Code of Federal Regulations ("47 CFR") and the stipulation set forth in the Public Notice.

#### I. Introduction.

The essence of the Positive Solutions Petition is the bare and unsupported contention that a properly addressed letter was mailed by the Universal Service Administrative Company ("USAC"), delivered to and received by the undersigned, presumably, through the U.S. Postal Service. Thus, without any record of transmission, delivery and/or receipt, or other proof of service, the Bureau found that this mere assertion constituted adequate and proper notice of USAC's decision to deny the School's appeal of USAC's decision to fully rescind the funding commitment to Positive Solutions. Importantly, USAC's failure to ensure the actual receipt of its

January 8, 2018 Appeal Decision Letter ("ADL") materially prejudiced the School by denying the School its opportunity to timely appeal USAC's ADL and adequate due process under the law.

The failure of the Federal Communications Commission ("Commission") to have adopted a USAC regulatory scheme governing notification and proof of service requirements that results in such unchecked mistreatment and ultimately prejudicial decision-making, misinformed the Bureau's decision in this matter to deny an appeal invokes reconsideration under the due process requirements established by the Commission in its rules, presenting the Commission with a novel question of law or policy.

#### II. Background.

#### A. Eligible Entity.

The School is a Texas nonprofit corporation, exempt from federal income taxation pursuant to Section 501(c)(3) of the U.S. Internal Revenue Code, that operates an open-enrollment charter school pursuant to a Contract for Charter with the Texas State Board of Education, as subsequently renewed by the Texas Commissioner of Education. Pursuant to its Contract for Charter with the State of Texas and the Texas Education Code, the School provides instruction to students at-risk of dropping out of school, and is part of the Texas public school system. As a Texas public school, Positive Solutions is eligible to participate in E-Rate and to request funding from USAC for eligible services.

#### B. Form 470.

The School timely posted a Form 470 for funding year 2003 on December 20, 2002. The Form 470 pertained to Category Two, Internal Connections, services. On the Form 470,

Positive Solutions specifically sought telecommunications services, internet access and internal connections. *See* Form 470 attached as Exhibit A.<sup>1</sup>

#### C. Form 471.

After allowing the required four-week minimum period to lapse under the Commission's rules at 47 CFR §54.504(b)(4) then in effect, the School only received one response, that of RGC and Associates, Inc. ("RGC"). Accordingly, the School awarded a contract for the services set forth on its Form 470 to RGC on February 3, 2003. Consistent with the Commission's rules, Positive Solutions then filed its Form 471 on February 5, 2003. *See* Form 471 attached as Exhibit B. Subsequently, USAC approved a funding commitment to the School.

#### D. Commitment Adjustment Letter.

From approximately May 2006 to March 2007, USAC conducted a review of the funding commitment to Positive Solutions. Thereafter, the School has no record and USAC did not include in the records that it provided any further communication relating to its review and decision. Unexpectedly, USAC issued a Notification of Commitment Adjustment Letter to Positive Solutions on June 16, 2017 (the "2017 Notice"), whereby USAC informed the School that it "must now adjust [the School's] overall funding commitment" in that "funds committed in 2003 were in violation of SLP rules." In the 2017 Notice, USAC also stated that it had "determined the applicant is responsible for all or some of the violations," and must "...repay all or some of the funds disbursed in error." USAC went on to say that it had decided to recover the entire amount of E-rate funding disbursed, \$161,154.39. As justification for its determination, USAC asserted

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Though previously provided with Petitioner's Request for Waiver and Review, this Exhibit is provided here not as duplicative or as support to Petitioner's argument but rather as informational and assistive to reviewers.

that the questioned costs had been "erroneously committed for the funding request 1002895, which was not justified as cost effective [...because the funds were in excess of the School's...] reasonable needs." (emphasis added) See 2017 Notice attached as Exhibit C.<sup>2</sup>

#### Ε. The School's Administrative Appeal.

In accordance with the instructions on submitting an administrative appeal of USAC's decision, as set forth in the 2017 Notice, on behalf of Positive Solutions, the undersigned timely filed an appeal of USAC's decision on August 15, 2017 ("2017 Appeal"). See August 2017 Appeal attached as Exhibit D.<sup>3</sup>

#### F. **Demand Letters.**

The School and the undersigned counsel waited for USAC's decision on its 2017 Appeal. Once again, contrary to custom, expectation, practice and process, the School received USAC's First Demand Payment Letter on June 27, 2018 ("First Demand Letter"). See First Demand Letter attached as Exhibit E.<sup>4</sup> The School replied to USAC on July 12, 2018. See Request for Review of Records Supporting Debt attached as Exhibit F.<sup>5</sup> Specifically, in its response, Positive Solutions asserted that "the School has not received USAC's decision relating to our appeal that was filed on August 15, 2017."

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Yet again, contrary to norm particular to legal proceedings, USAC issued its Second Demand Payment Letter to Positive Solutions on July 30, 2018 (the "Second Demand Letter"). See the Second Demand Letter attached as Exhibit G. On August 9, 2018, Positive Solutions responded to USAC. See August 9, 2018 Response to USAC attached as Exhibit H.<sup>6</sup>

#### G. ADL Revealed.

In response to Positive Solutions' letters, USAC issued a letter on September 19, 2018 ("USAC's Response"). *See* USAC's Response attached as Exhibit I.<sup>7</sup> Notably, in its correspondence, USAC disclosed in, of all things given the gravity of its decision, Footnote 5: "*See* Appeal Decision Letter from Universal Service Administrative Company to Robert Schulman, Counsel to PSCS (Jan. 8, 2018) (January 2018 ADL) (explaining that even when only one bid is received, the applicant must select cost-effective services and that no extenuating circumstances were provided to justify the higher costs for these services)." However, once again, Positive Solutions and the undersigned counsel have no record and, despite repeated requests, USAC has failed to provide its ADL.

#### H. Basis for Denying Request for Waiver and Review.

In the Public Notice, the Bureau relied upon the representation, presumably from USAC, that "Both letters were properly addressed and USAC has no record of receiving any returned mail related to these appeals."

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#### III. Denial of Request for Waiver and Review Erroneous.

To date, USAC has failed to provide the School and the undersigned counsel with the ADL, proof of service, and any evidence that the letter was properly addressed, let alone delivered. Importantly, as USAC has asserted and represented that it specifically issued the ADL to the undersigned counsel, we unequivocally attest that no such correspondence was ever received. *See* Affidavits of Robert Schulman and Amber Garza attached hereto as Exhibits J and K, respectively. Moreover, in the Public Notice, the Bureau's claim that USAC had transmitted its ADL to the undersigned counsel fails to demonstrate that the ADL was properly addressed, or timely or actually delivered and received. As such, other than "because I said so," USAC is unable to demonstrate that the timeline for filing an appeal of USAC's decision to the Commission under 47 CFR §54.719 was, in fact, triggered and allowed to lapse. To the degree that the Commission relies on USAC's administrative process to afford the Commission's constitutes due process, the Commission's reliance may not be properly placed, and for such reasons the Bureau erred in its decision to deny the School's Request for Waiver and Review.

#### IV. Request for Relief.

Positive Solutions respectfully requests that, for the above reasons, the Bureau reconsider its denial of the School's Request for Waiver and Review and that it afford the School the due process to which it is entitled and grant it a fair hearing of the facts and law applicable at the time that the funding commitment at issue was utilized.

#### Respectfully Submitted,

#### Schulman, Lopez, Hoffer & Adelstein, LLP

Robert A. Schulman

E-Mail: rschulman@slh-law.com

State Bar No. 17834500

845 Proton Road

San Antonio, Texas 78258 Telephone: (210) 538-5385

Facsimile: (210) 538-5384

Attorney for San Antonio Positive Solutions, Inc. DBA Positive Solutions Charter School

Dated: August 23, 2019

FCC Form Approval by OMB 3060-0806

470

### Schools and Libraries Universal Service Description of Services Requested and Certification Form

Estimated Average Burden Hours Per Response: 4.0 hours

This form is designed to help you describe the eligible telecommunications-related services you seek so that this data can be posted on the Fund Administrator website and interested service providers can identify you as a potential customer and compete to serve you.

Please read instructions before beginning this application.

(To be completed by entity that will negotiate with providers.)

Block 1: Applicant Addre	ess and I	dentifica	tions	
Form 470 Application Number: 194690000445511	1			
Applicant's Form Identifier: PS6470				
Application Status: CERTIFIED				
Posting Date: 12/20/2002				
Allowable Contract Date: 01/17/2003				
Certification Received Date: 12/20/2002				
1. Name of Applicant: POSITIVE SOLUTIONS CHARTER SCHOOL				
2. Funding Year: 07/01/2003 - 06/30/2004	3. Your 1 2267	Entity Nu 29	mber	
4a. Applicant's Street Address, P.O.Box, or Route	Number			
1325 N FLORES, SUITE 100				
City SAN ANTONIO		State FX	Zip Code 78212	
b. Telephone number ext.		C. Fax nu		
(210) 299- 1025		0 -		
d. E-mail Address				
sapsinc@swbell.net  5. Type Of Applicant				
Individual School (individual public or non-public school)				
School District (LEA;public or non-public[e.g., diocesan] local	district rep	resenting mu	ltiple schools)	
Library (including library system, library branch, or library cor	•		•	
Consortium (intermediate service agencies, states, state network	s, special c	onsortia)		
6a. Contact Person's Name: MS. PAMELA SOLITA	IRE			
First, fill in <b>every</b> item of the Contact Person's inform	ation bel	ow that i	s different from I	tem 4,
<b>ibove</b> . <b>Then</b> check the box next to the preferred mode of cont	act (At L	east one b	or MIIST be checke	ed)
6b. Street Address, P.O.Box, or Route Number	uci. (Al li	eusi one b	TO A INITION IN THE CHECKE	.u.)
1325 N FLORES, SUITE 100				

	City		State	Zip Code
	SAN ANTONIO		TX	78212
$\circ$	6c. Telephone Number	(210) 299- 1025	·	·
0	6d. Fax Number	(210) 299- 1052		
$\circ$	6e. E-mail Address Saps	sinc@swbell.net		

**Block 2: Summary Description of Needs or Services Requested** 

#### 7 This Form 470 describes (check all that apply):

- **a.** Tariffed services telecommunications services, purchased at regulated prices, for which the applicant has no signed, written contract. A new Form 470 must be filed for tariffed services for each funding year.
- **b.** Month-to-month services for which the applicant has no signed, written contract. A new Form 470 must be filed for these services for each funding year.
- c. Services for which a new written contract is sought for the funding year in Item 2.
- **d.** A multi-year contract signed on or before 7/10/97 but for which no Form 470 has been filed in a previous program year.

NOTE: Services that are covered by a signed, written contract executed pursuant to posting of a Form 470 in a previous program year OR a contract signed on/before 7/10/97 and reported on a Form 470 in a previous year as an existing contract do NOT require filing of a Form 470.

What kinds of service are you seeking: Telecommunications Services, Internet Access, or Internal Connections? Refer to the Eligible Services List at <a href="https://www.sl.universalservice.org">www.sl.universalservice.org</a> for examples. Check the relevant category or categories (8, 9, and/or 10 below), and answer the questions in each category you select.

8 Telecommunications Services

Do you have a Request for Proposal (RFP) that specifies the services you are seeking?

- **YES**, I have an RFP. It is available on the Web at or via (check one):
  - the Contact Person in Item 6 or the contact listed in Item 11.
- **b** NO, I do not have an RFP for these services.

**If you answered NO,** you must list below the Telecommunications Services you seek. Specify each **service or function** (e.g., local voice service) and quantity and/or capacity(e.g., 20 existing lines plus 10 new ones). See the Eligible Services List at <a href="https://www.sl.universalservice.org">www.sl.universalservice.org</a> for examples of eligible Telecommunications Services. Remember that only eligible telecommunications providers can provide these services under the universal service support mechanism. Add additional lines if needed.

Service or Function:	Quantity and/or Capacity:
Basic telephone service (POTS, Centrex, trunk)	For 1 building
High bandwidth service	For 1 building
Wireless service (cellular)	For 1 building
Video service, distance learning	For 1 buidling
Long distance, calling card	For 1 building
Maintenance/installation (inside wire maintenance)	For 1 building

9 Internet Access

Do you have a Request for Proposal (RFP) that specifies the services you are seeking?

a C	YES, I have an RFP. It is available on the Web at or via (check one):  the Contact Person in Item 6 or the contact listed in Item 11.
<b>6</b>	NO, I do not have an RFP for these services.
If you	answered NO, you must list below the Internet Access Services you seek. Specify each service or

**If you answered NO,** you must list below the Internet Access Services you seek. Specify each **service or function** (e.g., monthly Internet service) and quantity and/or capacity(e.g., for 500 users). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Internet Access services. Add additional lines if needed.

Service or Function:	Quantity and/or Capacity:
E Mail Account Fees	For 1 building
Internet Service	For 1 building
Dial Up Internet Services	For 1 building
E Mail Services	For 1 building

#### 10 Internal Connections

#### Do you have a Request for Proposal (RFP) that specifies the services you are seeking?

- a YES, I have an RFP. It is available on the Web at or via (check one):

  ☐ the Contact Person in Item 6 or ☐ the contact listed in Item 11.
- **b** NO, I do not have an RFP for these services.

**If you answered NO,** you must list below the Internal Connections Services you seek. Specify each **service or function** (e.g., local area network) and quantity and/or capacity(e.g., connecting 10 rooms and 300 computers at 56kbps or better). See the Eligible Services List at <a href="www.sl.universalservice.org">www.sl.universalservice.org</a> for examples of eligible Internal Connections services. Add additional lines if needed.

C	O
Service or Function:	Quantity and/or Capacity:
Wiring (Cat3, Cat5, coax, fiber, conduit, wiring accessories)	For 1 building
routers, serves, switches, hubs and upgrades	For 1 building
PBX, KSU, ARS, console, components and upgrades, voice compression module, VIC, VoIP	For 1 building
Video CODEC, MCU, MPEG encoder, PVBX, video groupt and desktop equipment, EMMI	For 1 building
maintenance/installation, technical support, documentation, extended warranty	For 1 building
wireless service, LAN	For 1 building
video equipment (broadband amplifier, cable box and modem)	For 1 building
ATM equipment (edge device, EMMI)	For 1 building
hardware and upgrades for internal connections (CSU/DSU, antenna, tape backup, line sharing device, lmedia converter, modem, monitor, multiplexing, satellite dish, TA, terminal server, UPS, zip drive, DIMM, transceiver)	For 1 building
internal connections components (backup power supply and batteries, cabinets, and power strips, circuit card, ethernet card, graphics card, hard disk array controller, RAID, MAU, NIC, SNMP module, multiport serial card)	For 1 building
operational software and upgrades, e-mail software, client access licenses, programming and configuration charges	For 1 building
construction costs, contingency fees, leasing fees, progessional services, per diem, travel time	For 1 building

or answer specific questions from service providers about the services you are seeking. This need not be		
the contact person listed in Item 6 nor the signer of this	form.	
Name:	Title:	
Pamela M. Solitaire	Assistant Director	
Telephone number		
(210) 299 - 1025		
Fax number		
(210) 299 - 1052		
E-mail Address		
sapsinc@swbell.net		

11 (Optional) Please name the person on your staff or project who can provide additional technical details

- 12. Check here if there are any restrictions imposed by state or local laws or regulations on how or when providers may contact you or on other bidding procedures. Please describe below any such restrictions or procedures, and/or provide Web address where they are posted and a contact name and telephone number for service providers without Internet access.
- 13. If you intend to enter into a multi-year contract based on this posting or a contract featuring an option for voluntary extensions you may provide that information below. If you have plans to purchase additional services in future years, or expect to seek new contracts for existing services, summarize below (including the likely timeframes).

#### **Block 3: Technology Assessment**

14. Basic telephone service only: If your application is for basic local and long distance telephone service (wireline or wireless) only, check this box and skip to Item 16. 15. Although the following services and facilities are ineligible for support, they are usually necessary to make effective use of the eligible services requested in this application. Unless you indicated in Item 14 that your application is ONLY for basic telephone service, you must check at least one box in (a) through (e). You may provide details for purchases being sought. a. Desktop communications software: Software required has been purchased; and/or is being sought. **b.** Electrical systems: adequate electrical capacity is in place or has already been arranged; and/or upgrading for additional electrical capacity is being sought. **c.** Computers: a sufficient quantity of computers  $\square$  has been purchased; and/or  $\square$  is being sought. **d.** Computer hardware maintenance: adequate arrangements M have been made; and/or M are being sought. e. Staff development: 
all staff have had an appropriate level of training /additional training has already been scheduled; and/or training is being sought. **f.** Additional details: Use this space to provide additional details to help providers to identify the services you desire.

#### **Block 4: Recipients of Service**

#### 16. Eligible Entities That Will Receive Services:

Check the ONE choice (a,b or c) that best describes this application and the eligible entities that will receive the services described in this application. You will then list in Item 17 the entity/entities that will pay the bills for these services.

- a. © Individual school or single-site library.
- **b.** Statewide application for (enter 2-letter state code) representing (check all that apply):
  - All public schools/districts in the state:
  - All non-public schools in the state:
  - All libraries in the state:

c. C School district, library system, or consortium application to serve multiple eligible entities:

Number of eligible entities				
For these eligible sites, please provide the following				
Area Codes (list each unique area code)  Prefixes associated with each area code (first 3 digits of phone number) separate with commas, leave no spaces				
If your application includes INELIGIBLE entities, check here.   If checked, complete Item 18.				

#### 17. Billed Entities

List the entity/entities that will be paying the bills directly to the provider for the services requested in this application. These are known as Billed Entities. At least one line of this item must be completed. Attach additional sheets if necessary.

	Entity Number	Entity
226729	POSITIVE SOLUTIONS O SCHOOL	CHARTER

#### 18. Ineligible Participating Entities

Does your application also seek bids on services to entities that are not eligible for the Universal Service Program? If so, list those entities here (attach pages if needed):

Ineligible Participating Entity  Area Cod	e Prefix
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#### **Block 5: Certification**

#### 19. The applicant includes:(Check one or both)

- a. schools under the statutory definitions of elementary and secondary schools found in the No Child Left Behind Act of 2001, 20 U.S.C. Secs. 7801(18) and (38), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or
- b. Ill libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any school (including, but not limited to elementary and secondary schools, colleges and universities).

## 20. All of the individual schools, libraries, and library consortia receiving services under this application are covered by:

- a. I individual technology plans for using the services requested in the application, and/or
- b. higher-level technology plans for using the services requested in the application, or
- **c.** no technology plan needed; application requests basic local and/or long distance telephone service only.

## 21. Status of technology plans (if representing multiple entities with mixed technology plan status, check both a and b):

- **a.** technology plan(s) has/have been approved by a state or other authorized body.
- **b.** technology plan(s) will be approved by a state or other authorized body.
- c. no technology plan needed; application requests basic local and long distance telephone service only.
- **22.** I certify that the services the applicant purchases at discounts provided by 47 U.S.C. Sec. 254 will be used solely for educational purposes and will not be sold, resold, or transferred in consideration for money or any other thing of value.
- 23. I recognize that support under this support mechanism is conditional upon the school(s) or library(ies) I represent securing access to all of the resources, including computers, training, software, maintenance, and electrical connections necessary to use the services purchased effectively.
- **24.** I certify that I am authorized to submit this request on behalf of the above-named entities, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.
- **25.** Signature of authorized person:
- 26. Date (mm/dd/yyyy): 12/20/2002
- 27. Printed name of authorized person: ARTURO B. SUAREZ
- 28. Title or position of authorized person: **DIRECTOR**
- 29a. Address of authorized person:

City: State: Zip:

29b. Telephone number of authorized person: (210) 299 - 1025

**29c.** Fax number of authorized person: ()

**29d.** E-mail address number of authorized person:

Persons willfully making false statements on this form can be punished by fine or forfeiture, under the Communications Act, 47 U.S.C. Secs. 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. Sec. 1001.

Service provider involvement with preparation or certification of a Form 470 can taint the competitive bidding process and result in the denial of funding requests. For more information, refer to the "Service Provider Role in Assisting Customers" at <a href="https://www.sl.universalservice.org/vendor/manual/chapter5.doc">www.sl.universalservice.org/vendor/manual/chapter5.doc</a> or call the Client Service Bureau at 1-888-203-8100.

**NOTICE:** Section 54.504 of the Federal Communications Commission's rules requires all schools and libraries ordering services that are eligible for and seeking universal service discounts to file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.504. The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.504. All schools and libraries planning to order services eligible for universal service discounts must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information we request in this form. We will use the information you provide to determine whether approving this application is in the public interest. If we believe there may be a violation or a potential violation of a FCC statute, regulation, rule or order, your application may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information in your application may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided in or submitted with this form or in response to subsequent inquiries may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC may delay processing of your application or may return your application without action.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

Public reporting burden for this collection of information is estimated to average 4 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554.

Please submit this form to:

SLD-Form 470 P.O. Box 7026 Lawrence, Kansas 66044-7026 1-888-203-8100

For express delivery services or U.S. Postal Service, Return Receipt Requested, mail this form to:

SLD-Form 470 c/o Ms. Smith 3833 Greenway Drive Lawrence, Kansas 66046 1-888-203-8100

> FCC Form 470 April 2002

New Search

Return To Search Results



# Schools and Libraries Universal Service Program Services Ordered and Certification Form 471 Application Display

**Block 1: Billed Entity Information** 

**Applicant's Form Identifier:** 

POSSOLYR6#2

471 Application Number: 367995 Funding Year: Billed Entity Number:

07/01/2003 - 06/30/2004 226729

Cert. Postmark Date: 02/05/2003 Form Status: CERTIFIED - In Window RAL Date: 03/07/2003

Out of Window Letter Date: Not applicable

Name: POSITIVE SOLUTIONS CHARTER SCHOOL

Address: 1325 N FLORES, SUITE 100 City: SAN ANTONIO State: TX Zip: 78212

Contact Name: MS. PAMELA M. SOLITAIRE Address: 1325 N FLORES, SUITE 100 City: SAN ANTONIO State: TX Zip: 78212

Type of Application: SCHOOL DISTRICT Ineligible Orgs: N

#### **Block 3: Impact of Services Ordered in THIS Application**

Number of students to be served: 198 Number of

## 98 Number of library patrons to be served:

SERVICE DESCRIPTION	BEFORE ORDER	AFTER ORDER
a. (Schools/districts/consortia only) Telephone service: How many classrooms had phone service before and after your order?	10	10
b. High-bandwidth voice/data/video service: How many buildings served before and after your order?	1	1
c. High-bandwidth voice/data/video service: Highest speed to a building before and after your order?	DSL	T-1
d. Dial-up Internet connections: How many before and after your order?	0	0
e. Dial-up Internet connections: Highest speed before and after your order?	0	0
f. Direct connections to the Internet: How many before and after your order?	1	1
g. Direct connections to the Internet: Highest speed before and after your order?	56	T-1
h. Internet access(for schools): How many rooms have Internet access before and after your order?	10	10
j. Internet Access: How many computers (or other devices) with Internet access before and after your order?	31	39

471 Information 2/12/19, 4:04 PM

#### **Block 4: Worksheets**

Worksheet A No: 478690 Student Count: 198

Weighted Product (Sum. Column 8): 178.2 Shared Discount: N/A

1. School Name: POSITIVE SOLUTIONS CHARTER SCHOOL

2. Entity Number: 226729 3. Rural/Urban: Urban

4. Student Count: 198 5. NSLP Students: 159 6. NSLP Students/Students: 80.303%

7. Discount: 90% 8. Weighted Product: 178.2

#### **Block 5: Discount Funding Request(s)**

FRN: 1002881 FCDL Date: 03/30/2004			
11. Category of Service: Internal Connections	12. 470 Application Number: 194690000445511		
<b>13</b> . <b>SPIN</b> : 143025918	14. Service Provider Name: RGC and Associates,		
	Inc.		
15. Contract Number: Tech Support	16. Billing Account Number:		
17. Allowable Contract Date: 01/17/2003	18. Contract Award Date: 02/05/2003		
19a. Service Start Date: 07/01/2003	19b. Service End Date:		
20. Contract Expiration Date: 06/30/2004			
21. Attachment #: TS	22. Block 4 Entity Number: 226729		
23a. Monthly Charges: \$.00	23b. Ineligible monthly amt.: \$.00		
23c. Eligible monthly amt.: \$0.00	23d. Number of months of service: 12		
23e. Annual pre-discount amount for eligible recurring charges ( 23c x 23d): \$0.00			
23f. Annual non-recurring (one-time) charges:	23g. Ineligible non-recurring amt.: 0		
201500			
23h. Annual pre-discount amount for eligible non-recurring charges ( 23f - 23g): \$201,500.00			
23i. Total program year pre-discount amount ( 23e + 23h): \$201,500.00			
23j. % discount (from Block 4): 90			
23k. Funding Commitment Request ( 23i x 23j): \$181,350.00			

FRN: 1002895 FCDL Date: 03/30/2004				
11. Category of Service: Internal Connections	12. 470 Application Number: 194690000445511			
<b>13. SPIN:</b> 143025918	14. Service Provider Name: RGC and Associates,			
	Inc.			
15. Contract Number: Cabling	16. Billing Account Number:			
17. Allowable Contract Date: 01/17/2003	18. Contract Award Date: 02/05/2003			
19a. Service Start Date: 07/01/2003	19b. Service End Date:			
20. Contract Expiration Date: 06/30/2004				
21. Attachment #: LAN	22. Block 4 Entity Number: 226729			
23a. Monthly Charges: \$.00	23b. Ineligible monthly amt.: \$.00			
23c. Eligible monthly amt.: \$0.00	23d. Number of months of service: 12			
23e. Annual pre-discount amount for eligible recurring charges ( 23c x 23d): \$0.00				

471 Information 2/12/19, 4:04 PM

23f. Annual non-recurring (one-time) charges: 216575.63	23g. Ineligible non-recurring amt.: 0	
23h. Annual pre-discount amount for eligible non-recurring charges ( 23f - 23g): \$216,575.63		
23i. Total program year pre-discount amount ( 23e + 23h): \$216,575.63		
23j. % discount (from Block 4): 90		
23k. Funding Commitment Request ( 23i x 23j): \$194,918.07		

FRN: 1002912 FCDL Date: 03/30/2004				
11. Category of Service: Internal Connections	<b>12. 470 Application Number</b> : 194690000445511			
<b>13. SPIN:</b> 143025918	14. Service Provider Name: RGC and Associates,			
	Inc.			
15. Contract Number: Server	16. Billing Account Number:			
17. Allowable Contract Date: 01/17/2003	18. Contract Award Date: 02/05/2003			
19a. Service Start Date: 07/01/2003	19b. Service End Date:			
20. Contract Expiration Date: 06/30/2004				
21. Attachment #: S	22. Block 4 Entity Number: 226729			
23a. Monthly Charges: \$.00	23b. Ineligible monthly amt.: \$.00			
23c. Eligible monthly amt.: \$0.00	23d. Number of months of service: 12			
23e. Annual pre-discount amount for eligible recurring charges ( 23c x 23d): \$0.00				
23f. Annual non-recurring (one-time) charges:	23g. Ineligible non-recurring amt.: 49616.47			
181277.54				
23h. Annual pre-discount amount for eligible non-recurring charges ( 23f - 23g): \$131,661.07				
23i. Total program year pre-discount amount ( 23e + 23h): \$131,661.07				
23j. % discount (from Block 4): 90				
23k. Funding Commitment Request ( 23i x 23j): \$118,494.96				

#### **Block 6: Certifications and Signature**

24a. Schools: Y

24b. Libraries or Library Consortia: N

26a. Individual Technology Plan: Y

26b. Higher-Level Technology Plan(s): N

26c. No Technology Plan Needed:

27a. Approved Technology Plan(s): N27b. State Approved Technology Plan: Y

27c. No Technology Plan Needed:

<< Previous

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#### **Exhibit C**



Schools and Libraries Program

Notification of Commitment Adjustment Letter

Funding Year 2003: July 1, 2003 - June 30, 2004

June 16, 2017

Arturo Suarez
POSITIVE SOLUTIONS CHARTER SCHOOL
1325 N FLORES, SUITE 100
SAN ANTONIO, TX 78212

Re: Form 471 Application Number: 367995

Funding Year: 2003

Applicant's Form Identifier: POSSOLYR6#2
Billed Entity Number: 226729
FCC Registration Number: 0012546479
SPIN: 143025918

Service Provider Name: RGC and Associates, Inc.

Service Provider Contact Person: Ronald Clontz

Our routine review of Schools and Libraries Program (SLP) funding commitments has revealed certain applications where funds were committed in violation of SLP rules.

In order to be sure that no funds are used in violation of SLP rules, the Universal Service Administrative Company (USAC) must now adjust your overall funding commitment. The purpose of this letter is to make the required adjustments to your funding commitment, and to give you an opportunity to appeal this decision. USAC has determined the applicant is responsible for all or some of the violations. Therefore, the applicant is responsible to repay all or some of the funds disbursed in error (if any).

This is NOT a bill. If recovery of disbursed funds is required, the next step in the recovery process is for USAC to issue you a Demand Payment Letter. The balance of the debt will be due within 30 days of that letter. Failure to pay the debt within 30 days from the date of the Demand Payment Letter could result in interest, late payment fees, administrative charges and implementation of the "Red Light Rule." The FCC's Red Light Rule requires USAC to dismiss pending FCC Form 471 applications if the entity responsible for paying the outstanding debt has not paid the debt, or otherwise made satisfactory arrangements to pay the debt within 30 days of the notice provided by USAC. For more information on the Red Light Rule, please see

https://www.fcc.gov/encyclopedia/red-light-frequently-asked-questions.

#### TO APPEAL THIS DECISION:

If you wish to appeal the Commitment Adjustment Decision indicated in this letter to USAC, your appeal must be received or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

- 1. Include the name, address, telephone number, fax number, and email address (if available) for the person who can most readily discuss this appeal with us.
- 2. State outright that your letter is an appeal. Identify the date of the Notification of Commitment Adjustment Letter and the Funding Request Number(s) (FRNs) you are appealing. Your letter of appeal must include the
- · Billed Entity Name,
- Form 471 Application Number,
- · Billed Entity Number, and
- FCC Registration Number (FCC RN) from the top of your letter.
- 3. When explaining your appeal, copy the language or text from the Notification of Commitment Adjustment Letter that is the subject of your appeal to allow USAC to more readily understand your appeal and respond appropriately. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal including any correspondence and documentation.
- 4. If you are an applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are a service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
- 5. Provide an authorized signature on your letter of appeal.

We strongly recommend that you use one of the electronic filing options. To submit your appeal to USAC by email, email your appeal to appeals@sl.universalservice.org or submit your appeal electronically by using the "Submit a Question" feature on the USAC website. USAC will automatically reply to incoming emails to confirm receipt.

To submit your appeal to us by fax, fax your appeal to (973) 599-6542.

To submit your appeal to us on paper, send your appeal to:

Letter of Appeal Schools and Libraries Program - Correspondence Unit 30 Lanidex Plaza West PO Box 685 Parsippany, NJ 07054-0685

For more information on submitting an appeal to USAC, see "Appeals" in the "Schools and Libraries" section of the USAC website.

#### FUNDING COMMITMENT ADJUSTMENT REPORT

On the pages following this letter, we have provided a Funding Commitment Adjustment Report (Report) for the Form 471 application cited above. The enclosed Report includes the Funding Request Number(s) from your application for which adjustments are necessary. See the "Guide to USAC Letters" posted at <a href="http://www.usac.org/sl/tools/samples.aspx">http://www.usac.org/sl/tools/samples.aspx</a> for more information on each of the fields in the Report. USAC is also sending this information to your service provider(s) for informational purposes. If USAC has determined the service provider is also responsible for any rule violation on the FRN(s), a separate letter will be sent to the service provider detailing the necessary service provider action.

Note that if the Funds Disbursed to Date amount is less than the Adjusted Funding Commitment amount, USAC will continue to process properly filed invoices up to the Adjusted Funding Commitment amount. Review the Funding Commitment Adjustment Explanation in the attached Report for an explanation of the reduction to the commitment(s). Please ensure that any invoices that you or your service provider(s) submits to USAC are consistent with SLP rules as indicated in the Funding Commitment Adjustment Explanation. If the Funds Disbursed to Date amount exceeds your Adjusted Funding Commitment amount, USAC will have to recover some or all of the disbursed funds. The Report explains the exact amount (if any) the applicant is responsible for repaying.

Schools and Libraries Program Universal Services Administrative Company

cc: Ronald Clontz
 RGC and Associates, Inc.

## Funding Commitment Adjustment Report for Form 471 Application Number: 367995

Funding Request Number: 1002895

Services Ordered: INTERNAL CONNECTIONS

SPIN: 143025918

Service Provider Name: RGC and Associates, Inc.

Contract Number: Cabling

Billing Account Number:

Site Identifier: 226729
Original Funding Commitment: \$194,918.07
Commitment Adjustment Amount: \$194,918.07

Adjusted Funding Commitment: \$0.00

Funds Disbursed to Date \$161,154.39 Funds to be Recovered from Applicant: \$161,154.39

Funding Commitment Adjustment Explanation:

After a thorough investigation, it has been determined that this funding commitment must be rescinded in full. During the course of review, it was determined that the funds were erroneously committed for the funding request 1002895, which was not justified as cost effective. The FCC rules require that, in selecting the service provider, the applicant must select the most cost effective service or equipment offering, with price being the primary factor, which will result in it being the most effective means of meeting educational needs and technology plan goals. Additionally, the applicants technology plans for requested services should be based on an assessment of their reasonable needs. Applicants that request services that are beyond their reasonable needs and thus not cost effective have violated the above rules. Since FRN 1002895 exceeded the applicants reasonable needs, this funding commitment is rescinded in full and SLD will seek recovery of any improperly disbursed funds from the applicant.

#### **Exhibit D**



517 SOLEDAD STREET SAN ANTONIO, TEXAS 78205-1508 ROBERT A. SCHULMAN RSCHULMAN@SLH-LAW.COM

TELEPHONE: (210) 538-5385 FACSIMILE: (210) 538-5384

WWW.SLH-LAW.COM & WWW.K12LAW.COM

#### ATTORNEYS AND COUNSELORS FOR TEXAS PUBLIC SCHOOLS AND LOCAL GOVERNMENT

August 15, 2017

By Certified Mail, Return Receipt Requested No. 7016 1970 0000 9112 3210

Letter of Appeal Schools and Libraries Program – Correspondence Unit 30 Lanidex Plaza West P. O. Box 685 Parsippany, NJ 07054-0685

#### RE: Appeal of Notification of Commitment Adjustment Letter

Billed Entity Name	San Antonio Positive Solutions, Inc. DBA Positive Solutions Charter School
Billed Entity Number	226729
Contact Person	Robert A. Schulman, Attorney-at-Law
Contract Information:	
Mailing Address	517 Soledad Street, San Antonio, TX 78205
Phone Number	(210) 538-5385
Fax Number	(210) 538-5384
Email	RSchulman@SLH-Law.com
Service Provider	RGC and Associates, Inc.
Funding Year	2003
Application Type and Application Number	Form 471, Application No. 367995
Funding Request Number	1002895
FCC Registration Number	0012546479
Appeal Reason	Determination to fully rescind funding commitment falls outside of record retention period.

#### To Whom It May Concern:

We are in receipt of the Notification of Commitment Adjustment Letter dated June 16, 2017 ("Notice"), issued by the School and Libraries Program ("SLP") of the Universal Service Administrative Company ("USAC") to our client, San Antonio Positive Solutions, Inc. DBA Positive Solutions Charter School ("SAPS"). On behalf of SAPS, we hereby submit this appeal of the Notice to USAC.

#### **Reason for Appeal**

The USAC Notice informed SAPS of its decision to fully rescind the funding commitment. The reason offered was an SLP review that "determined that the funds were erroneously committed for the funding request 1002895...." as "... not justified as cost effective." The Notice did not identify specific rules supporting this determination except to state that SAPS was required to "select the most cost effective service or equipment offering, with price being the primary factor, which will result in it being the most effective means of meeting educational needs and technology goals."

In that the applicable rule was not identified, we surmise that USAC alleges that SAPS failed to adhere to 47 CFR §§ 54.504 and 54.511, the CFRs in effect at the time that SAPS received its Funding Commitment Decision Letter dated March 30, 2004 ("Funding Letter").

It is SAPS' position in this appeal that it did fully comply with 47 CFR §§ 54.504 and 54.511. Notably, in response to SAPS' solicited bids in 2003, it received a response from only one vendor, the selected vendor, RGC and Associates, Inc. Please refer to Exhibits A and B, notarized Affidavits of Arturo Suarez and Pamela Solitaire, respectively. As no other responsive bid was received, RGC, an E-rate qualified vendor, was the one and only "cost effective" vendor. SAPS did not retain these 13-year-old records, specifically, the vendor solicitation or bidder matrix (if there was a matrix) related to the statements of Mr. Suarez and Ms. Solitaire.

Significantly, at 47 CFR § 54.516(a), in effect at the time that SAPS received its Funding Letter, we find the following requirement:

*Recordkeeping requirements*. Schools and libraries shall be required to maintain for their purchases of telecommunications and other supported services at discounted rates the kind of procurement records that they maintain for other purchases.

The Funding Letter further stated:

RETAIN DOCUMENTATION – Applicants and service providers must retain documentation, including but not limited to, documents showing:

- compliance with all applicable competitive bidding requirements,



- products and/or services delivered (e.g., customer bills detailing make, model and serial number),
- resources necessary to make effective use of E-rate discounts, including the purchase of equipment such as workstations not eligible for support,
- the specific location of each item of E-rate funded equipment, and
- the applicant has paid the non-discount portion.

These documents must be retained and available for review for 5 years. (emphasis added).

Subsequent to the Funding Letter came more current administrative law, where we find the following rule at 47 CFR § 54.516(a) in effect during the period September 13, 2004 through August 18, 2014:

Recordkeeping requirements—(1) Schools and libraries. Schools and libraries shall retain all documents related to the application for, receipt, and delivery of discounted telecommunications and other supported services for at least 5 years after the last day of service delivered in a particular Funding Year. Any other document that demonstrates compliance with the statutory or regulatory requirements for the schools and libraries mechanism shall be retained as well. Schools and libraries shall maintain asset and inventory records of equipment purchased as components of supported internal connections services sufficient to verify the actual location of such equipment for a period of five years after purchase. (emphasis added).

Thus, under the record retention requirements in effect during the period of time preceding SLP's Notice, SAPS was not required to, nor did it retain records of its solicitation for proposals responsive to the subject matter of the Notice upon which USAC's determination is based.

Additionally, in its Fifth Report and Order adopted on August 4, 2004 ("Order"), the Federal Communications Commission ("FCC") proffered the following policy:

32. <u>Administrative Limitations Period for Audits or Other Investigations by the Commission or USAC</u>. We believe that some limitation on the timeframe for audits or other investigations is desirable in order to provide beneficiaries with certainty and closure in the E-rate applications and funding processes. For administrative efficiency, the time frame for such inquiry should match the record retention requirements and, similarly, should go into effect for Funding Year 2004. Accordingly, we announce our policy that we will initiate and complete any inquiries to determine whether or not statutory or rule violations exist within a five year period after final delivery of service for a specific funding year. We note that USAC and the Commission have several means of determining whether a violation has occurred, including reviewing the application, post application year auditing, invoice review and investigations. Under the policy we adopt today, USAC and the Commission shall carry out any audit or investigation



that may lead to discovery of any violation of the statute or a rule within five years of the final delivery of service for a specific funding year.<sup>1</sup>

33. In the E-rate context, disbursements often occur for a period up to two years beyond the funding year. Moreover, audit work typically is not performed until after the disbursement cycle has been completed. For consistency, our policy for audits and other investigations mirrors the time that beneficiaries are required to retain documents pursuant to the rule adopted in this order. We believe that conducting inquiries within five years strikes an appropriate balance between preserving the Commission's fiduciary duty to protect the fund against waste, fraud and abuse and the beneficiaries' need for certainty and closure in their E-rate application processes. (emphasis added).

Commensurately, the FCC adopted an amendment to 47 CFR § 54.516(a) limiting the required retention of records to five (5) years. In issuing its Notice, USAC is essentially setting aside the FCC's Order regarding the "limitation on the timeframe for audits or other investigations." Accordingly, pursuant to the best recollection of the SAPS administrators in charge of the matter reviewed in 2004, and to ensure consistency with the FCC's policy, we respectfully submit that USAC must reconsider and retract its decision to "fully rescind the funding commitment."

Yours truly,

SCHULMAN, LOPEZ,

HOFFER & ADELSTEIN, LLP

claims or charges. See Footnote 55 in the Fifth Report and Order.

Robert A. Schulman

<sup>1</sup> As observed in the Fifth Report and Order issued by the Federal Communications Commission, the limitation period established here relates to the time period within which one must bring an action to establish a debt due to a violation of E-rate program rules or the statutory provisions. In contrast, the DCIA statute of limitations relates to the time period within which the FCC must act to collect the debt once established. We note that this administrative limitation period is distinct from the DCIA statute of limitations, but it is offered here to demonstrate the policy intentions of the authorities on the issue of limitations and the retention of records necessary to bring and defend



August 15, 2017 Schools and Libraries Program – Correspondence Unit RE: Appeal of Notification of Commitment Adjustment Letter, Page 5

RAS:cap Enclosures

cc: Ronald Clontz, President, RGC and Associates, Inc. (Letter Only)

Arturo Suarez, Director, Positive Solutions Charter School (Letter and Enclosures)



#### STATE OF TEXAS

#### COUNTY OF BEXAR

#### AFFIDAVIT BY ARTURO SUAREZ

Before me, the undersigned authority, on this day personally appeared Arturo B. Suarez, who being by me first duly sworn, on oath stated as follows:

My name is Arturo B. Suarez. I am over the age of 18, am of sound mind and capable of making this affidavit. I understand that if I lie in this affidavit, I may be criminally responsible.

I am the Director/Superintendent of San Antonio Positive Solutions, Inc., doing business as Positive Solutions Charter School ("SAPS"), 1325 North Flores, San Antonio, Texas 78212. I have been Director/Superintendent of SAPS since November 1, 1993. I was the Director/Superintendent of SAPS in 2003, when a Form 470, Description of Services Requested and Certification Form, was submitted by PSCS for a Network Electronics and Cabling Project ("the project") for SAPS, FRN 002895. The project was undertaken because of the need to improve technology for the benefit of both students and staff.

On or about February 5, 2003, SAPS filed a Form 471, Description of Services Ordered and Certification Form, for E-rate discount rates with the Universal Service Administrative Company ("USAC") to cover the costs associated with the project, identified as "Internal Connections – Cabling," which included site survey work and the installation/configuration of network electronics and cabling. In March 2004, the USAC approved SAPS' application and allocated funding for the project totaling \$494,763.03. A proposal for the project was issued on January 31, 2003.

Records of these 13year-old transactions were either lost or destroyed, but it is my best recollection that in response to our request for vendor responses to a proposal for site survey and installation/configuration of network electronics and cabling, only one vendor responded. That proposal was from the selected vendor, RGC and Associates, Inc. We did maintain, and I attach to this affidavit, that one proposal as Exhibit A-1.

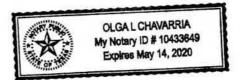
RGC and Associates, Inc. performed as contracted and was paid for its services Funding Year 2003 July 1, 2003 through June 30, 2004).

Arturo B. Suareze

Sworn to and subscribed before me on <u>August 15, 2017</u>, by Arturo B. Suarez, who is personally known to me.

Notary Public, State of Texas

My commission expires May 14, 2020



## RGC and Associates, Inc. (RGC)

Statement of Work

for

# NETWORK ELECTRONICS AND CABLING PROJECT



# Prepared for San Antonio Positive Solutions, Inc.

(Positive Solutions, Inc.)

**January 31, 2003** 

The information in this Statement of Work shall not be disclosed outside Positive Solutions and shall not be duplicated, used or disclosed in whole or in part for any purpose other than to evaluate the proposal, provided that if a contract is awarded to RGC as a result of or in connection with the submission of this Statement of Work, Positive Solutions shall have the right to duplicate, use or disclose the information to the extent provided by the contract. This restriction does not limit the right of Positive Solutions to use information contained in the Statement of Work if it is obtained from another source without restriction.

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## 1. STATEMENT OF WORK

## Statement of Work - Introduction

This section describes the Services that RGC and Associates will provide under the terms of the RGC Customer Agreement (*Agreement*) and this Statement of Work (SOW). Specifically, RGC will provide Positive Solutions, Inc. (PSI) with a set of customized e-ratable services, with supporting documentation. The details of the Services to be provided are described in this section. These Services will be provided at all eligible PSI locations in San Antonio, Texas.

Scope of Work to be accomplished by RGC includes the procurement, installation and testing of a network infrastructure that is capable of supporting PSI's educational technology requirements.

## This Statement of Work is comprised of the following sections:

- 1. Assumptions
- 2. RGC Responsibilities
- 3. PSI Responsibilities
- Deliverable Materials Documentation
- 5. Project Schedule
- Completion Criteria
- 7. Warranty
- 8. Charges

## The following are incorporated in and made part of this Statement of Work:

- Appendix A, Deliverable Guidelines / Documentation
- Appendix B, Project Change Control Procedure
- Appendix C, Equipment
- Appendix D, Wiring Installation Standards
- Appendix E, Cabling Installation and Testing Specifications
- Appendix F, Signature Page

Changes to this Statement of Work will be processed in accordance with the procedure described in Appendix B, "Project Change Control Procedure." The investigation and the implementation of changes may result in modifications to the Schedule, Charges or other terms of this Statement of Work.

This proposal will expire December 31, 2004 unless this date is extended by RGC in writing.

## 1.1 Assumptions

This Statement of Work and RGC's estimates to perform the Statement of Work are based on the following assumptions. Deviations that arise during the proposed project will be managed through the procedure described in Appendix B, "Project Change Control Procedure."

RGC Statement of Work for Network Electronics Table of Contents
Page 1

## The networking system environment consists of PSI's eligible sites.

- 1. No sites affected by RGC's performance under this SOW have been declared as "Historical Buildings."
- 2. RGC will provide up to 90 cable drops, which includes moves, adds and changes
- 3. PSI eligible sites do not exceed one (1) location.
- 4. PSI school sites will be cabled and have closets prepared prior to the installation of network equipment.
- 5. PSI personnel who will be assigned to this project will have the technical skills necessary to participate in the project.
- PSI and user personnel will be available as described in section 3.0, "PSI Responsibilities."
- 7. PSI will provide a current and accurate listing of each school site, to include network electronics hardware and software installed, and the number of MDF and IDF wiring closets.
- 8. Work under this Statement of Work will be performed at sites within PSI and will not require travel to school sites outside district boundaries.
- 9. Only those components specified in this SOW are to be supplied and installed by RGC. Additional components can be specified via the Project Change Control Procedure detailed in Appendix B.
- 10. Services to configure network electronics in each MDF or IDF will be performed at one time.
- 11. Work under this contract will be performed during school hours (7:00 a.m. and 4:00 p.m.) unless otherwise mutually agreed by RGC and PSI.
- 12. Work to be performed at specific sites will be mutually agreed and scheduled at least ten (10) business days prior to the commencement of the work.
- 13. RGC may use subcontractors in the performance of this SOW.
- 14. RGC and our subcontractor(s) will have unlimited, unrestricted access to all buildings. Any security requirements inclusive of guards, security codes/access codes, lighting and internal access and/or central monitoring are the responsibility of PSI.
- 15. RGC will be provided with access badges, keys and combinations or escorts to perform the work described in this SOW. Any delay encountered due to unavailability of buildings may result in additional charges being incurred by PSI. If this situation arises, it will be addressed via the Project Change Control Procedure detailed in Appendix B.
- 16. Adequate wall space/wiring closet space will be made available to RGC for the purpose of placing MDF/IDF products and equipment installed under this agreement. It is understood by RGC and PSI that any delay encountered due to insufficient wall space/insufficient wiring closet space may result in time delays and additional charges incurred by PSI. If this situation arises, it will be addressed via the Project Change Control Procedure detailed in Appendix B.
- 17. It is understood by PSI and RGC that this SOW is based upon the Start Date provided below. In the event this date is not achieved, RGC reserves the right to extend the project End Date on a working day for working day basis, and as mutually agreed by RGC and PSI, via the Project Change Control Procedure detailed in Appendix B.

- 18. It is understood by PSI and RGC that this SOW and the pricing associated with this SOW are based upon the award of the total proposed SOW described in this document. The work described in this SOW will be performed during one continuous phase.
- RGC will not order product until after the site survey has been made and the configuration verified and agreed to by PSI.
- 20. PSI will provide access to the PSI network for support.
- 21. This Statement of Work applies to eligible buildings identified in FCC Form 471.
- 22. Delivery of product is dependent upon availability from our vendor(s).
- 23. All non-RGC products must be approved by RGC's Product Safety Review Board prior to RGC placing your order. If any product does not meet our product safety specifications, RGC will work with you to identify an alternate product. Procurement of an alternate product will occur only upon your approval.
- 24. Excluded from the Services Charge are items involving, but not limited to; repairs to the Location for correcting existing code deficiencies, painting, asbestos removal, plumbing, heating and ventilation, air conditioning work, etc.

## **Exclusions from this Statement of Work**

- 1. RGC is not responsible under this SOW for the identification or correction of any existing safety and/or code violations, whether federal, state or local, including but not limited to fire and electrical codes. If RGC should discover any safety and/or code violations during the course of this project, RGC will notify PSI of the problem. RGC will not be required to proceed with its work under this SOW until PSI remedies such violation, nor will RGC be responsible for delays to the work caused by such violation.
- 2. It is specifically understood by PSI and RGC that all matters relating to detection and/or abatement or removal of asbestos, hazardous waste or other pollutants are beyond the scope of this contract and that RGC shall not be liable for any delay or additional cost incurred as a result of such detections and/or abatement. If asbestos, hazardous waste or other pollutants are uncovered during the course of the work on the contract, then PSI shall be responsible for retaining the experts necessary to remove such asbestos, hazardous waste or pollutants from the site. PSI shall also be responsible for any testing and corresponding with appropriate government authorities.
- On-going network operations and coordination are not included in this Statement of Work. RGC would be pleased to respond to PSI for the addition of these services.
- 4. Relocation and testing of existing computers, telecommunications, or CCTV equipment(s) or systems are not required.
- 5. Removal of existing telecommunications or CCTV cabling is not required.
- 6. No data Media Converters are being supplied under this Statement of Work.
- 7. Installation of any hardware, software, and network electronics not specified in this SOW (e.g., workstations, servers, printers, routers, DSUs/CSUs, repeaters, modulators) is the responsibility of PSI. If RGC performs work on these excluded items, it must be done pursuant to a separate purchase order, and a separate SOW or PCR to this SOW.
- 8. It is understood by PSI and RGC that all matters relating to physical construction of new wiring closets/equipment locations and retrofits for existing wiring

- closets/equipment locations, (general construction build out, HVAC, electrical, lighting, construction permits) is the responsibility of PSI.
- 9. Under the terms of this Statement of Work we are not responsible for 1) your products, 2) a third party's products (including products you license from our subcontractors) or 3) RGC's previously installed Products, ("Other Products") to correctly process or properly exchange accurate date data with the Products or deliverables we provide. We will be relieved of our obligations under this Statement of Work due to the inability of such Other Products to correctly process or properly exchange accurate date data with the Products or deliverables we provide to you.

## 2. RGC RESPONSIBILITIES

## 2.1 Project Management

#### **Task Description**

The objective of this task is to provide technical direction, maintain project control and establish a framework for project communications, reporting, procedural, and contractual activity for the RGC tasks described.

## This task consists of the following activities:

- Establish and coordinate RGC efforts with the PSI Project Manager.
- Develop and maintain work plans for the performance of RGC responsibilities.
- Administer the Change Control Procedures.
- Schedule and attend regularly scheduled status meetings.
- Maintain communications and review progress with the PSI Project Manager and team members during status meetings.
- Prepare and submit written Monthly Status Reports of RGC activities to the PSI Project Manager.

#### **Completion Criteria**

This task will be considered complete when the project is complete and the final Monthly Status Report has been delivered to the PSI Project Manager.

#### **Deliverables/Documentation**

Monthly Status Reports.

## 2.2 Perform Site Survey

#### Description

The objective of this task is to visit PSI locations and perform a site survey. The subtasks are:

- 1. Verify and correct site general information.
- 2. Identify and document site's special considerations:
  - Site's labor requirements and works restrictions (e.g. union vs. Non-union environments, works hours, access restrictions, special condition or limitations) that may affect the site's rollout.
  - Safety regulations as may apply from municipalities
  - Site security requirements
  - Any unusual site conditions (e.g., site to be closed in one week)
- 3. Identify Equipment Room locations and requirements
  - Isolated electrical power circuit availability
  - Heating and air-conditioning
  - True earth ground availability

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- Access security
- Fiber/Telephone circuit connection DS3, T1, ISDN

#### Completion

This task will be complete for a site when the site visit is complete and a site survey document for the site is provided to the PSI Project Manager.

#### Deliverable/Documentation

Site Survey Document

# 2.3 Installation/Configuration of Network Electronics and Cabling

**Description:** The objective of this task is to configure and install Three (3), Cisco 2950 Switches, One (1) Cisco 2620 Router, Two Wireless Access Points, and the specified cabling, interconnects, and Configuration of the specified equipment. The Subtasks are:

- 1. Development of network design Provide design and component list as part of response to IFB (470)
  - A. Meet with project team to discuss design parameters
  - B. Meet with selected Electronics Manufacturer to help determine new products.
  - C. Determine base component structure
  - D. Determine quantity of UPS' needed to protect all closets
- 2. Research and identify hardware components that fit hardware design
  - A. Research validity of base component structure
  - B. Research availability of necessary function, capability, and compatibility of recommended base components
  - C. Develop integrated hardware and software components
- 3. Develop detailed component list to match network design
  - A. Develop estimation criteria to base component numbers on
  - B. Match hardware and software component to estimated numbers to develop final equipment list
- 4. Survey all schools
  - A. Survey all currently installed hardware to determine current network status
  - B. Survey power in all MC's at each site and in each closet
  - C. Survey physical space in all MC's at each site and in each closet
- 5. Power designation walkthrough
  - A. Coordinate power designation walkthrough schedule with PSI facilities
  - B. Visit all eligible sites to determine placement of new 20A dedicated power circuits for MC network electronics (as needed)
- 6. Compilation of all data from Survey

- A. Develop a spreadsheet that shows totals of existing equipment available for trade-in
- B. Submit equipment list to old Electronics Manufacturer and acquire tradein amount document

· C. Compile and submit document for all other survey results

- D. Assisting in development of SLD submission packet for equipment purchase
- E. Closet by closet compilation of final network drops to be used in developing school specific final component list
- 7. Development of closet-by-closet network electronics component list for all eligible sites
  - A. Matching hardware and software components defined in the design process to the network drops counts to determine specific product configuration for every closet in every school

B. Develop network architecture (i.e. Routing protocols, VLAN development, QOS, IP protocol scheme etc.)

C. Develop detailed component configuration parameters

8. Receive, Inventory and Installation of electronic components

- A. Receive, inventory, break out components to match each individual campus and the district data center
- B. Coordinate delivery and downtime for installation of electronics at each
- C. Remove existing cabling and network electronics in each closet, at each campus as installation is being performed

D. Install new electronic components

- E. Configure each individual electronic component in accordance with the developed configuration parameters
- F. Patch new electronic components into cable plant includes installation of wire management
- G. Interconnect closet to closet communications
- H. Connect local area network to wide area network
- Test perform aspects of both local and wide area network
- 9. Asset Tag Management and Documentation
  - A. Document all configuration parameters for each installed component
  - B. Document serial numbers, location and asset tags for each installed component
  - C. Document serial numbers and asset tags from each replaced component
  - D. Remove all old electronic components from campus site to staging area
  - E. Separate trade in components from non trade in components
  - F. Facilitate trade in of old components to appropriate manufacturer
  - G. Compile and submit all serial number to appropriate manufacturer to activate warranty coverage
  - H. Compile all documentation and turn over to District the end results (Site Installation Document)

#### Completion

This task will be complete for each PSI location when RGC delivers the Site Network Installation Document for that location to the PSI Project Manager.

RGC Statement of Work for **Network Electronics** 

#### Deliverables/Documentation

Site Network Installation Documentation

# 2.4 Install and Test Cabling

**Task Description:** RGC will install and test cabling in support of the adds, moves, and changes to the cabling plant at PSI per the specifications contained in Appendix D and Appendix E. The sub-tasks are:

- Provide moves, adds and changes to the existing cable plant. It is understood that
  moves of cable drops will be to a point closer to the communication closet. The cable
  drops moved will be tested to verify that they meet specification requirements.
  Estimated additional drops for moves, adds and changes are 90.
- Provide cabling connections between the main building at a campus and new buildings, which are not portables or cottages for the purpose of delivering signal to their ICs.
- Provide cabling to attach designated classrooms moved between campuses as required based on the terms outlined in the contract.
- Build portable ICs for classrooms moved between campuses as required based on the terms outlined in the contract.
- Install specified data drops including the installation of a cabinet rack in District computer labs, MCs, and ICs and HC's.
- Build MCs and ICs facilities as defined in Appendix E.
- ◆ Provide testing for the cabling installed under this SOW as defined in appendix E.
- Develop "As Built" drawings to document the cabling installation provided documentation.
- Compile a Project Cabling Test Book documentation.

**Completion Criteria:** This task will be considered complete when RGC delivers one (1) set of "As Built" drawings and one (1) copy of the Project Cabling Test Book to PSI.

**Deliverables: Documentation:** 

- "As Built" drawings
- Project Cabling Test Book

### 3. PSI RESPONSIBILITIES

The responsibilities listed in this section are in addition to those responsibilities specified in the RGC Customer Agreement and are to be provided at no charge to RGC. RGC's performance is predicated upon the following responsibilities being fulfilled by PSI.

# 3.1 General Responsibilities

- Assign a Project Manager to represent PSI regarding this contract.
- Provide full access to all PSI school locations as required under this SOW.
- ♦ Communicate with appropriate PSI personnel of the work to take place and obtain their approval if necessary.
- ♦ Provide floor diagrams of affected campus locations in 8 1/2 x 11 hardcopy format.
- Provide all necessary closet and/or equipment areas for the location of network electronics, racks and cabinets as described in this SOW.
- Provide all necessary power and environmental support to accommodate all RGC and PSI provided equipment.
- PSI is responsible for all permits and associated fees.
- Provide all necessary configuration information to enable RGC's network equipment procurement and installation activities under this SOW.
- Inform RGC of any change in network requirements in accordance with the RGC Project Change Control Procedure in Appendix B.

### 3.2 Project Management

Prior to the start of this Statement of Work under the Agreement, PSI will designate a person, called the PSI Project Manager, to whom RGC communications will be addressed and who has the authority to act for PSI in all aspects of the contract.

### The PSI Project Manager's responsibilities include:

- 1. Provide liaison between all project participants.
- 2. Manage the Project Change Control Procedure for PSI.
- 3. Attend project status meetings.
- 4. Obtain and provide information, data, decisions and approvals, within two (2) working days of RGC's request unless PSI and RGC agree to an extended response time.
- 5. Help resolve project issues and escalate issues within the PSI organization, as necessary.
- 6. Permit posting of any notifications required by applicable law for Services provided at your locations.
- 7 Provide required conduit and trenching within the project schedule timeframe should PSI require RGC to utilize buried or underground conduit that does not currently exist.
- 8. Provide personnel (if PSI desires) to witness and authorize standard testing of each school building as the installation/testing activities are completed.

 Locate and mark all water, gas, electrical or any other underground pipes or cabling in the path required for the trenching for the fiber connection, before trenching can be started.

# 3.3 Space, Facilities and Utilities

Provide centralized and secure staging work area and facilities for performing the necessary staging and configuration of the RGC provided equipment.

Provide installation facilities for RGC provided equipment. PSI is responsible for space allocation, HVAC and electrical considerations. PSI is responsible for providing the power, light and water necessary for the performance of this project.

RGC and our subcontractor will have 24x7 access to all buildings to perform the RGC Responsibilities specified in this Statement of Work. Any security requirements inclusive of guard, security codes/access codes, lighting and internal access and/or central monitoring are the responsibility of PSI.

Adequate space will be made available for the installation of all products related to this project.

# 3.4 Security and Laws

PSI will identify and make the interpretation of any applicable federal, state, and local laws, regulations and statutes to see that the services provided by RGC comply.

# 4. DELIVERABLES / DOCUMENTATION

The following items will be delivered to PSI under this Statement of Work. See Appendix A, "Deliverable Guidelines" for a description of each deliverable.

- ♦ Status Report
- Site Survey Documentation
- Site Network Installation Documentation
- ◆ "As-built" drawings
- Project Cabling Test Results

# 5. PROJECT SCHEDULE

- Start Date July 1, 2003
- ♦ End Date June 30, 2004

### **5.1 Project Delays**

RGC will not be responsible for delays or additional requirements imposed by any government agencies or unforeseen conditions such as delays in the progress of the project by your acts or neglect or the acts or neglect of your employees or separate contractors employed by you, by changes ordered in the project not caused by the fault of RGC, by labor disputes, fire, unusual delays in transportation, adverse weather conditions not reasonably anticipatable, unavoidable casualties or other causes beyond RGC's control or by another cause which you and RGC agree is justifiable.

# 6. COMPLETION CRITERIA

RGC shall have fulfilled its obligations under this Statement of Work when any one of the following occurs:

- RGC accomplishes the tasks described in section 2.0, "RGC Responsibilities,"
- Either of us terminates the Project in accordance with the provisions of the RGC Customer Agreement and this SOW.
- The End Date for the contract is reached.

# 7. PROJECT WARRANTY

RGC does not guarantee or warrant, express or implied, the materials used in workmanship of supplies, materials, equipment or machinery manufactured by third parties and furnished and installed under this Agreement. RGC shall endeavor to obtain from all vendors and suppliers and assign to Owner the customary warranties and guaranties of such vendors and suppliers with respect thereto. RGC shall render reasonable assistance to Owner when requested in order to enable the Owner to enforce such warranties and guaranties by third party manufacturers and suppliers.

There are no other warranties, express or implied, including but not limited to the implied warranties of merchantability and fitness for a particular purpose.

### 8. CHARGES

RGC will submit invoices per the payment schedule as stated below.

The Services Charge stated here represents the maximum allowable charges for all services that may be provided under this Statement of Work. RGC understands that the decision to implement this project is contingent upon award to Positive Solutions Inc. (PSI) of funding under the E-rate program. RGC will not begin work on this project without written notification from PSI that funding has been approved and that work should begin. If such notification has not been received by December 31, 2003, at RGC's option, RGC may terminate this Statement of Work or implement an extension of this Statement of Work, as well as changes in pricing or other terms and conditions as may be required, via the Project Change Control Procedure outlined in Appendix B.

Or this SOW may be extended upon mutual agreement between PSI and RGC as defined in the section titled Project Change Control Procedure. Should PSI not receive the requested funding for E-rate 6, PSI may terminate the SOW without further obligation. Should PSI receive only partial funding, RGC will work with PSI to incorporate those portions of this SOW that can be accomplished based upon available funding. It is specifically understood by RGC and PSI that no E-rate 6 activity will occur prior to RGC's receipt from PSI of written authorization to precede. It is understood by PSI and RGC that, should full or partial funding be received by PSI, and should PSI decide to initiate work on the project, that PSI will use this SOW and RGC as designated Solution Provider, to accomplish the agreed to scope of effort under the E-Rate program.

It is understood by PSI and RGC that this SOW and its associated pricing is based upon RGC receiving written approval from PSI to proceed with E-rate 6 no later than December 31, 2003. In the event this approval is not received by this date, RGC reserves the right to restructure the SOW, with PSI's concurrence, to incorporate only those tasks that can be successfully completed by RGC prior to June 30, 2004. This proposal will remain valid through December 31, 2003

# **Equipment Prices, License Fees and Service Charges:**

Total Materials Price: \$ 74,809.04 Charges for Network Installation/Configuration \$141,837.50

TOTAL \$ 216,646.54

**E-Rate Invoicing:** Prior to commencing work, RGC requires 1) a fully signed contract signature sheet; 2) a P.O. in the amount that the E-Rate program is not funding (e.g. non-discounted portion of the eligible costs plus the non-eligible costs); 3) a copy of the USAC's Funding Commitment Decision Letter, and; 4) submittal of USAC Form 486.

As a service to PSI, RGC will perform dual billing per E-Rate terms and conditions. First, RGC will invoice PSI, as product is delivered to the PSI provided RGC staging site and as work is completed, for the 'non-discounted' portion of the ELIGIBLE items and any non-eligible items. Secondly, under separate invoice, RGC will invoice the E-Rate FCC Snowe-Rockefeller administration for the remaining discounted portion of the ELIGIBLE items. Payment is due as specified in the invoice.

Should PSI not receive the requested funding for E-rate or should PSI receive only partial funding, RGC will work with PSI to incorporate those portions of E-rate funding

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that can be accomplished based upon available funding, after the Board has accepted the E-Rate funding.

Please note that although RGC will bill PSI for the 'non-discounted' portion and other charges not eligible under the E-Rate program, PSI assumes responsibility for the entire contract services charge, should PSI not inform RGC of any changes in the funding status or work effort. Not withstanding any other provision, PSI has the right to terminate this agreement for business reasons if written termination notice is given to RGC prior to any work being performed or service provided.

Excluded from the Services Charge are items involving, but not limited to; repairs to the Location for correcting existing code deficiencies, painting, asbestos removal, plumbing, heating and ventilation, air conditioning work, etc

RGC Service Provider Identification Number (SPIN): 143025918

RGC reserves a purchase money security interest in the Machines provided until RGC receives payment of the amounts due. You authorize RGC to prepare and file a financing statement to perfect its purchase money security interest in all Machines you order and RGC delivers under this Statement of Work.

RGC terms of payment are Net 30 days.

# Appendix A: DELIVERABLE / DOCUMENTATION GUIDELINES

# 1. Monthly Status Reports

**Purpose:** RGC will provide Status Reports Monthly during the project to describe the activities, which took place during that period. Significant accomplishments, milestones and problems will be described.

**Delivery:** One (1) hard copy will be delivered to the PSI Project Manager within five (5) working days following the reporting period.

Content: The report will consist of the following, as appropriate:

- Activities performed during the reporting period
- Activities planned for the next reporting period
- Project change control summary
- Problems, concerns, and recommendations
- Billing summary

# 2. Site Survey Document—Documentation

#### **Purpose**

RGC will provide a Site Survey Document for PSI location detailing locations, requirements, and special considerations.

#### Delivery

One (1) hard copy of the document and on (1) electronic copy will be delivered to the PSI Project Manager.

#### Content

The report will consist of the following, as appropriate:

- Site general information
- Site special considerations
- Equipment room locations and requirements

# 3. Site Network Installation Document

#### Purpose

RGC will provide a Network Installation Document summarizing the installation of equipment at a PSI location as specified in Appendix C.

#### Delivery

One (1) hard copy of the document and one (1) electronic copy will be delivered to the PSI Project Manager for each location where Network equipment is installed under this SOW.

#### Content

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# The report will consist of the following, as appropriate:

- Equipment List with Serial Numbers
- Configuration Information
- Physical location information

### 4. "As-built" Drawings

#### Purpose:

RGC will provide 8 1/2" x 11" "As-built" drawings, marked-up plan views showing drop and MC/IC equipment locations.

#### Delivery:

One (1) hard copy will be delivered to the PSI Project Manager within thirty, (30) working days following the completion of the project.

#### Content, as appropriate:

The report will show drop and MC/IC equipment locations.

# 5. Project Cabling Test Results

#### Purpose:

RGC will deliver one (1) copy of the Project Cabling Test Results. This will be a copy of the Cable Test Forms for Category 5e data cabling and fiber optic cabling.

#### Delivery:

One (1) hard copy will be delivered to the PSI Project Manager within thirty, (30) days of project completion.

#### Content:

The report will show cable tests results for all cable installed on this project.

# Appendix B: PROJECT CHANGE CONTROL PROCEDURE

When both of us agree to a change in this Statement of Work, a written description of the agreed change (called a "Change Authorization") will be prepared, which both parties must sign. The Change Authorization will describe the change, the rationale for the change, and specify any change in the charges, schedule or other terms. Depending on the extent and complexity of the requested changes, RGC may charge for the effort required to analyze it. When charges are necessary in order to analyze a change, RGC will provide a written estimate and begin the analysis on written authorization. The terms of a mutually agreed upon Change Authorization will prevail over those of this Statement of Work or any previous Change Authorization.

# Appendix C: EQUIPMENT LIST

### Equipment:

RGC will provide the following internal connections equipment and associated documentation in accordance with the terms and conditions of this SOW:

			14	nit Quote	Εx	tended Quote
QTY	DESCRIPTIONIBRAND	Make/Model			records)	
	Cabling Equipment	512 - 505061 1É	\$	1,357.00	\$	1,357.00
1	Rack - Hub Building	Elite 525061-1F	\$	9,599.30	\$	9,599.30
1	Router 8 port	Cisco 2620XM	\$	4,707.02	\$	14,121.06
3	Switches	Cisco 2950GE-SX	\$ \$	236.00	\$	708.00
3	48 port Patch panels		э \$	1.30	\$	116.82
90	Faceplates			3.54	\$	318.60
90	Jacks		\$ \$	1.18	\$	106.20
90	Box eliminators			2.36	\$	1,062.00
450	RaceWay		\$	1.77	\$	272.58
154	Patch cables 3 ft		\$	3.54	\$	283.20
80	Patch cables 15 ft		\$	35.40	э \$	389.40
11	Wire manager		\$	129.80	Ф \$	259.60
2	Shelf		\$	•	•	2,205.42
1	DSU/CSU	DDS/T1 MT102A-R2	\$	2,205.42	\$	4,484.00
1	UPS	BM 37L-6861	\$	4,484.00	\$	70.80
1	Power Strip		\$	70.80	\$	796.50
450	Interduct		\$	1.77	\$	796.50 59.47
36	Couplings		\$	1.65	\$	
19	Cat5e		\$	199.42	\$	3,788.98
1	Ties/Raps/Plates		\$	2,950.00	\$	2,950.00
•		Series 8000			_	04 000 00
3	Wireless Access & Cable	LW 8001A/LW 0050A-R2	\$	10,620.00	\$	31,860.00
J	A Maida a					
	Network Equipment Install Ser	vices			_	70 450 00
440	Installation		\$	166.25	\$	73,150.00
210	Configuration		\$	140.00	\$	29,400.00
	Maintenance		\$	140.00	\$	21,000.00
150			\$	166.25	\$	18,287.50
110	Project Management		•			

#### **Non-Eligible Components**

QTY DESCRIPTION/BRAD	ΨD	Uni	Quote	Ext	ended Quote
1 Firewall		\$	15,990.18	\$	15,990.18
1 Anti-Virus Appliance		\$	4,714.10	\$	4,714.10

# Appendix D: WIRING INSTALLATION STANDARDS

Telecommunications wiring standards and practices

#### **Foreword**

The purpose of this section is to set forth standards for the installation of low voltage wiring typically used for telephone or data communications in any and all facilities of the PSI. This document is intended to establish acceptable installation practices in all PSI buildings and should be used as a contract addendum for all projects done by contract involving such wiring. As such, this document binds any contractor awarded work involving low voltage wiring to conform to the specifications herein.

#### **Specifications**

#### Placement/appearance

- ◆ All wiring should be placed in ceilings and walls, with only a jack (or other connector) on a faceplate establishing a connection point in all classrooms, offices, and other public areas. Data communications jacks are normally RJ45 and fiber optic cable terminations are normally ST connectors (either crimped or UV curved). These jacks and terminators will reside preferably on the same faceplate in a classroom or office. External control devices, which would normally be placed on interior surfaces in a commercial building, must conform to UL standards and be listed by UL.
- Inside wiring closets, data connections can be made to patch panels, or (if the specifications so state) to surface mount faceplates with exposed wiring, with said wiring being bundled, and appropriately labeled. Patch cables connecting equipment must be contained in cable management trays, or wire wrapped to ensure the serviceability of the cable plant.
- ◆ Low voltage wiring terminating at other equipment (, multimedia distribution equipment, etc.) must conform to the connection standards of the equipment manufacturer. All such wiring must be appropriately labeled and if the wire is run into a classroom, library, multimedia room, or lab, it must be neatly installed with cables either bundled or installed into cable management devices.
- ◆ The use of Raceway ™, Wiremold ™, or other surface mount cable channel in any classroom, hallway, or other public area is expressly prohibited without prior authorization from the PSI.
- All wiring in the ceiling is to be bundled appropriately and labeled to ensure maintainability and serviceability. Said bundles are to be securely attached to the roof support structure and should not be attached to any other wire, pipe, HVAC fixture, ceiling supports, etc. Cable paths must avoid interfering with the serviceability of all existing facilities above the ceiling.

#### **Standards**

The PSI follows the EIA/TIA 568B standards for data communications cable, and all new data communications cable installed must be category 5e compliant, and be certified as such by testing with electronic scanners. All data cable compliance certifications must be delivered to the PSI prior to completion of the installation. All fiber optic cable installed must also be tested for compliance with standards and certification of such compliance must be reported to the PSI prior to the completion of the project.

#### Documentation

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The district has a structured wiring plan in place; all additional wiring installed must be labeled appropriately. Labeling designations can be obtained from the Network Service Group of the Division of Technology. It is strongly recommended that any wiring installations be coordinated with the Network Services Group and the Facilities Departments.

#### Working in the campuses

Unless prior arrangements have been made with campus and District personnel, any wiring work must be performed during non-school hours. Most campus' classes are scheduled between 7:00 a.m. and 4:00 p.m. Therefore, as a general rule, all wiring work must be done at night, on weekends, or during school holidays.

Unless other arrangements are made in advance, all classrooms, hallways, and other public areas must be restored to their normal appearance at the end of each work shift. Ceiling fans must be replaced, wall plates must be installed, and the area must be left clean in preparation for the next school day. No wiring ends, supply leftovers, or any other residue is to be left at the campus. Communication closets can be left in the work in progress stages so long as it does not interfere with the serviceability of the network and communications equipment in these rooms.

At the completion of the wiring project, all ceiling tiles must be securely in place, all access points must be covered and be cosmetically and structurally complementary of the existing building. All supplies, equipment, and tools are to be removed from the building.

#### **Firewalls**

It is the responsibility of the wiring installer to ensure that any firewall penetrations are properly sealed and conform to building codes regulating firewalls and the sealing of penetrations.

#### Final Walkthrough

Every wiring job will be subject to a final walk through to establish conformance with these standards. The wiring contractor is obligated to provide personnel to accompany District personnel on such inspection, if requested. Any discrepancies with these standards must be corrected before the project can be considered complete. Acceptance of the contracted work by the district will be accomplished at the final walkthrough, and is a prerequisite to payment of any invoice for services.

# Appendix E: CABLING INSTALLATION AND TESTING

#### Installation of a New MC

- Furnish and install Main Cross Connect (M.C.) that all data connections may be cross-connected from. This M.C. will be furnished and installed as per the Specifications Document and will contain the following, as appropriate and required:
- (1) 4' x 8' x .75" Virgin Plywood backboard that has been fire retardant treated at least 3 times with an approved treatment and firmly attached to the wall
- (1) 7' x 19" communications rack firmly attached to floor or 6 ft. cabinet.
- Ladder tray/stabilizer firmly attached to wall and proceeding up wall into ceiling for a complete cabling pathway for distribution
- Ceiling interface with ladder tray to give a good aesthetic appearance and protection of cabling
- Grounding and bonding to existing TMGB, or the installation of a new TIA/EIA 607 Grounding and Bonding System.
- 48 Port Modular Patch Panels Labeled for Data
- 24 Port Modular Patch Panel Labeled for Data
- (2 -6) Wire Managers as needed
- (Qty) 1 and/or 3meter enhanced category 5e color coded data patch cables

#### Installation of a New IC

- Furnish and install an Intermediate Cross Connect listed as (I.C.#\_) located in the Telecommunications Closet (Room\_) located in the computer storage area that all data connections may be cross-connected from. This I.C. will be furnished and installed as per the Specification Document and will contain the following, as appropriate and required:
- (1) 4' x 4' x .75" Virgin Plywood backboard that has been fire retardant treated at least 3 times with an approved treatment and firmly attached to the wall
- (1) 3' x 19" x 18" Wall mounted black swing away rack (double hinged) or 2' or 4' cabinet.
- (1) Ladder tray proceeding up wall into ceiling for a complete cabling pathway for distribution
- (1) Ceiling interface with ladder tray to give a good aesthetic appearance and protection of cabling
- (1) Grounding and bonding to existing TMGB, or the installation of a new TIA/EIA 607 Grounding and Bonding System.
- (3) 48 Port Modular Patch Panels Labeled for Data
- 1 (24) Port Modular Patch Panel Labeled for Data
- (2 6) Wire Managers as needed.
- (Qty) 1 and/or 3meter enhanced category 5e color coded data patch cables

Additional Work to MC (Re-Work, Clean-Up)

- Each MC (Main Cross Connect) required for additional work will have the following possible corrections:
- Re-locate existing rack and all attached media cables connected and terminated onto the rack; Re-test some or all existing circuits for test certification; Re-label some or all existing cabling circuits. Confirm or provide a qualified TGB for proper earthing and bonding of the MC.

### Additional Work to IC (Re-Work, Clean-Up)

- Each IC (Intermediate Cross Connect) required for additional work will have the following possible corrections:
- Re-locate existing rack and all attached media cables connected and terminated onto the rack; Re-test some or all existing circuits for test certification; Re-label some or all existing cabling circuits. Confirm or provide a qualified TGB for proper earthing and bonding of the IC.

# Connecting Campus MC to Campus IC (Inside Plant 12-strand fiber optic cable only)

- All MC to IC design will be of the indoor type with a maximum length of 200' with not more than 3 inside cores through what may be firewalls to deliver pathway.
- RGC will provide wire management to ensure a comprehensive, neat completion of work.
- AS BUILT schematics on cabling performed will be supplied.

# Connecting Campus MC to Campus IC (Inside Plant) (Turn-Key)

- ♦ All MC to IC design will be of the indoor type with a maximum length of 200' with not more than 3 inside cores through what may be firewalls to deliver pathway.
- ♦ Furnish and install one (1) 4' x 19" Swing Away Rack onto a ¾" plywood backboard that has been fire retardant treated and firmly attached to the wall area.
- RGC will provide wire management to ensure a comprehensive, neat completion of work.
- AS BUILT schematics on cabling performed will be supplied.

#### Single Cable Drops

- ◆ Each single drop location will be serviced by the following cables: one (1) each category 5e, 4-pair cable. The number of locations will be determined by RGC, and PSI prior to installation. Each Single Drop is priced using existing pathway only existing pathway definition means RGC will not have to core through walls, add conduit, or add Raceway.
- ◆ The following is the dual drop termination scheme (the equipment to be connected to is assumed to already be in place at the telecommunications closet end) for each cable:
- Work Area Outlet:

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Cable

**Termination** 

Category 5e Data

RJ45 Category 5e 568B Insert

◆ Telecom Room:

<u>Cable</u>

**Termination** 

Category 5e Data

Rack mounted 48-port Cat 5e RJ45 568B

high density patch panel

- ◆ RGC We will provide wire management to ensure a comprehensive, neat completion of work
- AS BUILT schematics on work to be performed will be supplied.

#### **Dual Cable Drops**

- ◆ Each dual drop location will be serviced by the following cables: two (2) each category 5e, 4-pair cables. The number of locations will be determined by RGC and PSI prior to installation. Each Dual Drop is priced using existing pathway only − existing pathway definition means RGC will not have to core through walls, add conduit, or add Raceway.
- The following is the dual drop termination scheme (the equipment to be connected to is assumed to already be in place at the telecommunications closet end) for each cable:
- Work Area Outlet:

<u>Cable</u>

**Termination** 

Category 5e Data

RJ45 Category 5e 568B Insert

Telecom Room:

<u>Cable</u>

**Termination** 

Category 5e Data

Rack mounted 48-port Cat 5e RJ45 568B

high density patch panel

- RGC will provide wire management to ensure a comprehensive, neat completion of work.
- AS BUILT schematics on work to be performed will be supplied.

#### **Dual Data Drops**

Each dual drop location will be serviced by the following cables: two (2) each category 5e, 4-pair cables. The number of locations will be determined by RGC and

RGC Statement of Work for Network Electronics

PSI prior to installation. Each Dual Drop is priced using existing pathway only – existing pathway definition means RGC will not have to core through walls, add conduit, or add Raceway.

- The following is the dual drop termination scheme (the equipment to be connected to is assumed to already be in place at the telecommunications closet end) for each cable:
- ♦ Work Area Outlet:

CableTerminationCategory 5e DataRJ45 Category 5e 568B InsertCategory 5e DataRJ45 Category 5e 568B Insert

Telecom Room:

Cable

(2) Category 5e Data

Rack mounted 48-port Cat 5e RJ45 568B high density patch panel

- RGC will provide wire management to ensure a comprehensive, neat completion of work.
- AS BUILT schematics on work to be performed will be supplied.

# Wiring a Lab within a Room – "In-Wall" (IW) Design

- ◆ Lab Design cable drops will not exceed 100' in length and shall not include any core or firewall penetrations for this S.O.W.
- Furnish and install up to twenty (20) Category 5e, 4-pair twisted, Plenum solid core copper cable drops into a single classroom (Lab). These cable drops will be through sheetrock pathways with dropped acoustical ceilings and will be suspended onto Caddy Cat.32 "J" Hooks at no more than 5' intervals on red metal or on ceiling support positions but not on ceiling grids or ceiling hanging wires.
- Furnish and install up to five (5) Quad-Plex Faceplates of single gang construction for W.A.O. (Work Area Outlet) design to deliver service to the students. These faceplates will be flush mounted into Sheetrock walls utilized with Caddy BB-10's.
- Furnish and install one (1) 48-port modular patch panel for final central Horizontal connection point.
- Furnish and install one (1) Wire Manager for neat and proper pathway placement.
- Furnish and install up to twenty (20) Jacks into faceplates.
- Furnish and install up to seventy two (72) Category 5e Patch Cables in either 1 or 3meter design for use at the W.A.O. or at the Patch Panel.
- RGC will provide wire management to ensure a comprehensive, neat completion of work.

RGC Statement of Work for Network Electronics

AS BUILT schematics on cabling performed will be supplied.

# Wiring a Lab within a Room – "Outer-Wall" (OW) Design

- Lab Design cable drops will not exceed 100' in length and shall not include any core
  or firewall penetrations for this S.O.W.
- Furnish and install up to twenty (20) Category 5e, 4-pair twisted, Plenum solid core
  copper cable drops into a single classroom Lab. These cable drops will run down
  the outer wall with Wiremold proceeding from dropped acoustical ceilings and will be
  suspended onto Caddy Cat.32 "J" Hooks at no more than 5' intervals on red metal or
  on ceiling support positions but not on ceiling grids or ceiling hanging wires.
- Furnish and install up to five (5) Quad-Plex Faceplates of single gang construction for W.A.O. (Work Area Outlet) design to deliver service to the students. These faceplates will be surface mounted onto the outside of the wall utilizing Wiremold and on surface mounted boxes.
- Furnish and install one (1) 48-port modular patch panel for final central Horizontal connection point.
- Furnish and install one (1) Wire Manager for neat and proper pathway placement.
- Furnish and install up to twenty (20) Jacks into faceplates.
- Furnish and install up to seventy-two (72) Category 5e Patch Cables in either 1 or 3-meter design for use at the W.A.O. or at the Patch Panel.
- RGC will provide wire management to ensure a comprehensive, neat completion of work.
- AS BUILT schematics on cabling performed will be supplied.

### **Existing Cable Removal**

- RGC will include the removal of any abandoned cable left within the schools as a result of the replacement of an existing media with the installation of a new media cable. (Data, Voice or Video)
- Any abandoned cable not replaced by RGC with the installation of a new media cable will be covered with a blank faceplate and the existing cable left within the walls and or ceilings.

### 1. Functional Testing

Functional Testing will be performed in conformance with the following:

**Fiber Meter** – Transmission and path loss testing (Fiber meter test method). RGC will perform fiber meter testing on all fiber optic cable installed under this SOW. Soft Copy test results will be provided.

Category 5e Cable – Category 5e compliance testing per UL standards. RGC will perform Category 5e testing on the Category 5e cable installed under this SOW in accordance with EIA/TIA standards. Soft Copy test results will be provided.

# Appendix F: SIGNATURE PAGE

RGC (we) will provide, and PSI (you) agrees to accept, RGC Services (Services) for "RGC Statement of Work for Network Electronics and Cabling" under the terms and conditions of the RGC Customer Agreement and this Statement of Work. For Scope of Services, Completion Criteria, Charges and other applicable terms refer to the RGC Statement of Work dated 31 January 2003.

RGC is aware of the District's reliance on an outside source of funding (Universal Service Fund) to execute on the implementation tasks described in this SOW. Should Positive Solutions, Inc. (PSI) not receive the requested funding for E-rate 6, PSI may terminate the SOW without further obligation. Should PSI receive only partial funding, RGC will work with PSI to incorporate those portions of this SOW that can be accomplished based upon available funding. It is specifically understood by RGC and PSI that no E-rate 6 activity will occur prior to RGC's receipt from PSI of written authorization to precede. It is understood by PSI and RGC that, should full or partial funding be received by PSI, and should PSI decide to initiate work on the project, that PSI will use this SOW and RGC as designated Solution Provider, to accomplish the agreed to scope of effort under the E-Rate program, after the Board accepts the E-Rate funding.

It is understood by PSI and RGC that this SOW and its associated pricing is based upon RGC receiving written approval from PSI to proceed with E-rate 6 no later than December 31, 2003. In the event this approval is not received by this date, RGC reserves the right to restructure the SOW, with PSI's concurrence, to incorporate only those tasks that can be successfully completed by RGC prior to June 30, 2004. This proposal will remain valid through December 31, 2003

Total Charges: \$216,646.54, which includes travel and living expenses. Both of us agree that the complete agreement between us regarding these Services will consist of 1) this Statement of Work and 2) the RGC Customer Agreement (or any equivalent agreement signed by both of us).

agreement eighted by beat at a 7 %.	경기를 가는 것이 되었다. 1일 1일 대한 기술
Agreed to:	Agreed to
San Antonio Positive Solutions, Inc.	RGC and Associates, Inc.
By(Authorized Signature)	(Authorized Signature)
Name Arrund B Same 2  Date 2/5/03  Customer Number  Customer Address  1325 North Flores  San Antonio, TX 78212	Name Can a Cloutz  Date 2/5/03  RGC Customer Agreement No.  RGC Office Address:  115 E. Travis St. Suite 1500  San Antonio, TX 78205
Start Date: July 1, 2003	End Date: June 30, 2004
RGC Statement of Work for	Table of Contents

Network Electronics

Page 28

#### STATE OF TEXAS

#### COUNTY OF BEXAR

#### AFFIDAVIT BY PAMELA M. SOLITAIRE

Before me, the undersigned authority, on this day personally appeared Pamela M. Solitaire, who being by me first duly sworn, on oath stated as follows:

My name is Pamela M. Solitaire. I am over the age of 18, am of sound mind and capable of making this affidavit. I understand that if I lie in this affidavit, I may be criminally responsible.

I was the Director for San Antonio Positive Solutions, Inc., doing business as Positive Solutions Charter School ("SAPS"), 1325 North Flores, San Antonio, Texas 78212, from November 01, 1993 through April 2, 2013. I was the person at SAPS who, in 2003, was responsible for drafting, completing and submitting a Form 470, Description of Services Requested and Certification Form, for a Network Electronics and Cabling Project ("the project") for SAPS, FRN 1002895.

As I recall, RGC and Associates, Inc. was the sole vendor that submitted a proposal to SAPS.

Pamela M Solitare

Sworn to and subscribed before me on August 15, 2017, by Pamela Solitaire, who is personally known to me.

Notary Public, State of Texas

My commission expires May 14, 2020

OLGA L CHAVARRIA
My Notary ID # 10433649
Expires May 14, 2020



### First Demand Payment Letter

06/27/2018

Arturo Suarez Positive Solutions Charter School 1325 N. Flores Suite 100 San Antonio, TX 78212

#### DEMAND FOR PAYMENT OF DEBT OWED TO THE UNITED STATES

This letter is to notify you that the Universal Service Administrative Company ("USAC"), acting on behalf of the Federal Communications Commission (FCC or Commission), has determined that Positive Solutions Charter School received improper payments of \$161,154.39 from the Universal Service Fund. On 06/17/2017, USAC sent Positive Solutions Charter School a Commitment Adjustment Letter informing Positive Solutions Charter School of the decision to recover funds for the Funding Request Number(s) (FRNs) listed on the Adjustment Report included in this demand letter. A summary of the relevant FRNs with the corresponding recovery amounts and explanations for the recovery sought is as follows:

Total Due **\$161,154.39** 

Due Date 7/27/2018

Note: Your due date is adjusted to the next business day when the due date is on a weekend or Federal Holiday

FCC Form 471	FRN	Commitment adjustment	Total amount to be recovered	Explanation(s)	Party to recover from
367995	1002895	\$161,154.39	\$161,154.39	Cost Effectiveness	Applicant

See Attached Adjustment Report for more information on the specific FRNs and Explanations listed above.



The FCC has determined that the \$161,154.39 overpayment is a debt owed to the United States (the "Debt") and has instructed USAC to collect payment of the Debt pursuant to the Debt Collection Improvement Act, 31 U.S.C. §3701, et seq. ("DCIA"). Accordingly, USAC hereby demands that Positive Solutions Charter School immediately pay the Debt, which is due and owing without further demand within thirty (30) days of the date of this letter (the "Due Date"). Payment instructions are provided below.

If Positive Solutions Charter School does not pay the Debt in full on or by the Due Date, the Debt will be delinquent on that date and thereafter, may accrue interest, administrative costs and penalties, in accordance with the DCIA. For further information on the DCIA, and the Treasury and FCC debt collection regulations implementing the DCIA, please see 31

U.S.C. § 3701, et seg., 31 C.F.R. § 900, et seg. and 47 C.F.R. § 1.1901, et seg.

Pursuant to the FCC's Red Light Rule, unless an administrative appeal of the Commitment Adjustment Letter is pending, neither the FCC nor USAC will act on any Positive Solutions Charter School funding application(s) or any payment request(s), until the Debt and all charges which may have accrued are paid in full or resolved. In addition, if all or a portion of the Debt and any accrued charges remain after the Due Date, unless an appeal is pending or other satisfactory arrangements have been made, all Positive Solutions Charter School applications and requests for benefits will be dismissed. For more information on the FCC's Red Light Rule, please see <a href="https://www.fcc.gov/encyclopedia/red-light-frequently-asked-questions">https://www.fcc.gov/encyclopedia/red-light-frequently-asked-questions</a>. In determining whether an entity is delinquent for purposes of the FCC's Red Light Rule, the FCC and USAC match the FCC Registration Number of the Debtor to the FCC's database of debts; the Debtor's FCC Registration Number will be linked to all other FCC Registration Numbers associated with the same Taxpayer Identification Number (TIN).

In addition, if Positive Solutions Charter School does not pay the Debt and all accrued charges in full by the Due Date, the FCC may instruct USAC to offset or recoup the Debt and any accrued charges against any monies, including Universal Service Fund disbursements, USAC or the FCC may owe Positive Solutions Charter School.

Further, unless an appeal is pending or other satisfactory arrangements have been made, no later than 90 days from the date of this demand letter, USAC will refer the delinquent Debt and any accrued charges to the United States Treasury for further collection action, in which event the United States Treasury will impose an additional surcharge (currently 28% of the Debt). The United States Treasury may offset the Debt and any accrued charges against monies owed to you by the United States. In addition, the United State Treasury may report Positive Solutions Charter School delinquency to credit bureaus and Positive Solutions Charter School may be denied federal financial assistance.



Positive Solutions Charter School has 15 days from the date of this letter to request a review of the records supporting this Debt. Positive Solutions Charter School may also request a written agreement to repay the Debt, but only if it makes the request within 15 days of the date of this letter. An explanation of the process by which Positive Solutions Charter School may request a repayment agreement can be found at <a href="http://usac.org/cont/making-payments/payment-plans.aspx">http://usac.org/cont/making-payments/payment-plans.aspx</a>. All payment plan requests are subject to FCC approval.

You previously received information regarding your appeal rights in the Commitment Adjustment Letter.

Payment of the Debt should be made as follows:

#### **U.S. Postal Service and Standard Mail**

USAC PO Box 105056 Atlanta, GA 30348-5056

#### **ACH payments in CCD+ format**

ABA Routing # 071000039 Account # 5590045653 100 West 33rd Street, New York, NY 10001

#### **Courier and Overnight Packages**

Bank of America c/o USAC Lockbox 105056 1075 Loop Road Atlanta, GA 30337 (404) 209-6377

#### **Wire Transfers**

Bank of America
100 West 33rd Street, New York, NY 10001
ABA Routing # 026009593
Account # 5590045653
Account Type: DDA
Account Name: UNIVERSAL SERVICE
ADMINISTRATIVE COMPANY

If you have questions, or believe that you received this notification in error, please contact us or call the USAC Client Service Bureau at (888) 203-8100 for further assistance.



#### Adjustment Report

FCC Form 471 Application Number: 367995
Funding Request Number: 1002895
Commitment Adjustment: \$161,154.39
Total Amount to Be Recovered: \$000.00

Explanation(s): COST EFFECTIVENESS

Party to Recover From: APPLICANT

Funding Year: 2003
Billed Entity Number: 226729

Services Ordered: Internal CONNECTIONS
Service Provider Name: RGC and ASSOCIATES, INC.

SPIN: 143025918
Original Funding Commitment: \$161,154.39
Adjusted Funding Commitment: \$0.00

Funds Disbursed to Date: \$161,154.39

#### Funding Commitment Adjustment Explanation =

After a thorough investigation, it has been determined that this funding commitment must be rescinded in full. During the course of review, it was determined that the funds were erroneously committed for the funding request 1002895, which was not justified as cost effective. The FCC rules require that, in selecting the service provider, the applicant must select the most cost effective service or equipment offering, with price being the primary factor, which will result in it being the most effective means of meeting educational needs and technology plan goals. Additionally, the applicant technology plans for requested services should be based on an assessment of their reasonable needs. Applicants that request services that are beyond their reasonable needs and thus not cost effective have violated the above rules. Since FRN 1002895 exceeded the applicant's reasonable needs, this funding commitment is rescinded in full and SLD will seek recovery of any improperly disbursed funds from the applicant.

Arturo Suarez

POSITIVE SOLUTIONS CHARTER SCHOOL
1325 N FLORES, SUITE 100
SAN ANTONIO, TX 78212

# Positive Solutions High School

1325 North Flores, Suite 100, San Antonio, TX 78212

July 12, 2018

By Facsimile: (202) 776-0080 Certified Mail, Return Receipt Requested No. 7016 1970 0000 9112 2756

Universal Service Administrative Company 700 12th Street, NW Suite 900 Washington, DC 20005

RE: Request for Review of Records Supporting Debt Relating to FRN 1002895 (FCC Form 471: 367995)

We are in receipt of the First Demand Payment Letter (Demand Letter) dated June 27, 2018, from Universal Service Administrative Company (USAC) to Positive Solutions Charter School (School), the open-enrollment charter school operated by San Antonio Positive Solutions, Inc., a Texas nonprofit corporation and tax-exempt organization pursuant to Section 501(c)(3) of the U.S. Internal Revenue Code.

Although the School is requesting by separate mailing and even date, a plan for the return E-rate funds in installments, the School first requests the review of the records supporting the USAC's determination.

Initially, I must point out that the School has not received USAC's decision relating to our appeal that was filed on August 15, 2017, a copy of which is attached to this letter and perhaps the appeal was inadvertently overlooked in the issuance of the USAC Adjustment Demand? But, because we do not have the appeal decision we also do not have information pertinent and necessary to prepare this request for review. Moreover, in having failed to provide the School with its decision on the School's appeal, the School is effectively denied its opportunity to appeal to the Federal Communications Commission.

Additionally, and significantly, USAC's June 16, 2017Notification of Commitment Adjustment Letter provided only limited information disclosed on the Funding Commitment Adjustment Report Form 471 Application Number: 367995 (Report). As our legal counsel argued in the appeal SLP "did not identify specific rules supporting this determination except to state that [the School] was required to "select the most cost effective service or equipment offering, with price being the primary factor, which will result in it being the most effective means of meeting educational needs and technology goals."

Moreover, the School has not, to date, received any report let alone documents or information constituting the "...thorough investigation", described in the SLP Report. As a result, we have absolutely no reference to statutory and regulatory authorities relied upon to reach a

July 12, 2018

RE: Request for Review of Records Supporting Debt Relating to FRN 1002895 (FCC Form 471: 367995)

Page 2

determination to rescind the funding commitment.<sup>1</sup> Accordingly, the School believes that, upon review of the records supporting the debt levied upon the School, USAC will find that the School was not afforded information and opportunities that would afford the School equitable consideration in its attempt to understand and appeal USAC's determination.

Finally, because the purchases that are under review in this matter occurred in 2003, we ask USAC to consider the work and analysis codified in a November 2005 staff report<sup>2</sup> adopted by the Subcommittee on Oversight and Investigations of the Committee on Energy and Commerce of the U.S. House of Representatives, 109th Congress, finding that "Unclear rules and program procedures and delays in program funding generate confusion among applicants and vendors, and are a source of waste." Were the SLP to have provided the School with details of its findings and the authorities and legal basis for its determination, the School could have demonstrated that, at the time of its use of e-Rate funding in 2003, it had followed USAC's rules and program procedures that were in place at that time, however inapplicable or inappropriate those rules and procedures may be today, and that its use of e-Rate funds was, in fact, a cost effective means of meeting educational needs and technology plan goals so that such use addressed the reasonable needs of the School at that time.

In light of the above, the School requests that USAC reconsider its levy upon the School and to provide the School with a full and fair opportunity to demonstrate that its use of e-Rate funding met statutory and regulatory requirements.

Should you require additional information, please contact me.

Respectfully

Arturo Suarez Superintendent

Enclosures

Although the School's legal counsel received various documents from the SLP on August 24, 2017, SLP's response to our attorney's request for documents was provided after the August 17, 2017, deadline to file the School's appeal, which was timely filed on that date. Moreover, the School did not find any beneficial information in the documents provided by SLP, which consisted of School records, USAC or FCC filings and forms, and electronic mail. Importantly, the SLP provided documents that did not include a report or other disclosures relating to its "thorough investigation" or the findings and legal basis for its determination to rescind the funding commitment in full and that pertained to other applications and funding request numbers and not to the one under review and at issue in this and other related correspondence, including the appeal filed on August 17, 2017.

The staff report may be found at <a href="https://www.govinfo.gov/content/pkg/CPRT-109HPRT24466/html/CPRT-109HPRT24466.htm">https://www.govinfo.gov/content/pkg/CPRT-109HPRT24466.htm</a>.

#### **Exhibit G**



# Second Demand Payment Letter

Arturo Suarez
POSITIVE SOLUTIONS CHARTER SCHOOL
1325 N Flores, Suite 100
San Antonio, TX 78212

7/30/2018

#### Second Demand for Payment of a Debt Owed to the United States

This letter is a second demand for payment of a debt owed to the United States. On June 27, 2018 USAC sent POSITIVE SOLUTIONS CHARTER SCHOOL a letter demanding repayment of a \$161,154.39 overpayment of Universal Service Funds to POSITIVE SOLUTIONS CHARTER SCHOOL (the "Debt").

Our records indicate that you have not paid the Debt or responded to USAC's demand letter. The Debt is now 31-60 days past due. As we informed you in our first demand letter, USAC may assess interest, penalties and administrative costs on the Debt in accordance with the Debt Collection Improvement Act, 31 U.S.C. §3701, et seq. Until the Debt and any charges which may have accrued are paid in full, all POSITIVE SOLUTIONS CHARTER SCHOOL applications and requests for benefits pending before the FCC and USAC, including funding commitments and payment requests, will be dismissed pursuant to the FCC's Red Light Rule. For more information on the FCC's Red Light Rule, please see <a href="https://www.fcc.gov/encyclopedia/red-light-frequently-asked-questions">https://www.fcc.gov/encyclopedia/red-light-frequently-asked-questions</a>. In determining whether an entity is delinquent for purposes of the FCC's Red Light Rule, the Commission matches the FCC Registration Number of the Debtor to its database of debts; the Debtor's FCC Registration Number will be linked to all other FCC Registration Number's associated with the same Taxpayer Identification Number (TIN).

In addition, the FCC may instruct USAC to offset or recoup the Debt and accrued charges against any monies, including Universal Service Fund disbursements, USAC or the FCC may owe POSITIVE SOLUTIONS CHARTER SCHOOL.

Further, unless an appeal of the Debt is pending, USAC will refer the delinquent Debt and accrued charges to the United States Treasury within 90 days of the date of the First Demand Payment Letter for further collection action. If referred, the United States Treasury will impose an additional surcharge (currently 28% of the Debt). The United States Treasury may offset the Debt and all accrued charges against monies owed to you by the United States. In addition, the United State Treasury may report POSITIVE SOLUTIONS CHARTER SCHOOL delinquency to credit bureaus and POSITIVE SOLUTIONS CHARTER SCHOOL may be denied federal financial assistance.



You previously received information regarding your appeal rights in the Commitment Adjustment Letter and/or Recovery of Improperly Disbursed Funds Letter.

Payment of the Debt and all accrued charges should be made at <a href="www.usac.org/pay">www.usac.org/pay</a>

If you have questions, or believe that you received this notification in error, please contact us or call the USAC Client Service Bureau at (888) 203-8100 for further assistance.



## First Demand Payment Letter

06/27/2018

Arturo Suarez
Positive Solutions Charter School
1325 N. Flores
Suite 100
San Antonio. TX 78212

#### DEMAND FOR PAYMENT OF DEBT OWED TO THE UNITED STATES

This letter is to notify you that the Universal Service Administrative Company ("USAC"), acting on behalf of the Federal Communications Commission (FCC or Commission), has determined that Positive Solutions Charter School received improper payments of \$161,154.39 from the Universal Service Fund. On 06/17/2017, USAC sent Positive Solutions Charter School a Commitment Adjustment Letter informing Positive Solutions Charter School of the decision to recover funds for the Funding Request Number(s) (FRNs) listed on the Adjustment Report included in this demand letter. A summary of the relevant FRNs with the corresponding recovery amounts and explanations for the recovery sought is as follows:

Total Due \$161,154.39

Due Date 7/27/2018

Note: Your due date is adjusted to the next business day when the due date is on a weekend or Federal Holiday

FCC Form 471	FRN	Commitment adjustment	Total amount to be recovered	Explanation(s)	Party to recover from
367995	1002895	\$161,154.39	\$161,154.39	Cost Effectiveness	Applicant
			314	1	

See Attached Adjustment Report for more information on the specific FRNs and Explanations listed above.



The FCC has determined that the \$161,154.39 overpayment is a debt owed to the United States (the "Debt") and has instructed USAC to collect payment of the Debt pursuant to the Debt Collection Improvement Act, 31 U.S.C. \$3701, et seq. ("DCIA"). Accordingly, USAC hereby demands that Positive Solutions Charter School immediately pay the Debt, which is due and owing without further demand within thirty (30) days of the date of this letter (the "Due Date"). Payment instructions are provided below.

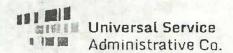
If Positive Solutions Charter School does not pay the Debt in full on or by the Due Date, the Debt will be delinquent on that date and thereafter, may accrue interest, administrative costs and penalties, in accordance with the DCIA. For further information on the DCIA, and the Treasury and FCC debt collection regulations implementing the DCIA, please see 31

U.S.C. § 3701, et seq., 31 C.F.R. § 900, et seq. and 47 C.F.R. § 1.1901, et seq.

Pursuant to the FCC's Red Light Rule, unless an administrative appeal of the Commitment Adjustment Letter is pending, neither the FCC nor USAC will act on any Positive Solutions Charter School funding application(s) or any payment request(s), until the Debt and all charges which may have accrued are paid in full or resolved. In addition, if all or a portion of the Debt and any accrued charges remain after the Due Date, unless an appeal is pending or other satisfactory arrangements have been made, all Positive Solutions Charter School applications and requests for benefits will be dismissed. For more information on the FCC's Red Light Rule, please see <a href="https://www.lcc.gov/encyclopedia/red-light-frequently-asked-questions">https://www.lcc.gov/encyclopedia/red-light-frequently-asked-questions</a>. In determining whether an entity is delinquent for purposes of the FCC's Red Light Rule, the FCC and USAC match the FCC Registration Number of the Debtor to the FCC's database of debts; the Debtor's FCC Registration Number will be linked to all other FCC Registration Numbers associated with the same Taxpayer Identification Number (TIN).

In addition, if Positive Solutions Charter School does not pay the Debt and all accrued charges in full by the Due Date, the FCC may instruct USAC to offset or recoup the Debt and any accrued charges against any monies, including Universal Service Fund disbursements, USAC or the FCC may owe Positive Solutions Charter School.

Further, unless an appeal is pending or other satisfactory arrangements have been made, no later than 90 days from the date of this demand letter, USAC will refer the delinquent Debt and any accrued charges to the United States Treasury for further collection action, in which event the United States Treasury will impose an additional surcharge (currently 28% of the Debt). The United States Treasury may offset the Debt and any accrued charges against monies owed to you by the United States. In addition, the United State Treasury may report Positive Solutions Charter School delinquency to credit bureaus and Positive Solutions Charter School may be denied federal financial assistance.



Positive Solutions Charter School has 15 days from the date of this letter to request a review of the records supporting this Debt. Positive Solutions Charter School may also request a written agreement to repay the Debt, but only if it makes the request within 15 days of the date of this letter. An explanation of the process by which Positive Solutions Charter School may request a repayment agreement can be found at <a href="http://usac.org/cont/making-payments/payment-plans.aspx">http://usac.org/cont/making-payments/payment-plans.aspx</a>. All payment plan requests are subject to FCC approval.

You previously received information regarding your appeal rights in the Commitment Adjustment Letter.

Payment of the Debt should be made as follows

#### U.S. Postal Service and Standard Mail

USAC PO Box 105056 Atlanta, GA 30348-5056

#### ACH payments in CCD+ format

ABA Routing # 071000039 Account # 5590045653 100 West 33rd Street, New York, NY 10001

#### **Courier and Overnight Packages**

Bank of America c/o USAC Lockbox 105056 1075 Loop Road Atlanta, GA 30337 (404) 209-6377

#### Wire Transfers

Bank of America
100 West 33rd Street, New York, NY 10001
ABA Routing # 026009593
Account # 5590045653
Account Type: DDA
Account Name: UNIVERSAL SERVICE
ADMINISTRATIVE COMPANY

If you have questions, or believe that you received this notification in error, please contact us or call the USAC Client Service Bureau at (888) 203-8100 for further assistance.



#### Adjustment Report

FCC Form 471 Application Number: 367995
Funding Request Number: 1002895
Commitment Adjustment: \$161,154.39
Total Amount to Be Recovered: \$000.00

Explanation(s): COST EFFECTIVENESS

Party to Recover From: APPLICANT

Funding Year: 2003
Billed Entity Number: 226729

Services Ordered: Internal CONNECTIONS
Service Provider Name: RGC and ASSOCIATES, INC.

SPIN: 143025918
Original Funding Commitment: \$161,154.39
Adjusted Funding Commitment: \$0.00

Adjusted Funding Commitment: \$0.00 Funds Disbursed to Date: \$161,154.39

#### Funding Commitment Adjustment Explanation -

After a thorough investigation, it has been determined that this funding commitment must be rescinded in full. During the course of review, it was determined that the funds were erroneously committed for the funding request 1002895, which was not justified as cost effective. The FCC rules require that, in selecting the service provider, the applicant must select the most cost effective service or equipment offering, with price being the primary factor, which will result in it being the most effective means of meeting educational needs and technology plan goals. Additionally, the applicant technology plans for requested services should be based on an assessment of their reasonable needs. Applicants that request services that are beyond their reasonable needs and thus not cost effective have violated the above rules. Since FRN 1002895 exceeded the applicant's reasonable needs, this funding commitment is rescinded in full and SLD will seek recovery of any improperly disbursed funds from the applicant.

# Positive Solutions High School

1325 North Flores, Suite 100, San Antonio, TX 78212

August 9, 2018

By Certified Mail, Return Receipt Requested No. 7016 1370 0001 0048 2112

Universal Service Administrative Company 700 12th Street, NW, Suite 900 Washington, DC 20005

RE: DEMAND FOR PAYMENT OF DEBT OWED TO THE UNITED STATES

Total Due: \$161,154.39 Due Date: 7/27/2018

We are in receipt of the enclosed Second Notice of Collection in the above-captioned matter.

Please note our previous submission to USAC regarding Appeal of Notification of Commitment Adjustment Letter (dated August 15, 2017) and Request for Review of Records Supporting Debt Relating to FRN 1002895 (FCC Form 271: 367995) (dated July 12, 2018), copies of which are enclosed.

We anticipated a response to each of these matters.

Please inform if our petitions and requests have been summarily denied.

Respectfully,

Arturo Suarez Superintendent

**Enclosures** 

cc: By Certified Mail, Return Receipt
Requested No. 7016 1370 0001 0048 2105

Universal Service Administrative Company P. O. Box 105056 Atlanta, Georgia 30348-5056 (Letter and Enclosures)



# Second Demand Payment Letter

Arturo Suarez POSITIVE SOLUTIONS CHARTER SCHOOL 1325 N Flores, Suite 100 San Antonio, TX 78212 7/30/2018

#### Second Demand for Payment of a Debt Owed to the United States

This letter is a second demand for payment of a debt owed to the United States. On June 27, 2018 USAC sent POSITIVE SOLUTIONS CHARTER SCHOOL a letter demanding repayment of a \$161,154.39 overpayment of Universal Service Funds to POSITIVE SOLUTIONS CHARTER SCHOOL (the "Debt").

Our records indicate that you have not paid the Debt or responded to USAC's demand letter. The Debt is now 31-60 days past due. As we informed you in our first demand letter, USAC may assess interest, penalties and administrative costs on the Debt in accordance with the Debt Collection Improvement Act, 31 U.S.C. §3701, et seq. Until the Debt and any charges which may have accrued are paid in full, all POSITIVE SOLUTIONS CHARTER SCHOOL applications and requests for benefits pending before the FCC and USAC, including funding commitments and payment requests, will be dismissed pursuant to the FCC's Red Light Rule. For more information on the FCC's Red Light Rule, please see <a href="https://www.fcc.gov/encyclopedia/red-light-frequently-asked-questions">https://www.fcc.gov/encyclopedia/red-light-frequently-asked-questions</a>. In determining whether an entity is delinquent for purposes of the FCC's Red Light Rule, the Commission matches the FCC Registration Number of the Debtor to its database of debts; the Debtor's FCC Registration Number will be linked to all other FCC Registration Number's associated with the same Taxpayer Identification Number (TIN).

In addition, the FCC may instruct USAC to offset or recoup the Debt and accrued charges against any monies, including Universal Service Fund disbursements, USAC or the FCC may owe POSITIVE SOLUTIONS CHARTER SCHOOL.

Further, unless an appeal of the Debt is pending, USAC will refer the delinquent Debt and accrued charges to the United States Treasury within 90 days of the date of the First Demand Payment Letter for further collection action. If referred, the United States Treasury will impose an additional surcharge (currently 28% of the Debt). The United States Treasury may offset the Debt and all accrued charges against monies owed to you by the United States. In addition, the United State Treasury may report POSITIVE SOLUTIONS CHARTER SCHOOL delinquency to credit bureaus and POSITIVE SOLUTIONS CHARTER SCHOOL may be denied federal financial assistance.



You previously received information regarding your appeal rights in the Commitment Adjustment Letter and/or Recovery of Improperly Disbursed Funds Letter.

Payment of the Debt and all accrued charges should be made at www.usac.org/pay

If you have questions, or believe that you received this notification in error, please contact us or call the USAC Client Service Bureau at (888) 203-8100 for further assistance.



# First Demand Payment Letter

06/27/2018

Arturo Suarez
Positive Solutions Charter School
1325 N. Flores
Suite 100
San Antonio. TX 78212

#### **DEMAND FOR PAYMENT OF DEBT OWED TO THE UNITED STATES**

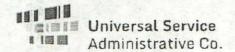
This letter is to notify you that the Universal Service Administrative Company ("USAC"), acting on behalf of the Federal Communications Commission (FCC or Commission), has determined that Positive Solutions Charter School received improper payments of \$161,154.39 from the Universal Service Fund. On 06/17/2017, USAC sent Positive Solutions Charter School a Commitment Adjustment Letter informing Positive Solutions Charter School of the decision to recover funds for the Funding Request Number(s) (FRNs) listed on the Adjustment Report included in this demand letter. A summary of the relevant FRNs with the corresponding recovery amounts and explanations for the recovery sought is as follows:

Total Due \$161,154.39
Due Date 7/27/2018

Note: Your due date is adjusted to the next business day when the due date is on a weekend or Federal Holiday

FCC Form 471	FRN	Commitment adjustment	Total amount to be recovered	Explanation(s)	Party to recover from
367995	1002895	\$161,154.39	\$161,154.39	Cost Effectiveness	Applicant

See Attached Adjustment Report for more information on the specific FRNs and Explanations listed above.



The FCC has determined that the \$161,154.39 overpayment is a debt owed to the United States (the "Debt") and has instructed USAC to collect payment of the Debt pursuant to the Debt Collection Improvement Act, 31 U.S.C. §3701, et seq. ("DCIA"). Accordingly, USAC hereby demands that Positive Solutions Charter School immediately pay the Debt, which is due and owing without further demand within thirty (30) days of the date of this letter (the "Due Date"). Payment instructions are provided below.

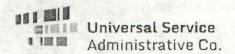
If Positive Solutions Charter School does not pay the Debt in full on or by the Due Date, the Debt will be delinquent on that date and thereafter, may accrue interest, administrative costs and penalties, in accordance with the DCIA. For further information on the DCIA, and the Treasury and FCC debt collection regulations implementing the DCIA, please see 31

U.S.C. § 3701, et seq., 31 C.F.R. § 900, et seq. and 47 C.F.R. § 1.1901, et seq.

Pursuant to the FCC's Red Light Rule, unless an administrative appeal of the Commitment Adjustment Letter is pending, neither the FCC nor USAC will act on any Positive Solutions Charter School funding application(s) or any payment request(s), until the Debt and all charges which may have accrued are paid in full or resolved. In addition, if all or a portion of the Debt and any accrued charges remain after the Due Date, unless an appeal is pending or other satisfactory arrangements have been made, all Positive Solutions Charter School applications and requests for benefits will be dismissed. For more information on the FCC's Red Light Rule, please see <a href="https://www.fcc.pov/encyclopedia/red-light-frequently-asked-questions">https://www.fcc.pov/encyclopedia/red-light-frequently-asked-questions</a>. In determining whether an entity is delinquent for purposes of the FCC's Red Light Rule, the FCC and USAC match the FCC Registration Number of the Debtor to the FCC's database of debts; the Debtor's FCC Registration Number will be linked to all other FCC Registration Numbers associated with the same Taxpayer Identification Number (TIN).

In addition, if Positive Solutions Charter School does not pay the Debt and all accrued charges in full by the Due Date, the FCC may instruct USAC to offset or recoup the Debt and any accrued charges against any monies, including Universal Service Fund disbursements, USAC or the FCC may owe Positive Solutions Charter School.

Further, unless an appeal is pending or other satisfactory arrangements have been made, no later than 90 days from the date of this demand letter, USAC will refer the delinquent Debt and any accrued charges to the United States Treasury for further collection action, in which event the United States Treasury will impose an additional surcharge (currently 28% of the Debt). The United States Treasury may offset the Debt and any accrued charges against monies owed to you by the United States. In addition, the United State Treasury may report Positive Solutions Charter School delinquency to credit bureaus and Positive Solutions Charter School may be denied federal financial assistance.



Positive Solutions Charter School has 15 days from the date of this letter to request a review of the records supporting this Debt. Positive Solutions Charter School may also request a written agreement to repay the Debt, but only if it makes the request within 15 days of the date of this letter. An explanation of the process by which Positive Solutions Charter School may request a repayment agreement can be found at <a href="http://usac.org/cont/making-payments/payment-plans.aspx">http://usac.org/cont/making-payments/payment-plans.aspx</a>. All payment plan requests are subject to FCC approval.

You previously received information regarding your appeal rights in the Commitment Adjustment Letter.

Payment of the Debt should be made as follows:

#### U.S. Postal Service and Standard Mail

USAC PO Box 105056 Atlanta, GA 30348-5056

#### ACH payments in CCD+ format

ABA Routing # 071000039 Account # 5590045653 100 West 33rd Street, New York, NY 10001

#### **Courier and Overnight Packages**

Bank of America c/o USAC Lockbox 105056 1075 Loop Road Atlanta, GA 30337 (404) 209-6377

ADMINISTRATIVE COMPANY

#### Wire Transfers

Bank of America 100 West 33rd Street, New York, NY 10001 ABA Routing # 026009593 Account # 5590045653 Account Type: DDA Account Name: UNIVERSAL SERVICE

If you have questions, or believe that you received this notification in error, please contact us or call the USAC Client Service Bureau at (888) 203-8100 for further assistance.



### Adjustment Report

FCC Form 471 Application Number: 367995
Funding Request Number: 1002895
Commitment Adjustment: \$161,154.39
Total Amount to Be Recovered: \$000.00

Explanation(s): COST EFFECTIVENESS

Party to Recover From: APPLICANT

Funding Year: 2003
Billed Entity Number: 226729

Services Ordered: Internal CONNECTIONS
Service Provider Name: RGC and ASSOCIATES, INC.

SPIN: 143025918 Original Funding Commitment: \$161,154.39

Adjusted Funding Commitment: \$0.00 Funds Disbursed to Date: \$161,154.39

#### Funding Commitment Adjustment Explanation -

After a thorough investigation, it has been determined that this funding commitment must be rescinded in full. During the course of review, it was determined that the funds were erroneously committed for the funding request 1002895, which was not justified as cost effective. The FCC rules require that, in selecting the service provider, the applicant must select the most cost effective service or equipment offering, with price being the primary factor, which will result in it being the most effective means of meeting educational needs and technology plan goals. Additionally, the applicant technology plans for requested services should be based on an assessment of their reasonable needs. Applicants that request services that are beyond their reasonable needs and thus not cost effective have violated the above rules. Since FRN 1002895 exceeded the applicant's reasonable needs, this funding commitment is rescinded in full and SLD will seek recovery of any improperly disbursed funds from the applicant.



517 SOLEDAD STREET SAN ANTONIO, TEXAS 78205-1508

FACSIMILE: (210) 538-5384

TELEPHONE: (210) 538-5385 FACSIN WWW.SLH-LAW.COM & WWW.K12LAW.COM

ROBERT A. SCHULMAN RSCHULMAN@SLH-LAW.COM

#### ATTORNEYS AND COUNSELORS FOR TEXAS PUBLIC SCHOOLS AND LOCAL GOVERNMENT

August 15, 2017

By Certified Mail, Return Receipt Requested No. 7016 1970 0000 9112 3210

Letter of Appeal Schools and Libraries Program – Correspondence Unit 30 Lanidex Plaza West P. O. Box 685 Parsippany, NJ 07054-0685

#### RE: Appeal of Notification of Commitment Adjustment Letter

Billed Entity Name	San Antonio Positive Solutions, Inc. DBA Positive Solutions Charter School		
Billed Entity Number	226729		
Contact Person	Robert A. Schulman, Attorney-at-Law		
Contract Information:			
Mailing Address	517 Soledad Street, San Antonio, TX 78205		
Phone Number	(210) 538-5385		
Fax Number	(210) 538-5384		
Email	RSchulman@SLH-Law.com		
Service Provider	RGC and Associates, Inc.		
Funding Year	2003		
Application Type and Application Number	Form 471, Application No. 367995		
Funding Request Number	1002895		
FCC Registration Number	0012546479		
Appeal Reason	Determination to fully rescind funding commitment falls outside of record retention period.		

#### To Whom It May Concern:

We are in receipt of the Notification of Commitment Adjustment Letter dated June 16, 2017 ("Notice"), issued by the School and Libraries Program ("SLP") of the Universal Service Administrative Company ("USAC") to our client, San Antonio Positive Solutions, Inc. DBA Positive Solutions Charter School ("SAPS"). On behalf of SAPS, we hereby submit this appeal of the Notice to USAC.

#### **Reason for Appeal**

The USAC Notice informed SAPS of its decision to fully rescind the funding commitment. The reason offered was an SLP review that "determined that the funds were erroneously committed for the funding request 1002895...." as "... not justified as cost effective." The Notice did not identify specific rules supporting this determination except to state that SAPS was required to "select the most cost effective service or equipment offering, with price being the primary factor, which will result in it being the most effective means of meeting educational needs and technology goals."

In that the applicable rule was not identified, we surmise that USAC alleges that SAPS failed to adhere to 47 CFR §§ 54.504 and 54.511, the CFRs in effect at the time that SAPS received its Funding Commitment Decision Letter dated March 30, 2004 ("Funding Letter").

It is SAPS' position in this appeal that it did fully comply with 47 CFR §§ 54.504 and 54.511. Notably, in response to SAPS' solicited bids in 2003, it received a response from only one vendor, the selected vendor, RGC and Associates, Inc. Please refer to Exhibits A and B, notarized Affidavits of Arturo Suarez and Pamela Solitaire, respectively. As no other responsive bid was received, RGC, an E-rate qualified vendor, was the one and only "cost effective" vendor. SAPS did not retain these 13-year-old records, specifically, the vendor solicitation or bidder matrix (if there was a matrix) related to the statements of Mr. Suarez and Ms. Solitaire.

Significantly, at 47 CFR § 54.516(a), in effect at the time that SAPS received its Funding Letter, we find the following requirement:

Recordkeeping requirements. Schools and libraries shall be required to maintain for their purchases of telecommunications and other supported services at discounted rates the kind of procurement records that they maintain for other purchases.

The Funding Letter further stated:

RETAIN DOCUMENTATION – Applicants and service providers must retain documentation, including but not limited to, documents showing:

- compliance with all applicable competitive bidding requirements,



- products and/or services delivered (e.g., customer bills detailing make, model and serial number),
- resources necessary to make effective use of E-rate discounts, including the purchase of equipment such as workstations not eligible for support,
- the specific location of each item of E-rate funded equipment, and
- the applicant has paid the non-discount portion.

These documents must be retained and available for review for 5 years. (emphasis added).

Subsequent to the Funding Letter came more current administrative law, where we find the following rule at 47 CFR § 54.516(a) in effect during the period September 13, 2004 through August 18, 2014:

Recordkeeping requirements—(1) Schools and libraries. Schools and libraries shall retain all documents related to the application for, receipt, and delivery of discounted telecommunications and other supported services for at least 5 years after the last day of service delivered in a particular Funding Year. Any other document that demonstrates compliance with the statutory or regulatory requirements for the schools and libraries mechanism shall be retained as well. Schools and libraries shall maintain asset and inventory records of equipment purchased as components of supported internal connections services sufficient to verify the actual location of such equipment for a period of five years after purchase. (emphasis added).

Thus, under the record retention requirements in effect during the period of time preceding SLP's Notice, SAPS was not required to, nor did it retain records of its solicitation for proposals responsive to the subject matter of the Notice upon which USAC's determination is based.

Additionally, in its Fifth Report and Order adopted on August 4, 2004 ("Order"), the Federal Communications Commission ("FCC") proffered the following policy:

32. <u>Administrative Limitations Period for Audits or Other Investigations by the Commission or USAC</u>. We believe that some limitation on the timeframe for audits or other investigations is desirable in order to provide beneficiaries with certainty and closure in the E-rate applications and funding processes. For administrative efficiency, the time frame for such inquiry should match the record retention requirements and, similarly, should go into effect for Funding Year 2004. Accordingly, we announce our policy that we will initiate and complete any inquiries to determine whether or not statutory or rule violations exist within a five year period after final delivery of service for a specific funding year. We note that USAC and the Commission have several means of determining whether a violation has occurred, including reviewing the application, post application year auditing, invoice review and investigations. Under the policy we adopt today, USAC and the Commission shall carry out any audit or investigation



that may lead to discovery of any violation of the statute or a rule within five years of the final delivery of service for a specific funding year.<sup>1</sup>

33. In the E-rate context, disbursements often occur for a period up to two years beyond the funding year. Moreover, audit work typically is not performed until after the disbursement cycle has been completed. For consistency, our policy for audits and other investigations mirrors the time that beneficiaries are required to retain documents pursuant to the rule adopted in this order. We believe that conducting inquiries within five years strikes an appropriate balance between preserving the Commission's fiduciary duty to protect the fund against waste, fraud and abuse and the beneficiaries' need for certainty and closure in their E-rate application processes. (emphasis added).

Commensurately, the FCC adopted an amendment to 47 CFR § 54.516(a) limiting the required retention of records to five (5) years. In issuing its Notice, USAC is essentially setting aside the FCC's Order regarding the "limitation on the timeframe for audits or other investigations." Accordingly, pursuant to the best recollection of the SAPS administrators in charge of the matter reviewed in 2004, and to ensure consistency with the FCC's policy, we respectfully submit that USAC must reconsider and retract its decision to "fully rescind the funding commitment."

Yours truly,

SCHULMAN, LOPEZ,

HOFFER & ADELSTEIN, LLP

Robert A. Schulman

<sup>1</sup> As observed in the Fifth Report and Order issued by the Federal Communications Commission, the limitation period established here relates to the time period within which one must bring an action to establish a debt due to a violation of E-rate program rules or the statutory provisions. In contrast, the DCIA statute of limitations relates to the time period within which the FCC must act to collect the debt once established. We note that this administrative limitation period is distinct from the DCIA statute of limitations, but it is offered here to demonstrate the policy intentions of the authorities on the issue of limitations and the retention of records necessary to bring and defend claims or charges. *See* Footnote 55 in the Fifth Report and Order.



August 15, 2017 Schools and Libraries Program – Correspondence Unit RE: Appeal of Notification of Commitment Adjustment Letter, Page 5

RAS:cap Enclosures

cc: Ronald Clontz, President, RGC and Associates, Inc. (Letter Only)

Arturo Suarez, Director, Positive Solutions Charter School (Letter and Enclosures)



#### STATE OF TEXAS

#### COUNTY OF BEXAR

#### AFFIDAVIT BY ARTURO SUAREZ

Before me, the undersigned authority, on this day personally appeared Arturo B. Suarez, who being by me first duly sworn, on oath stated as follows:

My name is Arturo B. Suarez. I am over the age of 18, am of sound mind and capable of making this affidavit. I understand that if I lie in this affidavit, I may be criminally responsible.

I am the Director/Superintendent of San Antonio Positive Solutions, Inc., doing business as Positive Solutions Charter School ("SAPS"), 1325 North Flores, San Antonio, Texas 78212. I have been Director/Superintendent of SAPS since November 1, 1993. I was the Director/Superintendent of SAPS in 2003, when a Form 470, Description of Services Requested and Certification Form, was submitted by PSCS for a Network Electronics and Cabling Project ("the project") for SAPS, FRN 002895. The project was undertaken because of the need to improve technology for the benefit of both students and staff.

On or about February 5, 2003, SAPS filed a Form 471, Description of Services Ordered and Certification Form, for E-rate discount rates with the Universal Service Administrative Company ("USAC") to cover the costs associated with the project, identified as "Internal Connections – Cabling," which included site survey work and the installation/configuration of network electronics and cabling. In March 2004, the USAC approved SAPS' application and allocated funding for the project totaling \$494,763.03. A proposal for the project was issued on January 31, 2003.

Records of these 13year-old transactions were either lost or destroyed, but it is my best recollection that in response to our request for vendor responses to a proposal for site survey and installation/configuration of network electronics and cabling, only one vendor responded. That proposal was from the selected vendor, RGC and Associates, Inc. We did maintain, and I attach to this affidavit, that one proposal as Exhibit A-1.

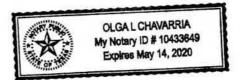
RGC and Associates, Inc. performed as contracted and was paid for its services Funding Year 2003 July 1, 2003 through June 30, 2004).

Arturo B. Suareze

Sworn to and subscribed before me on <u>August 15, 2017</u>, by Arturo B. Suarez, who is personally known to me.

Notary Public, State of Texas

My commission expires May 14, 2020



# RGC and Associates, Inc. (RGC)

Statement of Work

for

# NETWORK ELECTRONICS AND CABLING PROJECT



# Prepared for San Antonio Positive Solutions, Inc.

(Positive Solutions, Inc.)

**January 31, 2003** 

The information in this Statement of Work shall not be disclosed outside Positive Solutions and shall not be duplicated, used or disclosed in whole or in part for any purpose other than to evaluate the proposal, provided that if a contract is awarded to RGC as a result of or in connection with the submission of this Statement of Work, Positive Solutions shall have the right to duplicate, use or disclose the information to the extent provided by the contract. This restriction does not limit the right of Positive Solutions to use information contained in the Statement of Work if it is obtained from another source without restriction.

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# 1. STATEMENT OF WORK

# Statement of Work - Introduction

This section describes the Services that RGC and Associates will provide under the terms of the RGC Customer Agreement (*Agreement*) and this Statement of Work (SOW). Specifically, RGC will provide Positive Solutions, Inc. (PSI) with a set of customized e-ratable services, with supporting documentation. The details of the Services to be provided are described in this section. These Services will be provided at all eligible PSI locations in San Antonio, Texas.

Scope of Work to be accomplished by RGC includes the procurement, installation and testing of a network infrastructure that is capable of supporting PSI's educational technology requirements.

# This Statement of Work is comprised of the following sections:

- 1. Assumptions
- 2. RGC Responsibilities
- 3. PSI Responsibilities
- 4. Deliverable Materials Documentation
- 5. Project Schedule
- 6. Completion Criteria
- 7. Warranty
- 8. Charges

# The following are incorporated in and made part of this Statement of Work:

- Appendix A, Deliverable Guidelines / Documentation
- Appendix B, Project Change Control Procedure
- Appendix C, Equipment
- Appendix D, Wiring Installation Standards
- Appendix E, Cabling Installation and Testing Specifications
- Appendix F, Signature Page

Changes to this Statement of Work will be processed in accordance with the procedure described in Appendix B, "Project Change Control Procedure." The investigation and the implementation of changes may result in modifications to the Schedule, Charges or other terms of this Statement of Work.

This proposal will expire December 31, 2004 unless this date is extended by RGC in writing.

# 1.1 Assumptions

This Statement of Work and RGC's estimates to perform the Statement of Work are based on the following assumptions. Deviations that arise during the proposed project will be managed through the procedure described in Appendix B, "Project Change Control Procedure."

RGC Statement of Work for Network Electronics Table of Contents
Page 1

# The networking system environment consists of PSI's eligible sites.

- No sites affected by RGC's performance under this SOW have been declared as "Historical Buildings."
- 2. RGC will provide up to 90 cable drops, which includes moves, adds and changes
- 3. PSI eligible sites do not exceed one (1) location.
- 4. PSI school sites will be cabled and have closets prepared prior to the installation of network equipment.
- 5. PSI personnel who will be assigned to this project will have the technical skills necessary to participate in the project.
- 6. PSI and user personnel will be available as described in section 3.0, "PSI Responsibilities."
- 7. PSI will provide a current and accurate listing of each school site, to include network electronics hardware and software installed, and the number of MDF and IDF wiring closets.
- 8. Work under this Statement of Work will be performed at sites within PSI and will not require travel to school sites outside district boundaries.
- 9. Only those components specified in this SOW are to be supplied and installed by RGC. Additional components can be specified via the Project Change Control Procedure detailed in Appendix B.
- 10. Services to configure network electronics in each MDF or IDF will be performed at one time.
- 11. Work under this contract will be performed during school hours (7:00 a.m. and 4:00 p.m.) unless otherwise mutually agreed by RGC and PSI.
- 12. Work to be performed at specific sites will be mutually agreed and scheduled at least ten (10) business days prior to the commencement of the work.
- 13. RGC may use subcontractors in the performance of this SOW.
- 14. RGC and our subcontractor(s) will have unlimited, unrestricted access to all buildings. Any security requirements inclusive of guards, security codes/access codes, lighting and internal access and/or central monitoring are the responsibility of PSI.
- 15. RGC will be provided with access badges, keys and combinations or escorts to perform the work described in this SOW. Any delay encountered due to unavailability of buildings may result in additional charges being incurred by PSI. If this situation arises, it will be addressed via the Project Change Control Procedure detailed in Appendix B.
- 16. Adequate wall space/wiring closet space will be made available to RGC for the purpose of placing MDF/IDF products and equipment installed under this agreement. It is understood by RGC and PSI that any delay encountered due to insufficient wall space/insufficient wiring closet space may result in time delays and additional charges incurred by PSI. If this situation arises, it will be addressed via the Project Change Control Procedure detailed in Appendix B.
- 17. It is understood by PSI and RGC that this SOW is based upon the Start Date provided below. In the event this date is not achieved, RGC reserves the right to extend the project End Date on a working day for working day basis, and as mutually agreed by RGC and PSI, via the Project Change Control Procedure detailed in Appendix B.

- 18. It is understood by PSI and RGC that this SOW and the pricing associated with this SOW are based upon the award of the total proposed SOW described in this document. The work described in this SOW will be performed during one continuous phase.
- RGC will not order product until after the site survey has been made and the configuration verified and agreed to by PSI.
- 20. PSI will provide access to the PSI network for support.
- 21. This Statement of Work applies to eligible buildings identified in FCC Form 471.
- 22. Delivery of product is dependent upon availability from our vendor(s).
- 23. All non-RGC products must be approved by RGC's Product Safety Review Board prior to RGC placing your order. If any product does not meet our product safety specifications, RGC will work with you to identify an alternate product. Procurement of an alternate product will occur only upon your approval.
- 24. Excluded from the Services Charge are items involving, but not limited to; repairs to the Location for correcting existing code deficiencies, painting, asbestos removal, plumbing, heating and ventilation, air conditioning work, etc.

# **Exclusions from this Statement of Work**

- RGC is not responsible under this SOW for the identification or correction of any
  existing safety and/or code violations, whether federal, state or local, including but
  not limited to fire and electrical codes. If RGC should discover any safety and/or
  code violations during the course of this project, RGC will notify PSI of the problem.
  RGC will not be required to proceed with its work under this SOW until PSI remedies
  such violation, nor will RGC be responsible for delays to the work caused by such
  violation.
- 2. It is specifically understood by PSI and RGC that all matters relating to detection and/or abatement or removal of asbestos, hazardous waste or other pollutants are beyond the scope of this contract and that RGC shall not be liable for any delay or additional cost incurred as a result of such detections and/or abatement. If asbestos, hazardous waste or other pollutants are uncovered during the course of the work on the contract, then PSI shall be responsible for retaining the experts necessary to remove such asbestos, hazardous waste or pollutants from the site. PSI shall also be responsible for any testing and corresponding with appropriate government authorities.
- 3. On-going network operations and coordination are not included in this Statement of Work. RGC would be pleased to respond to PSI for the addition of these services.
- 4. Relocation and testing of existing computers, telecommunications, or CCTV equipment(s) or systems are not required.
- 5. Removal of existing telecommunications or CCTV cabling is not required.
- 6. No data Media Converters are being supplied under this Statement of Work.
- 7. Installation of any hardware, software, and network electronics not specified in this SOW (e.g., workstations, servers, printers, routers, DSUs/CSUs, repeaters, modulators) is the responsibility of PSI. If RGC performs work on these excluded items, it must be done pursuant to a separate purchase order, and a separate SOW or PCR to this SOW.
- 8. It is understood by PSI and RGC that all matters relating to physical construction of new wiring closets/equipment locations and retrofits for existing wiring

- closets/equipment locations, (general construction build out, HVAC, electrical, lighting, construction permits) is the responsibility of PSI.
- 9. Under the terms of this Statement of Work we are not responsible for 1) your products, 2) a third party's products (including products you license from our subcontractors) or 3) RGC's previously installed Products, ("Other Products") to correctly process or properly exchange accurate date data with the Products or deliverables we provide. We will be relieved of our obligations under this Statement of Work due to the inability of such Other Products to correctly process or properly exchange accurate date data with the Products or deliverables we provide to you.

# 2. RGC RESPONSIBILITIES

# 2.1 Project Management

### **Task Description**

The objective of this task is to provide technical direction, maintain project control and establish a framework for project communications, reporting, procedural, and contractual activity for the RGC tasks described.

# This task consists of the following activities:

- Establish and coordinate RGC efforts with the PSI Project Manager.
- Develop and maintain work plans for the performance of RGC responsibilities.
- Administer the Change Control Procedures.
- Schedule and attend regularly scheduled status meetings.
- Maintain communications and review progress with the PSI Project Manager and team members during status meetings.
- Prepare and submit written Monthly Status Reports of RGC activities to the PSI Project Manager.

#### **Completion Criteria**

This task will be considered complete when the project is complete and the final Monthly Status Report has been delivered to the PSI Project Manager.

## **Deliverables/Documentation**

Monthly Status Reports.

# 2.2 Perform Site Survey

## Description

The objective of this task is to visit PSI locations and perform a site survey. The subtasks are:

- 1. Verify and correct site general information.
- 2. Identify and document site's special considerations:
  - Site's labor requirements and works restrictions (e.g. union vs. Non-union environments, works hours, access restrictions, special condition or limitations) that may affect the site's rollout.
  - Safety regulations as may apply from municipalities
  - Site security requirements
  - Any unusual site conditions (e.g., site to be closed in one week)
- 3. Identify Equipment Room locations and requirements
  - Isolated electrical power circuit availability
  - Heating and air-conditioning
  - True earth ground availability

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- Access security
- Fiber/Telephone circuit connection DS3, T1, ISDN

#### Completion

This task will be complete for a site when the site visit is complete and a site survey document for the site is provided to the PSI Project Manager.

### Deliverable/Documentation

Site Survey Document

# 2.3 Installation/Configuration of Network Electronics and Cabling

**Description:** The objective of this task is to configure and install Three (3), Cisco 2950 Switches, One (1) Cisco 2620 Router, Two Wireless Access Points, and the specified cabling, interconnects, and Configuration of the specified equipment. The Subtasks are:

- 1. Development of network design Provide design and component list as part of response to IFB (470)
  - A. Meet with project team to discuss design parameters
  - B. Meet with selected Electronics Manufacturer to help determine new products.
  - C. Determine base component structure
  - D. Determine quantity of UPS' needed to protect all closets
- 2. Research and identify hardware components that fit hardware design
  - A. Research validity of base component structure
  - B. Research availability of necessary function, capability, and compatibility of recommended base components
  - C. Develop integrated hardware and software components
- 3. Develop detailed component list to match network design
  - A. Develop estimation criteria to base component numbers on
  - B. Match hardware and software component to estimated numbers to develop final equipment list
- 4. Survey all schools
  - A. Survey all currently installed hardware to determine current network status
  - B. Survey power in all MC's at each site and in each closet
  - C. Survey physical space in all MC's at each site and in each closet
- 5. Power designation walkthrough
  - A. Coordinate power designation walkthrough schedule with PSI facilities
  - B. Visit all eligible sites to determine placement of new 20A dedicated power circuits for MC network electronics (as needed)
- 6. Compilation of all data from Survey

- A. Develop a spreadsheet that shows totals of existing equipment available for trade-in
- B. Submit equipment list to old Electronics Manufacturer and acquire tradein amount document

· C. Compile and submit document for all other survey results

- D. Assisting in development of SLD submission packet for equipment purchase
- E. Closet by closet compilation of final network drops to be used in developing school specific final component list
- 7. Development of closet-by-closet network electronics component list for all eligible sites
  - A. Matching hardware and software components defined in the design process to the network drops counts to determine specific product configuration for every closet in every school

B. Develop network architecture (i.e. Routing protocols, VLAN development, QOS, IP protocol scheme etc.)

C. Develop detailed component configuration parameters

8. Receive, Inventory and Installation of electronic components

A. Receive, inventory, break out components to match each individual campus and the district data center

B. Coordinate delivery and downtime for installation of electronics at each

C. Remove existing cabling and network electronics in each closet, at each campus as installation is being performed

D. Install new electronic components

E. Configure each individual electronic component in accordance with the developed configuration parameters

F. Patch new electronic components into cable plant - includes installation of wire management

- G. Interconnect closet to closet communications
- H. Connect local area network to wide area network
- Test perform aspects of both local and wide area network

9. Asset Tag Management and Documentation

- A. Document all configuration parameters for each installed component
- B. Document serial numbers, location and asset tags for each installed component
- C. Document serial numbers and asset tags from each replaced component
- D. Remove all old electronic components from campus site to staging area
- E. Separate trade in components from non trade in components

F. Facilitate trade in of old components to appropriate manufacturer

- G. Compile and submit all serial number to appropriate manufacturer to activate warranty coverage
- H. Compile all documentation and turn over to District the end results (Site Installation Document)

## Completion

This task will be complete for each PSI location when RGC delivers the Site Network Installation Document for that location to the PSI Project Manager.

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### **Deliverables/Documentation**

Site Network Installation Documentation

# 2.4 Install and Test Cabling

**Task Description:** RGC will install and test cabling in support of the adds, moves, and changes to the cabling plant at PSI per the specifications contained in Appendix D and Appendix E. The sub-tasks are:

- Provide moves, adds and changes to the existing cable plant. It is understood that
  moves of cable drops will be to a point closer to the communication closet. The cable
  drops moved will be tested to verify that they meet specification requirements.
  Estimated additional drops for moves, adds and changes are 90.
- Provide cabling connections between the main building at a campus and new buildings, which are not portables or cottages for the purpose of delivering signal to their ICs.
- Provide cabling to attach designated classrooms moved between campuses as required based on the terms outlined in the contract.
- Build portable ICs for classrooms moved between campuses as required based on the terms outlined in the contract.
- Install specified data drops including the installation of a cabinet rack in District computer labs, MCs, and ICs and HC's.
- Build MCs and ICs facilities as defined in Appendix E.
- Provide testing for the cabling installed under this SOW as defined in appendix E.
- Develop "As Built" drawings to document the cabling installation provided documentation.
- Compile a Project Cabling Test Book documentation.

**Completion Criteria:** This task will be considered complete when RGC delivers one (1) set of "As Built" drawings and one (1) copy of the Project Cabling Test Book to PSI.

**Deliverables: Documentation:** 

- "As Built" drawings
- Project Cabling Test Book

# 3. PSI RESPONSIBILITIES

The responsibilities listed in this section are in addition to those responsibilities specified in the RGC Customer Agreement and are to be provided at no charge to RGC. RGC's performance is predicated upon the following responsibilities being fulfilled by PSI.

# 3.1 General Responsibilities

- Assign a Project Manager to represent PSI regarding this contract.
- Provide full access to all PSI school locations as required under this SOW.
- ♦ Communicate with appropriate PSI personnel of the work to take place and obtain their approval if necessary.
- ♦ Provide floor diagrams of affected campus locations in 8 1/2 x 11 hardcopy format.
- Provide all necessary closet and/or equipment areas for the location of network electronics, racks and cabinets as described in this SOW.
- Provide all necessary power and environmental support to accommodate all RGC and PSI provided equipment.
- PSI is responsible for all permits and associated fees.
- Provide all necessary configuration information to enable RGC's network equipment procurement and installation activities under this SOW.
- Inform RGC of any change in network requirements in accordance with the RGC Project Change Control Procedure in Appendix B.

# 3.2 Project Management

Prior to the start of this Statement of Work under the Agreement, PSI will designate a person, called the PSI Project Manager, to whom RGC communications will be addressed and who has the authority to act for PSI in all aspects of the contract.

# The PSI Project Manager's responsibilities include:

- 1. Provide liaison between all project participants.
- 2. Manage the Project Change Control Procedure for PSI.
- 3. Attend project status meetings.
- 4. Obtain and provide information, data, decisions and approvals, within two (2) working days of RGC's request unless PSI and RGC agree to an extended response time.
- 5. Help resolve project issues and escalate issues within the PSI organization, as necessary.
- 6. Permit posting of any notifications required by applicable law for Services provided at your locations.
- 7. Provide required conduit and trenching within the project schedule timeframe should PSI require RGC to utilize buried or underground conduit that does not currently exist.
- 8. Provide personnel (if PSI desires) to witness and authorize standard testing of each school building as the installation/testing activities are completed.

 Locate and mark all water, gas, electrical or any other underground pipes or cabling in the path required for the trenching for the fiber connection, before trenching can be started.

# 3.3 Space, Facilities and Utilities

Provide centralized and secure staging work area and facilities for performing the necessary staging and configuration of the RGC provided equipment.

Provide installation facilities for RGC provided equipment. PSI is responsible for space allocation, HVAC and electrical considerations. PSI is responsible for providing the power, light and water necessary for the performance of this project.

RGC and our subcontractor will have 24x7 access to all buildings to perform the RGC Responsibilities specified in this Statement of Work. Any security requirements inclusive of guard, security codes/access codes, lighting and internal access and/or central monitoring are the responsibility of PSI.

Adequate space will be made available for the installation of all products related to this project.

# 3.4 Security and Laws

PSI will identify and make the interpretation of any applicable federal, state, and local laws, regulations and statutes to see that the services provided by RGC comply.

# 4. DELIVERABLES / DOCUMENTATION

The following items will be delivered to PSI under this Statement of Work. See Appendix A, "Deliverable Guidelines" for a description of each deliverable.

- ♦ Status Report
- Site Survey Documentation
- Site Network Installation Documentation
- ◆ "As-built" drawings
- Project Cabling Test Results

# 5. PROJECT SCHEDULE

- ♦ Start Date July 1, 2003
- ◆ End Date June 30, 2004

# **5.1 Project Delays**

RGC will not be responsible for delays or additional requirements imposed by any government agencies or unforeseen conditions such as delays in the progress of the project by your acts or neglect or the acts or neglect of your employees or separate contractors employed by you, by changes ordered in the project not caused by the fault of RGC, by labor disputes, fire, unusual delays in transportation, adverse weather conditions not reasonably anticipatable, unavoidable casualties or other causes beyond RGC's control or by another cause which you and RGC agree is justifiable.

# 6. COMPLETION CRITERIA

RGC shall have fulfilled its obligations under this Statement of Work when any one of the following occurs:

- RGC accomplishes the tasks described in section 2.0, "RGC Responsibilities,"
- Either of us terminates the Project in accordance with the provisions of the RGC Customer Agreement and this SOW.
- The End Date for the contract is reached.

# 7. PROJECT WARRANTY

RGC does not guarantee or warrant, express or implied, the materials used in workmanship of supplies, materials, equipment or machinery manufactured by third parties and furnished and installed under this Agreement. RGC shall endeavor to obtain from all vendors and suppliers and assign to Owner the customary warranties and guaranties of such vendors and suppliers with respect thereto. RGC shall render reasonable assistance to Owner when requested in order to enable the Owner to enforce such warranties and guaranties by third party manufacturers and suppliers.

There are no other warranties, express or implied, including but not limited to the implied warranties of merchantability and fitness for a particular purpose.

## 8. CHARGES

RGC will submit invoices per the payment schedule as stated below.

The Services Charge stated here represents the maximum allowable charges for all services that may be provided under this Statement of Work. RGC understands that the decision to implement this project is contingent upon award to Positive Solutions Inc. (PSI) of funding under the E-rate program. RGC will not begin work on this project without written notification from PSI that funding has been approved and that work should begin. If such notification has not been received by December 31, 2003, at RGC's option, RGC may terminate this Statement of Work or implement an extension of this Statement of Work, as well as changes in pricing or other terms and conditions as may be required, via the Project Change Control Procedure outlined in Appendix B.

Or this SOW may be extended upon mutual agreement between PSI and RGC as defined in the section titled Project Change Control Procedure. Should PSI not receive the requested funding for E-rate 6, PSI may terminate the SOW without further obligation. Should PSI receive only partial funding, RGC will work with PSI to incorporate those portions of this SOW that can be accomplished based upon available funding. It is specifically understood by RGC and PSI that no E-rate 6 activity will occur prior to RGC's receipt from PSI of written authorization to precede. It is understood by PSI and RGC that, should full or partial funding be received by PSI, and should PSI decide to initiate work on the project, that PSI will use this SOW and RGC as designated Solution Provider, to accomplish the agreed to scope of effort under the E-Rate program.

It is understood by PSI and RGC that this SOW and its associated pricing is based upon RGC receiving written approval from PSI to proceed with E-rate 6 no later than December 31, 2003. In the event this approval is not received by this date, RGC reserves the right to restructure the SOW, with PSI's concurrence, to incorporate only those tasks that can be successfully completed by RGC prior to June 30, 2004. This proposal will remain valid through December 31, 2003

# **Equipment Prices, License Fees and Service Charges:**

Total Materials Price: \$ 74,809.04 Charges for Network Installation/Configuration \$141,837.50

TOTAL \$ 216,646.54

**E-Rate Invoicing:** Prior to commencing work, RGC requires 1) a fully signed contract signature sheet; 2) a P.O. in the amount that the E-Rate program is not funding (e.g. non-discounted portion of the eligible costs plus the non-eligible costs); 3) a copy of the USAC's Funding Commitment Decision Letter, and; 4) submittal of USAC Form 486.

As a service to PSI, RGC will perform dual billing per E-Rate terms and conditions. First, RGC will invoice PSI, as product is delivered to the PSI provided RGC staging site and as work is completed, for the 'non-discounted' portion of the ELIGIBLE items and any non-eligible items. Secondly, under separate invoice, RGC will invoice the E-Rate FCC Snowe-Rockefeller administration for the remaining discounted portion of the ELIGIBLE items. Payment is due as specified in the invoice.

Should PSI not receive the requested funding for E-rate or should PSI receive only partial funding, RGC will work with PSI to incorporate those portions of E-rate funding

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Please note that although RGC will bill PSI for the 'non-discounted' portion and other charges not eligible under the E-Rate program, PSI assumes responsibility for the entire contract services charge, should PSI not inform RGC of any changes in the funding status or work effort. Not withstanding any other provision, PSI has the right to terminate this agreement for business reasons if written termination notice is given to RGC prior to any work being performed or service provided.

Excluded from the Services Charge are items involving, but not limited to; repairs to the Location for correcting existing code deficiencies, painting, asbestos removal, plumbing, heating and ventilation, air conditioning work, etc

RGC Service Provider Identification Number (SPIN): 143025918

RGC reserves a purchase money security interest in the Machines provided until RGC receives payment of the amounts due. You authorize RGC to prepare and file a financing statement to perfect its purchase money security interest in all Machines you order and RGC delivers under this Statement of Work.

RGC terms of payment are Net 30 days.

# Appendix A: DELIVERABLE / DOCUMENTATION GUIDELINES

# 1. Monthly Status Reports

**Purpose:** RGC will provide Status Reports Monthly during the project to describe the activities, which took place during that period. Significant accomplishments, milestones and problems will be described.

**Delivery:** One (1) hard copy will be delivered to the PSI Project Manager within five (5) working days following the reporting period.

Content: The report will consist of the following, as appropriate:

- Activities performed during the reporting period
- Activities planned for the next reporting period
- Project change control summary
- Problems, concerns, and recommendations
- Billing summary

# 2. Site Survey Document—Documentation

### **Purpose**

RGC will provide a Site Survey Document for PSI location detailing locations, requirements, and special considerations.

## Delivery

One (1) hard copy of the document and on (1) electronic copy will be delivered to the PSI Project Manager.

#### Content

The report will consist of the following, as appropriate:

- Site general information
- Site special considerations
- Equipment room locations and requirements

# 3. Site Network Installation Document

### Purpose

RGC will provide a Network Installation Document summarizing the installation of equipment at a PSI location as specified in Appendix C.

## Delivery

One (1) hard copy of the document and one (1) electronic copy will be delivered to the PSI Project Manager for each location where Network equipment is installed under this SOW.

#### Content

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**Exhibit A-1** 

# The report will consist of the following, as appropriate:

- Equipment List with Serial Numbers
- Configuration Information
- Physical location information

# 4. "As-built" Drawings

#### Purpose:

RGC will provide 8 1/2" x 11" "As-built" drawings, marked-up plan views showing drop and MC/IC equipment locations.

#### Delivery:

One (1) hard copy will be delivered to the PSI Project Manager within thirty, (30) working days following the completion of the project.

### Content, as appropriate:

The report will show drop and MC/IC equipment locations.

# 5. Project Cabling Test Results

#### Purpose:

RGC will deliver one (1) copy of the Project Cabling Test Results. This will be a copy of the Cable Test Forms for Category 5e data cabling and fiber optic cabling.

#### Delivery:

One (1) hard copy will be delivered to the PSI Project Manager within thirty, (30) days of project completion.

#### Content:

The report will show cable tests results for all cable installed on this project.

# Appendix B: PROJECT CHANGE CONTROL PROCEDURE

When both of us agree to a change in this Statement of Work, a written description of the agreed change (called a "Change Authorization") will be prepared, which both parties must sign. The Change Authorization will describe the change, the rationale for the change, and specify any change in the charges, schedule or other terms. Depending on the extent and complexity of the requested changes, RGC may charge for the effort required to analyze it. When charges are necessary in order to analyze a change, RGC will provide a written estimate and begin the analysis on written authorization. The terms of a mutually agreed upon Change Authorization will prevail over those of this Statement of Work or any previous Change Authorization.

# Appendix C: EQUIPMENT LIST

# Equipment:

RGC will provide the following internal connections equipment and associated documentation in accordance with the terms and conditions of this SOW:

QTY DESCRIPTION/BRAND Make/Model Unit Quote Exter	1,357.00
Cabling Equipment	•
	0.500.00
1 Rack - Hub Building Enter 32301-11 \$ 9.599.30 \$	9,599.30
1 Router 8 port 5150 20200 5 4 707 02 \$	14,121.06
3 Switches \$ 236.00 \$	708.00
3 46 port Patch panels s 1.30 \$	116.82
90 Faceplates \$ 3.54 \$	318.60
90 Jacks \$ 1.18 \$	106.20
90 Box eliminators \$ 2.36 \$	1,062.00
450 RaceWay	272.58
454 Datch cables 3 ff	283.20
CO Detah cables 15 ff	389.40
44 Miro manager	259.60
2 Shelf	2,205.42
1 DSU/CSU DDS/11/M1102/CSU	4,484.00
1 (IPS , IBM 37L-9001	70.80
1 Dower Strip	796.50
\$ 1.77 \$	59.47
36 Couplings \$ 1.00 \$	3,788.98
19 Cat5a \$ 199.42 \$	
1 Ties/Raps/Plates \$ 2,950.00 \$	2,950.00
Series 8000	24 960 00
3 Wireless Access & Cable LW8001A/LW0050A-R2 \$ 10,620.00 \$	31,860.00
Network Equipment Install Services	70 450 00
440 Installation	73,150.00
210 Configuration \$ 140.00 \$	29,400.00
150 Maintenance \$ 140.00 \$	21,000.00
110 Project Management \$ 166.25 \$	18,287.50

# Non-Eligible Components

GTY DESCRIPTION/BRAND Unit Quote Extended Quote						
1 Firewall		\$	15,990.18	\$	15,990.18	
1 Anti-Virus Appliance		\$	4,714.10	\$	4,714.10	

# Appendix D: WIRING INSTALLATION STANDARDS

Telecommunications wiring standards and practices

#### **Foreword**

The purpose of this section is to set forth standards for the installation of low voltage wiring typically used for telephone or data communications in any and all facilities of the PSI. This document is intended to establish acceptable installation practices in all PSI buildings and should be used as a contract addendum for all projects done by contract involving such wiring. As such, this document binds any contractor awarded work involving low voltage wiring to conform to the specifications herein.

#### **Specifications**

#### Placement/appearance

- ◆ All wiring should be placed in ceilings and walls, with only a jack (or other connector) on a faceplate establishing a connection point in all classrooms, offices, and other public areas. Data communications jacks are normally RJ45 and fiber optic cable terminations are normally ST connectors (either crimped or UV curved). These jacks and terminators will reside preferably on the same faceplate in a classroom or office. External control devices, which would normally be placed on interior surfaces in a commercial building, must conform to UL standards and be listed by UL.
- Inside wiring closets, data connections can be made to patch panels, or (if the specifications so state) to surface mount faceplates with exposed wiring, with said wiring being bundled, and appropriately labeled. Patch cables connecting equipment must be contained in cable management trays, or wire wrapped to ensure the serviceability of the cable plant.
- ◆ Low voltage wiring terminating at other equipment (, multimedia distribution equipment, etc.) must conform to the connection standards of the equipment manufacturer. All such wiring must be appropriately labeled and if the wire is run into a classroom, library, multimedia room, or lab, it must be neatly installed with cables either bundled or installed into cable management devices.
- ◆ The use of Raceway ™, Wiremold ™, or other surface mount cable channel in any classroom, hallway, or other public area is expressly prohibited without prior authorization from the PSI.
- All wiring in the ceiling is to be bundled appropriately and labeled to ensure maintainability and serviceability. Said bundles are to be securely attached to the roof support structure and should not be attached to any other wire, pipe, HVAC fixture, ceiling supports, etc. Cable paths must avoid interfering with the serviceability of all existing facilities above the ceiling.

#### **Standards**

The PSI follows the EIA/TIA 568B standards for data communications cable, and all new data communications cable installed must be category 5e compliant, and be certified as such by testing with electronic scanners. All data cable compliance certifications must be delivered to the PSI prior to completion of the installation. All fiber optic cable installed must also be tested for compliance with standards and certification of such compliance must be reported to the PSI prior to the completion of the project.

#### **Documentation**

RGC Statement of Work for Network Electronics

Table of Contents Page 21 The district has a structured wiring plan in place; all additional wiring installed must be labeled appropriately. Labeling designations can be obtained from the Network Service Group of the Division of Technology. It is strongly recommended that any wiring installations be coordinated with the Network Services Group and the Facilities Departments.

### Working in the campuses

Unless prior arrangements have been made with campus and District personnel, any wiring work must be performed during non-school hours. Most campus' classes are scheduled between 7:00 a.m. and 4:00 p.m. Therefore, as a general rule, all wiring work must be done at night, on weekends, or during school holidays.

Unless other arrangements are made in advance, all classrooms, hallways, and other public areas must be restored to their normal appearance at the end of each work shift. Ceiling fans must be replaced, wall plates must be installed, and the area must be left clean in preparation for the next school day. No wiring ends, supply leftovers, or any other residue is to be left at the campus. Communication closets can be left in the work in progress stages so long as it does not interfere with the serviceability of the network and communications equipment in these rooms.

At the completion of the wiring project, all ceiling tiles must be securely in place, all access points must be covered and be cosmetically and structurally complementary of the existing building. All supplies, equipment, and tools are to be removed from the building.

### **Firewalls**

It is the responsibility of the wiring installer to ensure that any firewall penetrations are properly sealed and conform to building codes regulating firewalls and the sealing of penetrations.

### Final Walkthrough

Every wiring job will be subject to a final walk through to establish conformance with these standards. The wiring contractor is obligated to provide personnel to accompany District personnel on such inspection, if requested. Any discrepancies with these standards must be corrected before the project can be considered complete. Acceptance of the contracted work by the district will be accomplished at the final walkthrough, and is a prerequisite to payment of any invoice for services.

## Appendix E: CABLING INSTALLATION AND TESTING

### Installation of a New MC

- Furnish and install Main Cross Connect (M.C.) that all data connections may be cross-connected from. This M.C. will be furnished and installed as per the Specifications Document and will contain the following, as appropriate and required:
- (1) 4' x 8' x .75" Virgin Plywood backboard that has been fire retardant treated at least 3 times with an approved treatment and firmly attached to the wall
- (1) 7' x 19" communications rack firmly attached to floor or 6 ft. cabinet.
- Ladder tray/stabilizer firmly attached to wall and proceeding up wall into ceiling for a complete cabling pathway for distribution
- Ceiling interface with ladder tray to give a good aesthetic appearance and protection of cabling
- Grounding and bonding to existing TMGB, or the installation of a new TIA/EIA 607 Grounding and Bonding System.
- 48 Port Modular Patch Panels Labeled for Data
- 24 Port Modular Patch Panel Labeled for Data
- (2-6) Wire Managers as needed
- (Qty) 1 and/or 3meter enhanced category 5e color coded data patch cables

### Installation of a New IC

- Furnish and install an Intermediate Cross Connect listed as (I.C.#\_) located in the
  Telecommunications Closet (Room\_) located in the computer storage area that all
  data connections may be cross-connected from. This I.C. will be furnished and
  installed as per the Specification Document and will contain the following, as
  appropriate and required:
- (1) 4' x 4' x .75" Virgin Plywood backboard that has been fire retardant treated at least 3 times with an approved treatment and firmly attached to the wall
- (1) 3' x 19" x 18" Wall mounted black swing away rack (double hinged) or 2' or 4' cabinet.
- (1) Ladder tray proceeding up wall into ceiling for a complete cabling pathway for distribution
- (1) Ceiling interface with ladder tray to give a good aesthetic appearance and protection of cabling
- (1) Grounding and bonding to existing TMGB, or the installation of a new TIA/EIA 607 Grounding and Bonding System.
- (3) 48 Port Modular Patch Panels Labeled for Data
- 1 (24) Port Modular Patch Panel Labeled for Data
- (2 6) Wire Managers as needed.
- (Qty) 1 and/or 3meter enhanced category 5e color coded data patch cables

Additional Work to MC (Re-Work, Clean-Up)

- Each MC (Main Cross Connect) required for additional work will have the following possible corrections:
- Re-locate existing rack and all attached media cables connected and terminated onto the rack; Re-test some or all existing circuits for test certification; Re-label some or all existing cabling circuits. Confirm or provide a qualified TGB for proper earthing and bonding of the MC.

## Additional Work to IC (Re-Work, Clean-Up)

- Each IC (Intermediate Cross Connect) required for additional work will have the following possible corrections:
- Re-locate existing rack and all attached media cables connected and terminated onto the rack; Re-test some or all existing circuits for test certification; Re-label some or all existing cabling circuits. Confirm or provide a qualified TGB for proper earthing and bonding of the IC.

## Connecting Campus MC to Campus IC (Inside Plant 12-strand fiber optic cable only)

- All MC to IC design will be of the indoor type with a maximum length of 200' with not more than 3 inside cores through what may be firewalls to deliver pathway.
- RGC will provide wire management to ensure a comprehensive, neat completion of work.
- AS BUILT schematics on cabling performed will be supplied.

## Connecting Campus MC to Campus IC (Inside Plant) (Turn-Key)

- All MC to IC design will be of the indoor type with a maximum length of 200' with not more than 3 inside cores through what may be firewalls to deliver pathway.
- ◆ Furnish and install one (1) 4' x 19" Swing Away Rack onto a ¾" plywood backboard that has been fire retardant treated and firmly attached to the wall area.
- ♦ RGC will provide wire management to ensure a comprehensive, neat completion of work.
- AS BUILT schematics on cabling performed will be supplied.

### Single Cable Drops

- ◆ Each single drop location will be serviced by the following cables: one (1) each category 5e, 4-pair cable. The number of locations will be determined by RGC, and PSI prior to installation. Each Single Drop is priced using existing pathway only existing pathway definition means RGC will not have to core through walls, add conduit, or add Raceway.
- The following is the dual drop termination scheme (the equipment to be connected to is assumed to already be in place at the telecommunications closet end) for each cable:
- ♦ Work Area Outlet:

RGC Statement of Work for Network Electronics

Cable

**Termination** 

Category 5e Data

RJ45 Category 5e 568B Insert

◆ Telecom Room:

Cable

**Termination** 

Category 5e Data

Rack mounted 48-port Cat 5e RJ45 568B

high density patch panel

- RGC We will provide wire management to ensure a comprehensive, neat completion
  of work.
- AS BUILT schematics on work to be performed will be supplied.

### **Dual Cable Drops**

- ◆ Each dual drop location will be serviced by the following cables: two (2) each category 5e, 4-pair cables. The number of locations will be determined by RGC and PSI prior to installation. Each Dual Drop is priced using existing pathway only existing pathway definition means RGC will not have to core through walls, add conduit, or add Raceway.
- ◆ The following is the dual drop termination scheme (the equipment to be connected to is assumed to already be in place at the telecommunications closet end) for each cable:
- Work Area Outlet:

<u>Cable</u>

**Termination** 

Category 5e Data

RJ45 Category 5e 568B Insert

Telecom Room:

<u>Cable</u>

**Termination** 

Category 5e Data

Rack mounted 48-port Cat 5e RJ45 568B

high density patch panel

- RGC will provide wire management to ensure a comprehensive, neat completion of work.
- AS BUILT schematics on work to be performed will be supplied.

### **Dual Data Drops**

Each dual drop location will be serviced by the following cables: two (2) each category 5e, 4-pair cables. The number of locations will be determined by RGC and

RGC Statement of Work for Network Electronics

PSI prior to installation. Each Dual Drop is priced using existing pathway only – existing pathway definition means RGC will not have to core through walls, add conduit, or add Raceway.

- ◆ The following is the dual drop termination scheme (the equipment to be connected to is assumed to already be in place at the telecommunications closet end) for each cable:
- ♦ Work Area Outlet:

CableTerminationCategory 5e DataRJ45 Category 5e 568B Insert

Category 5e Data

RJ45 Category 5e 568B Insert

Telecom Room:

Cable Termination

(2) Category 5e Data Rack mounted 48-port Cat 5e RJ45 568B high density patch panel

- RGC will provide wire management to ensure a comprehensive, neat completion of work
- AS BUILT schematics on work to be performed will be supplied.

## Wiring a Lab within a Room – "In-Wall" (IW) Design

- ◆ Lab Design cable drops will not exceed 100' in length and shall not include any core or firewall penetrations for this S.O.W.
- Furnish and install up to twenty (20) Category 5e, 4-pair twisted, Plenum solid core copper cable drops into a single classroom (Lab). These cable drops will be through sheetrock pathways with dropped acoustical ceilings and will be suspended onto Caddy Cat.32 "J" Hooks at no more than 5' intervals on red metal or on ceiling support positions but not on ceiling grids or ceiling hanging wires.
- ◆ Furnish and install up to five (5) Quad-Plex Faceplates of single gang construction for W.A.O. (Work Area Outlet) design to deliver service to the students. These faceplates will be flush mounted into Sheetrock walls utilized with Caddy BB-10's.
- Furnish and install one (1) 48-port modular patch panel for final central Horizontal connection point.
- Furnish and install one (1) Wire Manager for neat and proper pathway placement.
- Furnish and install up to twenty (20) Jacks into faceplates.
- Furnish and install up to seventy two (72) Category 5e Patch Cables in either 1 or 3meter design for use at the W.A.O. or at the Patch Panel.
- RGC will provide wire management to ensure a comprehensive, neat completion of work.

AS BUILT schematics on cabling performed will be supplied.

## Wiring a Lab within a Room – "Outer-Wall" (OW) Design

- Lab Design cable drops will not exceed 100' in length and shall not include any core
  or firewall penetrations for this S.O.W.
- Furnish and install up to twenty (20) Category 5e, 4-pair twisted, Plenum solid core
  copper cable drops into a single classroom Lab. These cable drops will run down
  the outer wall with Wiremold proceeding from dropped acoustical ceilings and will be
  suspended onto Caddy Cat.32 "J" Hooks at no more than 5' intervals on red metal or
  on ceiling support positions but not on ceiling grids or ceiling hanging wires.
- Furnish and install up to five (5) Quad-Plex Faceplates of single gang construction for W.A.O. (Work Area Outlet) design to deliver service to the students. These faceplates will be surface mounted onto the outside of the wall utilizing Wiremold and on surface mounted boxes.
- Furnish and install one (1) 48-port modular patch panel for final central Horizontal connection point.
- Furnish and install one (1) Wire Manager for neat and proper pathway placement.
- Furnish and install up to twenty (20) Jacks into faceplates.
- Furnish and install up to seventy-two (72) Category 5e Patch Cables in either 1 or 3-meter design for use at the W.A.O. or at the Patch Panel.
- RGC will provide wire management to ensure a comprehensive, neat completion of work.
- AS BUILT schematics on cabling performed will be supplied.

### **Existing Cable Removal**

- RGC will include the removal of any abandoned cable left within the schools as a result of the replacement of an existing media with the installation of a new media cable. (Data, Voice or Video)
- Any abandoned cable not replaced by RGC with the installation of a new media cable will be covered with a blank faceplate and the existing cable left within the walls and or ceilings.

## 1. Functional Testing

Functional Testing will be performed in conformance with the following:

**Fiber Meter** – Transmission and path loss testing (Fiber meter test method). RGC will perform fiber meter testing on all fiber optic cable installed under this SOW. Soft Copy test results will be provided.

Category 5e Cable – Category 5e compliance testing per UL standards. RGC will perform Category 5e testing on the Category 5e cable installed under this SOW in accordance with EIA/TIA standards. Soft Copy test results will be provided.

## Appendix F: SIGNATURE PAGE

RGC (we) will provide, and PSI (you) agrees to accept, RGC Services (Services) for "RGC Statement of Work for Network Electronics and Cabling" under the terms and conditions of the RGC Customer Agreement and this Statement of Work. For Scope of Services, Completion Criteria, Charges and other applicable terms refer to the RGC Statement of Work dated 31 January 2003.

RGC is aware of the District's reliance on an outside source of funding (Universal Service Fund) to execute on the implementation tasks described in this SOW. Should Positive Solutions, Inc. (PSI) not receive the requested funding for E-rate 6, PSI may terminate the SOW without further obligation. Should PSI receive only partial funding, RGC will work with PSI to incorporate those portions of this SOW that can be accomplished based upon available funding. It is specifically understood by RGC and PSI that no E-rate 6 activity will occur prior to RGC's receipt from PSI of written authorization to precede. It is understood by PSI and RGC that, should full or partial funding be received by PSI, and should PSI decide to initiate work on the project, that PSI will use this SOW and RGC as designated Solution Provider, to accomplish the agreed to scope of effort under the E-Rate program, after the Board accepts the E-Rate funding.

It is understood by PSI and RGC that this SOW and its associated pricing is based upon RGC receiving written approval from PSI to proceed with E-rate 6 no later than December 31, 2003. In the event this approval is not received by this date, RGC reserves the right to restructure the SOW, with PSI's concurrence, to incorporate only those tasks that can be successfully completed by RGC prior to June 30, 2004. This proposal will remain valid through December 31, 2003

Total Charges: \$216,646.54, which includes travel and living expenses. Both of us agree that the complete agreement between us regarding these Services will consist of 1) this Statement of Work and 2) the RGC Customer Agreement (or any equivalent agreement signed by both of us).

	경기 :
Agreed to:	Agreed to
	RGC and Associates, Inc.
San Antonio Positive Solutions, Inc.	$\Omega$ $M$ $M$
Bu 155	By Konald Clark
(Authorized Signature)	(Authorized Signature)
Name ARTUN B SINCZ	Name Ranald Cloutz
Date 2/5/03	Date 2/5/03
Customer Number	RGC Customer Agreement No.
	RGC Office Address:
Customer Address	
1325 North Flores	115 E. Travis St. Suite 1500
San Antonio, TX 78212	San Antonio, TX 78205
Start Date: July 1, 2003	End Date: June 30, 2004
BCC Statement of Work for	Table of Contents

RGC Statement of Work for

Network Electronics

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#### STATE OF TEXAS

#### COUNTY OF BEXAR

### AFFIDAVIT BY PAMELA M. SOLITAIRE

Before me, the undersigned authority, on this day personally appeared Pamela M. Solitaire, who being by me first duly sworn, on oath stated as follows:

My name is Pamela M. Solitaire. I am over the age of 18, am of sound mind and capable of making this affidavit. I understand that if I lie in this affidavit, I may be criminally responsible.

I was the Director for San Antonio Positive Solutions, Inc., doing business as Positive Solutions Charter School ("SAPS"), 1325 North Flores, San Antonio, Texas 78212, from November 01, 1993 through April 2, 2013. I was the person at SAPS who, in 2003, was responsible for drafting, completing and submitting a Form 470, Description of Services Requested and Certification Form, for a Network Electronics and Cabling Project ("the project") for SAPS, FRN 1002895.

As I recall, RGC and Associates, Inc. was the sole vendor that submitted a proposal to SAPS.

Pamela M Solitare

Sworn to and subscribed before me on August 15, 2017, by Pamela Solitaire, who is personally known to me.

Notary Public, State of Texas

My commission expires May 14, 2020

OLGA L CHAVARRIA
My Notary ID # 10433649
Expires May 14, 2020



517 SOLEDAD STREET SAN ANTONIO, TEXAS 78205-1508

FACSIMILE: (210) 538-5384

TELEPHONE: (210) 538-5385 FACSIN WWW.SLH-LAW.COM & WWW.K12LAW.COM

ROBERT A. SCHULMAN RSCHULMAN@SLH-LAW.COM

#### ATTORNEYS AND COUNSELORS FOR TEXAS PUBLIC SCHOOLS AND LOCAL GOVERNMENT

August 15, 2017

By Certified Mail, Return Receipt Requested No. 7016 1970 0000 9112 3210

Letter of Appeal Schools and Libraries Program – Correspondence Unit 30 Lanidex Plaza West P. O. Box 685 Parsippany, NJ 07054-0685

### RE: Appeal of Notification of Commitment Adjustment Letter

Billed Entity Name	San Antonio Positive Solutions, Inc. DBA Positive Solutions Charter School
Billed Entity Number	226729
Contact Person	Robert A. Schulman, Attorney-at-Law
Contract Information:	
Mailing Address	517 Soledad Street, San Antonio, TX 78205
Phone Number	(210) 538-5385
Fax Number	(210) 538-5384
Email	RSchulman@SLH-Law.com
Service Provider	RGC and Associates, Inc.
Funding Year	2003
Application Type and Application Number	Form 471, Application No. 367995
Funding Request Number	1002895
FCC Registration Number	0012546479
Appeal Reason	Determination to fully rescind funding commitment falls outside of record retention period.

### To Whom It May Concern:

We are in receipt of the Notification of Commitment Adjustment Letter dated June 16, 2017 ("Notice"), issued by the School and Libraries Program ("SLP") of the Universal Service Administrative Company ("USAC") to our client, San Antonio Positive Solutions, Inc. DBA Positive Solutions Charter School ("SAPS"). On behalf of SAPS, we hereby submit this appeal of the Notice to USAC.

### **Reason for Appeal**

The USAC Notice informed SAPS of its decision to fully rescind the funding commitment. The reason offered was an SLP review that "determined that the funds were erroneously committed for the funding request 1002895...." as "... not justified as cost effective." The Notice did not identify specific rules supporting this determination except to state that SAPS was required to "select the most cost effective service or equipment offering, with price being the primary factor, which will result in it being the most effective means of meeting educational needs and technology goals."

In that the applicable rule was not identified, we surmise that USAC alleges that SAPS failed to adhere to 47 CFR §§ 54.504 and 54.511, the CFRs in effect at the time that SAPS received its Funding Commitment Decision Letter dated March 30, 2004 ("Funding Letter").

It is SAPS' position in this appeal that it did fully comply with 47 CFR §§ 54.504 and 54.511. Notably, in response to SAPS' solicited bids in 2003, it received a response from only one vendor, the selected vendor, RGC and Associates, Inc. Please refer to Exhibits A and B, notarized Affidavits of Arturo Suarez and Pamela Solitaire, respectively. As no other responsive bid was received, RGC, an E-rate qualified vendor, was the one and only "cost effective" vendor. SAPS did not retain these 13-year-old records, specifically, the vendor solicitation or bidder matrix (if there was a matrix) related to the statements of Mr. Suarez and Ms. Solitaire.

Significantly, at 47 CFR § 54.516(a), in effect at the time that SAPS received its Funding Letter, we find the following requirement:

Recordkeeping requirements. Schools and libraries shall be required to maintain for their purchases of telecommunications and other supported services at discounted rates the kind of procurement records that they maintain for other purchases.

The Funding Letter further stated:

RETAIN DOCUMENTATION – Applicants and service providers must retain documentation, including but not limited to, documents showing:

- compliance with all applicable competitive bidding requirements,



- products and/or services delivered (e.g., customer bills detailing make, model and serial number),
- resources necessary to make effective use of E-rate discounts, including the purchase of equipment such as workstations not eligible for support,
- the specific location of each item of E-rate funded equipment, and
- the applicant has paid the non-discount portion.

These documents must be retained and available for review for 5 years. (emphasis added).

Subsequent to the Funding Letter came more current administrative law, where we find the following rule at 47 CFR § 54.516(a) in effect during the period September 13, 2004 through August 18, 2014:

Recordkeeping requirements—(1) Schools and libraries. Schools and libraries shall retain all documents related to the application for, receipt, and delivery of discounted telecommunications and other supported services for at least 5 years after the last day of service delivered in a particular Funding Year. Any other document that demonstrates compliance with the statutory or regulatory requirements for the schools and libraries mechanism shall be retained as well. Schools and libraries shall maintain asset and inventory records of equipment purchased as components of supported internal connections services sufficient to verify the actual location of such equipment for a period of five years after purchase. (emphasis added).

Thus, under the record retention requirements in effect during the period of time preceding SLP's Notice, SAPS was not required to, nor did it retain records of its solicitation for proposals responsive to the subject matter of the Notice upon which USAC's determination is based.

Additionally, in its Fifth Report and Order adopted on August 4, 2004 ("Order"), the Federal Communications Commission ("FCC") proffered the following policy:

32. <u>Administrative Limitations Period for Audits or Other Investigations by the Commission or USAC</u>. We believe that some limitation on the timeframe for audits or other investigations is desirable in order to provide beneficiaries with certainty and closure in the E-rate applications and funding processes. For administrative efficiency, the time frame for such inquiry should match the record retention requirements and, similarly, should go into effect for Funding Year 2004. Accordingly, we announce our policy that we will initiate and complete any inquiries to determine whether or not statutory or rule violations exist within a five year period after final delivery of service for a specific funding year. We note that USAC and the Commission have several means of determining whether a violation has occurred, including reviewing the application, post application year auditing, invoice review and investigations. Under the policy we adopt today, USAC and the Commission shall carry out any audit or investigation



that may lead to discovery of any violation of the statute or a rule within five years of the final delivery of service for a specific funding year.<sup>1</sup>

33. In the E-rate context, disbursements often occur for a period up to two years beyond the funding year. Moreover, audit work typically is not performed until after the disbursement cycle has been completed. For consistency, our policy for audits and other investigations mirrors the time that beneficiaries are required to retain documents pursuant to the rule adopted in this order. We believe that conducting inquiries within five years strikes an appropriate balance between preserving the Commission's fiduciary duty to protect the fund against waste, fraud and abuse and the beneficiaries' need for certainty and closure in their E-rate application processes. (emphasis added).

Commensurately, the FCC adopted an amendment to 47 CFR § 54.516(a) limiting the required retention of records to five (5) years. In issuing its Notice, USAC is essentially setting aside the FCC's Order regarding the "limitation on the timeframe for audits or other investigations." Accordingly, pursuant to the best recollection of the SAPS administrators in charge of the matter reviewed in 2004, and to ensure consistency with the FCC's policy, we respectfully submit that USAC must reconsider and retract its decision to "fully rescind the funding commitment."

Yours truly,

SCHULMAN, LOPEZ,

HOFFER & ADELSTEIN, LLP

claims or charges. See Footnote 55 in the Fifth Report and Order.

Robert A Schulman

<sup>1</sup> As observed in the Fifth Report and Order issued by the Federal Communications Commission, the limitation period established here relates to the time period within which one must bring an action to establish a debt due to a violation of E-rate program rules or the statutory provisions. In contrast, the DCIA statute of limitations relates to the time period within which the FCC must act to collect the debt once established. We note that this administrative limitation period is distinct from the DCIA statute of limitations, but it is offered here to demonstrate the policy intentions of the authorities on the issue of limitations and the retention of records necessary to bring and defend



August 15, 2017 Schools and Libraries Program – Correspondence Unit RE: Appeal of Notification of Commitment Adjustment Letter, Page 5

RAS:cap Enclosures

cc: Ronald Clontz, President, RGC and Associates, Inc. (Letter Only)

Arturo Suarez, Director, Positive Solutions Charter School (Letter and Enclosures)



#### STATE OF TEXAS

### COUNTY OF BEXAR

### AFFIDAVIT BY ARTURO SUAREZ

Before me, the undersigned authority, on this day personally appeared Arturo B. Suarez, who being by me first duly sworn, on oath stated as follows:

My name is Arturo B. Suarez. I am over the age of 18, am of sound mind and capable of making this affidavit. I understand that if I lie in this affidavit, I may be criminally responsible.

I am the Director/Superintendent of San Antonio Positive Solutions, Inc., doing business as Positive Solutions Charter School ("SAPS"), 1325 North Flores, San Antonio, Texas 78212. I have been Director/Superintendent of SAPS since November 1, 1993. I was the Director/Superintendent of SAPS in 2003, when a Form 470, Description of Services Requested and Certification Form, was submitted by PSCS for a Network Electronics and Cabling Project ("the project") for SAPS, FRN 002895. The project was undertaken because of the need to improve technology for the benefit of both students and staff.

On or about February 5, 2003, SAPS filed a Form 471, Description of Services Ordered and Certification Form, for E-rate discount rates with the Universal Service Administrative Company ("USAC") to cover the costs associated with the project, identified as "Internal Connections – Cabling," which included site survey work and the installation/configuration of network electronics and cabling. In March 2004, the USAC approved SAPS' application and allocated funding for the project totaling \$494,763.03. A proposal for the project was issued on January 31, 2003.

Records of these 13year-old transactions were either lost or destroyed, but it is my best recollection that in response to our request for vendor responses to a proposal for site survey and installation/configuration of network electronics and cabling, only one vendor responded. That proposal was from the selected vendor, RGC and Associates, Inc. We did maintain, and I attach to this affidavit, that one proposal as Exhibit A-1.

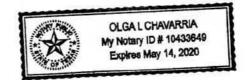
RGC and Associates, Inc. performed as contracted and was paid for its services Funding Year 2003 July 1, 2003 through June 30, 2004).

-Arturo B. Suareze

Sworn to and subscribed before me on August 15, 2017, by Arturo B. Suarez, who is personally known to me.

Notary Rublic, State of Texas

My commission expires May 14, 2020



## RGC and Associates, Inc. (RGC)

Statement of Work

for

## NETWORK ELECTRONICS AND CABLING PROJECT



# Prepared for San Antonio Positive Solutions, Inc.

(Positive Solutions, Inc.)

January 31, 2003

The information in this Statement of Work shall not be disclosed outside Positive Solutions and shall not be duplicated, used or disclosed in whole or in part for any purpose other than to evaluate the proposal, provided that if a contract is awarded to RGC as a result of or in connection with the submission of this Statement of Work, Positive Solutions shall have the right to duplicate, use or disclose the information to the extent provided by the contract. This restriction does not limit the right of Positive Solutions to use information contained in the Statement of Work if it is obtained from another source without restriction.

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## 1. STATEMENT OF WORK

### Statement of Work - Introduction

This section describes the Services that RGC and Associates will provide under the terms of the RGC Customer Agreement (*Agreement*) and this Statement of Work (SOW). Specifically, RGC will provide Positive Solutions, Inc. (PSI) with a set of customized e-ratable services, with supporting documentation. The details of the Services to be provided are described in this section. These Services will be provided at all eligible PSI locations in San Antonio, Texas.

Scope of Work to be accomplished by RGC includes the procurement, installation and testing of a network infrastructure that is capable of supporting PSI's educational technology requirements.

## This Statement of Work is comprised of the following sections:

- 1. Assumptions
- 2. RGC Responsibilities
- 3. PSI Responsibilities
- 4. Deliverable Materials Documentation
- 5. Project Schedule
- 6. Completion Criteria
- 7. Warranty
- 8. Charges

## The following are incorporated in and made part of this Statement of Work:

- Appendix A, Deliverable Guidelines / Documentation
- Appendix B, Project Change Control Procedure
- Appendix C, Equipment
- Appendix D, Wiring Installation Standards
- Appendix E, Cabling Installation and Testing Specifications
- ♦ Appendix F, Signature Page

Changes to this Statement of Work will be processed in accordance with the procedure described in Appendix B, "Project Change Control Procedure." The investigation and the implementation of changes may result in modifications to the Schedule, Charges or other terms of this Statement of Work.

This proposal will expire December 31, 2004 unless this date is extended by RGC in writing.

## 1.1 Assumptions

This Statement of Work and RGC's estimates to perform the Statement of Work are based on the following assumptions. Deviations that arise during the proposed project will be managed through the procedure described in Appendix B, "Project Change Control Procedure."

RGC Statement of Work for Network Electronics

## The networking system environment consists of PSI's eligible sites.

- No sites affected by RGC's performance under this SOW have been declared as "Historical Buildings."
- 2. RGC will provide up to 90 cable drops, which includes moves, adds and changes
- 3. PSI eligible sites do not exceed one (1) location.
- 4. PSI school sites will be cabled and have closets prepared prior to the installation of network equipment.
- 5. PSI personnel who will be assigned to this project will have the technical skills necessary to participate in the project.
- 6. PSI and user personnel will be available as described in section 3.0, "PSI Responsibilities."
- 7. PSI will provide a current and accurate listing of each school site, to include network electronics hardware and software installed, and the number of MDF and IDF wiring closets.
- 8. Work under this Statement of Work will be performed at sites within PSI and will not require travel to school sites outside district boundaries.
- 9. Only those components specified in this SOW are to be supplied and installed by RGC. Additional components can be specified via the Project Change Control Procedure detailed in Appendix B.
- 10. Services to configure network electronics in each MDF or IDF will be performed at one time.
- 11. Work under this contract will be performed during school hours (7:00 a.m. and 4:00 p.m.) unless otherwise mutually agreed by RGC and PSI.
- 12. Work to be performed at specific sites will be mutually agreed and scheduled at least ten (10) business days prior to the commencement of the work.
- 13. RGC may use subcontractors in the performance of this SOW.
- 14. RGC and our subcontractor(s) will have unlimited, unrestricted access to all buildings. Any security requirements inclusive of guards, security codes/access codes, lighting and internal access and/or central monitoring are the responsibility of PSI.
- 15. RGC will be provided with access badges, keys and combinations or escorts to perform the work described in this SOW. Any delay encountered due to unavailability of buildings may result in additional charges being incurred by PSI. If this situation arises, it will be addressed via the Project Change Control Procedure detailed in Appendix B.
- 16. Adequate wall space/wiring closet space will be made available to RGC for the purpose of placing MDF/IDF products and equipment installed under this agreement. It is understood by RGC and PSI that any delay encountered due to insufficient wall space/insufficient wiring closet space may result in time delays and additional charges incurred by PSI. If this situation arises, it will be addressed via the Project Change Control Procedure detailed in Appendix B.
- 17. It is understood by PSI and RGC that this SOW is based upon the Start Date provided below. In the event this date is not achieved, RGC reserves the right to extend the project End Date on a working day for working day basis, and as mutually agreed by RGC and PSI, via the Project Change Control Procedure detailed in Appendix B.

- 18. It is understood by PSI and RGC that this SOW and the pricing associated with this SOW are based upon the award of the total proposed SOW described in this document. The work described in this SOW will be performed during one continuous phase.
- RGC will not order product until after the site survey has been made and the configuration verified and agreed to by PSI.
- 20. PSI will provide access to the PSI network for support.
- 21. This Statement of Work applies to eligible buildings identified in FCC Form 471.
- 22. Delivery of product is dependent upon availability from our vendor(s).
- 23. All non-RGC products must be approved by RGC's Product Safety Review Board prior to RGC placing your order. If any product does not meet our product safety specifications, RGC will work with you to identify an alternate product. Procurement of an alternate product will occur only upon your approval.
- 24. Excluded from the Services Charge are items involving, but not limited to; repairs to the Location for correcting existing code deficiencies, painting, asbestos removal, plumbing, heating and ventilation, air conditioning work, etc.

### **Exclusions from this Statement of Work**

- RGC is not responsible under this SOW for the identification or correction of any
  existing safety and/or code violations, whether federal, state or local, including but
  not limited to fire and electrical codes. If RGC should discover any safety and/or
  code violations during the course of this project, RGC will notify PSI of the problem.
  RGC will not be required to proceed with its work under this SOW until PSI remedies
  such violation, nor will RGC be responsible for delays to the work caused by such
  violation.
- 2. It is specifically understood by PSI and RGC that all matters relating to detection and/or abatement or removal of asbestos, hazardous waste or other pollutants are beyond the scope of this contract and that RGC shall not be liable for any delay or additional cost incurred as a result of such detections and/or abatement. If asbestos, hazardous waste or other pollutants are uncovered during the course of the work on the contract, then PSI shall be responsible for retaining the experts necessary to remove such asbestos, hazardous waste or pollutants from the site. PSI shall also be responsible for any testing and corresponding with appropriate government authorities.
- On-going network operations and coordination are not included in this Statement of Work. RGC would be pleased to respond to PSI for the addition of these services.
- 4. Relocation and testing of existing computers, telecommunications, or CCTV equipment(s) or systems are not required.
- 5. Removal of existing telecommunications or CCTV cabling is not required.
- 6. No data Media Converters are being supplied under this Statement of Work.
- 7. Installation of any hardware, software, and network electronics not specified in this SOW (e.g., workstations, servers, printers, routers, DSUs/CSUs, repeaters, modulators) is the responsibility of PSI. If RGC performs work on these excluded items, it must be done pursuant to a separate purchase order, and a separate SOW or PCR to this SOW.
- 8. It is understood by PSI and RGC that all matters relating to physical construction of new wiring closets/equipment locations and retrofits for existing wiring

- closets/equipment locations, (general construction build out, HVAC, electrical, lighting, construction permits) is the responsibility of PSI.
- 9. Under the terms of this Statement of Work we are not responsible for 1) your products, 2) a third party's products (including products you license from our subcontractors) or 3) RGC's previously installed Products, ("Other Products") to correctly process or properly exchange accurate date data with the Products or deliverables we provide. We will be relieved of our obligations under this Statement of Work due to the inability of such Other Products to correctly process or properly exchange accurate date data with the Products or deliverables we provide to you.

## 2. RGC RESPONSIBILITIES

## 2.1 Project Management

### **Task Description**

The objective of this task is to provide technical direction, maintain project control and establish a framework for project communications, reporting, procedural, and contractual activity for the RGC tasks described.

## This task consists of the following activities:

- Establish and coordinate RGC efforts with the PSI Project Manager.
- Develop and maintain work plans for the performance of RGC responsibilities.
- Administer the Change Control Procedures.
- Schedule and attend regularly scheduled status meetings.
- Maintain communications and review progress with the PSI Project Manager and team members during status meetings.
- Prepare and submit written Monthly Status Reports of RGC activities to the PSI Project Manager.

### **Completion Criteria**

This task will be considered complete when the project is complete and the final Monthly Status Report has been delivered to the PSI Project Manager.

### **Deliverables/Documentation**

Monthly Status Reports.

## 2.2 Perform Site Survey

### Description

The objective of this task is to visit PSI locations and perform a site survey. The subtasks are:

- 1. Verify and correct site general information.
- 2. Identify and document site's special considerations:
  - Site's labor requirements and works restrictions (e.g. union vs. Non-union environments, works hours, access restrictions, special condition or limitations) that may affect the site's rollout.
  - Safety regulations as may apply from municipalities
  - Site security requirements
  - Any unusual site conditions (e.g., site to be closed in one week)
- 3. Identify Equipment Room locations and requirements
  - Isolated electrical power circuit availability
  - Heating and air-conditioning
  - True earth ground availability

RGC Statement of Work for Network Electronics

- Access security
- Fiber/Telephone circuit connection DS3, T1, ISDN

### Completion

This task will be complete for a site when the site visit is complete and a site survey document for the site is provided to the PSI Project Manager.

### Deliverable/Documentation

Site Survey Document

## 2.3 Installation/Configuration of Network Electronics and Cabling

**Description:** The objective of this task is to configure and install Three (3), Cisco 2950 Switches, One (1) Cisco 2620 Router, Two Wireless Access Points, and the specified cabling, interconnects, and Configuration of the specified equipment. The Subtasks are:

- 1. Development of network design Provide design and component list as part of response to IFB (470)
  - A. Meet with project team to discuss design parameters
  - B. Meet with selected Electronics Manufacturer to help determine new products.
  - C. Determine base component structure
  - D. Determine quantity of UPS' needed to protect all closets
- 2. Research and identify hardware components that fit hardware design
  - A. Research validity of base component structure
  - B. Research availability of necessary function, capability, and compatibility of recommended base components
  - C. Develop integrated hardware and software components
- 3. Develop detailed component list to match network design
  - A. Develop estimation criteria to base component numbers on
  - B. Match hardware and software component to estimated numbers to develop final equipment list
- 4. Survey all schools
  - A. Survey all currently installed hardware to determine current network status
  - B. Survey power in all MC's at each site and in each closet
  - C. Survey physical space in all MC's at each site and in each closet
- 5. Power designation walkthrough
  - A. Coordinate power designation walkthrough schedule with PSI facilities
  - B. Visit all eligible sites to determine placement of new 20A dedicated power circuits for MC network electronics (as needed)
- 6. Compilation of all data from Survey

- A. Develop a spreadsheet that shows totals of existing equipment available for trade-in
- B. Submit equipment list to old Electronics Manufacturer and acquire tradein amount document

· C. Compile and submit document for all other survey results

- D. Assisting in development of SLD submission packet for equipment purchase
- E. Closet by closet compilation of final network drops to be used in developing school specific final component list
- 7. Development of closet-by-closet network electronics component list for all eligible sites
  - A. Matching hardware and software components defined in the design process to the network drops counts to determine specific product configuration for every closet in every school

B. Develop network architecture (i.e. Routing protocols, VLAN development, QOS, IP protocol scheme etc.)

C. Develop detailed component configuration parameters

8. Receive, Inventory and Installation of electronic components

- A. Receive, inventory, break out components to match each individual campus and the district data center
- B. Coordinate delivery and downtime for installation of electronics at each
- C. Remove existing cabling and network electronics in each closet, at each campus as installation is being performed

D. Install new electronic components

- E. Configure each individual electronic component in accordance with the developed configuration parameters
- F. Patch new electronic components into cable plant includes installation of wire management
- G. Interconnect closet to closet communications
- H. Connect local area network to wide area network
- Test perform aspects of both local and wide area network
- 9. Asset Tag Management and Documentation
  - A. Document all configuration parameters for each installed component
  - B. Document serial numbers, location and asset tags for each installed component
  - C. Document serial numbers and asset tags from each replaced component
  - D. Remove all old electronic components from campus site to staging area
  - E. Separate trade in components from non trade in components
  - F. Facilitate trade in of old components to appropriate manufacturer
  - G. Compile and submit all serial number to appropriate manufacturer to activate warranty coverage
  - H. Compile all documentation and turn over to District the end results (Site Installation Document)

### Completion

This task will be complete for each PSI location when RGC delivers the Site Network Installation Document for that location to the PSI Project Manager.

RGC Statement of Work for **Network Electronics** 

### Deliverables/Documentation

Site Network Installation Documentation

## 2.4 Install and Test Cabling

**Task Description:** RGC will install and test cabling in support of the adds, moves, and changes to the cabling plant at PSI per the specifications contained in Appendix D and Appendix E. The sub-tasks are:

- Provide moves, adds and changes to the existing cable plant. It is understood that
  moves of cable drops will be to a point closer to the communication closet. The cable
  drops moved will be tested to verify that they meet specification requirements.
  Estimated additional drops for moves, adds and changes are 90.
- Provide cabling connections between the main building at a campus and new buildings, which are not portables or cottages for the purpose of delivering signal to their ICs.
- Provide cabling to attach designated classrooms moved between campuses as required based on the terms outlined in the contract.
- Build portable ICs for classrooms moved between campuses as required based on the terms outlined in the contract.
- Install specified data drops including the installation of a cabinet rack in District computer labs, MCs, and ICs and HC's.
- Build MCs and ICs facilities as defined in Appendix E.
- Provide testing for the cabling installed under this SOW as defined in appendix E.
- Develop "As Built" drawings to document the cabling installation provided documentation.
- Compile a Project Cabling Test Book documentation.

**Completion Criteria:** This task will be considered complete when RGC delivers one (1) set of "As Built" drawings and one (1) copy of the Project Cabling Test Book to PSI.

Deliverables: Documentation:

- "As Built" drawings
- Project Cabling Test Book

### 3. PSI RESPONSIBILITIES

The responsibilities listed in this section are in addition to those responsibilities specified in the RGC Customer Agreement and are to be provided at no charge to RGC. RGC's performance is predicated upon the following responsibilities being fulfilled by PSI.

## 3.1 General Responsibilities

- Assign a Project Manager to represent PSI regarding this contract.
- Provide full access to all PSI school locations as required under this SOW.
- ♦ Communicate with appropriate PSI personnel of the work to take place and obtain their approval if necessary.
- ♦ Provide floor diagrams of affected campus locations in 8 1/2 x 11 hardcopy format.
- Provide all necessary closet and/or equipment areas for the location of network electronics, racks and cabinets as described in this SOW.
- Provide all necessary power and environmental support to accommodate all RGC and PSI provided equipment.
- PSI is responsible for all permits and associated fees.
- Provide all necessary configuration information to enable RGC's network equipment procurement and installation activities under this SOW.
- Inform RGC of any change in network requirements in accordance with the RGC Project Change Control Procedure in Appendix B.

## 3.2 Project Management

Prior to the start of this Statement of Work under the Agreement, PSI will designate a person, called the PSI Project Manager, to whom RGC communications will be addressed and who has the authority to act for PSI in all aspects of the contract.

## The PSI Project Manager's responsibilities include:

- 1. Provide liaison between all project participants.
- 2. Manage the Project Change Control Procedure for PSI.
- 3. Attend project status meetings.
- 4. Obtain and provide information, data, decisions and approvals, within two (2) working days of RGC's request unless PSI and RGC agree to an extended response time.
- 5. Help resolve project issues and escalate issues within the PSI organization, as necessary.
- 6. Permit posting of any notifications required by applicable law for Services provided at your locations.
- 7. Provide required conduit and trenching within the project schedule timeframe should PSI require RGC to utilize buried or underground conduit that does not currently exist.
- 8. Provide personnel (if PSI desires) to witness and authorize standard testing of each school building as the installation/testing activities are completed.

 Locate and mark all water, gas, electrical or any other underground pipes or cabling in the path required for the trenching for the fiber connection, before trenching can be started.

## 3.3 Space, Facilities and Utilities

Provide centralized and secure staging work area and facilities for performing the necessary staging and configuration of the RGC provided equipment.

Provide installation facilities for RGC provided equipment. PSI is responsible for space allocation, HVAC and electrical considerations. PSI is responsible for providing the power, light and water necessary for the performance of this project.

RGC and our subcontractor will have 24x7 access to all buildings to perform the RGC Responsibilities specified in this Statement of Work. Any security requirements inclusive of guard, security codes/access codes, lighting and internal access and/or central monitoring are the responsibility of PSI.

Adequate space will be made available for the installation of all products related to this project.

## 3.4 Security and Laws

PSI will identify and make the interpretation of any applicable federal, state, and local laws, regulations and statutes to see that the services provided by RGC comply.

## 4. DELIVERABLES / DOCUMENTATION

The following items will be delivered to PSI under this Statement of Work. See Appendix A, "Deliverable Guidelines" for a description of each deliverable.

- ♦ Status Report
- Site Survey Documentation
- Site Network Installation Documentation
- "As-built" drawings
- Project Cabling Test Results

## 5. PROJECT SCHEDULE

- ♦ Start Date July 1, 2003
- ◆ End Date June 30, 2004

## **5.1 Project Delays**

RGC will not be responsible for delays or additional requirements imposed by any government agencies or unforeseen conditions such as delays in the progress of the project by your acts or neglect or the acts or neglect of your employees or separate contractors employed by you, by changes ordered in the project not caused by the fault of RGC, by labor disputes, fire, unusual delays in transportation, adverse weather conditions not reasonably anticipatable, unavoidable casualties or other causes beyond RGC's control or by another cause which you and RGC agree is justifiable.

## 6. COMPLETION CRITERIA

RGC shall have fulfilled its obligations under this Statement of Work when any one of the following occurs:

- RGC accomplishes the tasks described in section 2.0, "RGC Responsibilities,"
- Either of us terminates the Project in accordance with the provisions of the RGC Customer Agreement and this SOW.
- The End Date for the contract is reached.

## 7. PROJECT WARRANTY

RGC does not guarantee or warrant, express or implied, the materials used in workmanship of supplies, materials, equipment or machinery manufactured by third parties and furnished and installed under this Agreement. RGC shall endeavor to obtain from all vendors and suppliers and assign to Owner the customary warranties and guaranties of such vendors and suppliers with respect thereto. RGC shall render reasonable assistance to Owner when requested in order to enable the Owner to enforce such warranties and guaranties by third party manufacturers and suppliers.

There are no other warranties, express or implied, including but not limited to the implied warranties of merchantability and fitness for a particular purpose.

### 8. CHARGES

RGC will submit invoices per the payment schedule as stated below.

The Services Charge stated here represents the maximum allowable charges for all services that may be provided under this Statement of Work. RGC understands that the decision to implement this project is contingent upon award to Positive Solutions Inc. (PSI) of funding under the E-rate program. RGC will not begin work on this project without written notification from PSI that funding has been approved and that work should begin. If such notification has not been received by December 31, 2003, at RGC's option, RGC may terminate this Statement of Work or implement an extension of this Statement of Work, as well as changes in pricing or other terms and conditions as may be required, via the Project Change Control Procedure outlined in Appendix B.

Or this SOW may be extended upon mutual agreement between PSI and RGC as defined in the section titled Project Change Control Procedure. Should PSI not receive the requested funding for E-rate 6, PSI may terminate the SOW without further obligation. Should PSI receive only partial funding, RGC will work with PSI to incorporate those portions of this SOW that can be accomplished based upon available funding. It is specifically understood by RGC and PSI that no E-rate 6 activity will occur prior to RGC's receipt from PSI of written authorization to precede. It is understood by PSI and RGC that, should full or partial funding be received by PSI, and should PSI decide to initiate work on the project, that PSI will use this SOW and RGC as designated Solution Provider, to accomplish the agreed to scope of effort under the E-Rate program.

It is understood by PSI and RGC that this SOW and its associated pricing is based upon RGC receiving written approval from PSI to proceed with E-rate 6 no later than December 31, 2003. In the event this approval is not received by this date, RGC reserves the right to restructure the SOW, with PSI's concurrence, to incorporate only those tasks that can be successfully completed by RGC prior to June 30, 2004. This proposal will remain valid through December 31, 2003

## **Equipment Prices, License Fees and Service Charges:**

Total Materials Price: \$ 74,809.04 <u>Charges for Network Installation/Configuration</u> \$141,837.50

TOTAL \$ 216,646.54

**E-Rate Invoicing:** Prior to commencing work, RGC requires 1) a fully signed contract signature sheet; 2) a P.O. in the amount that the E-Rate program is not funding (e.g. non-discounted portion of the eligible costs plus the non-eligible costs); 3) a copy of the USAC's Funding Commitment Decision Letter, and; 4) submittal of USAC Form 486.

As a service to PSI, RGC will perform dual billing per E-Rate terms and conditions. First, RGC will invoice PSI, as product is delivered to the PSI provided RGC staging site and as work is completed, for the 'non-discounted' portion of the ELIGIBLE items and any non-eligible items. Secondly, under separate invoice, RGC will invoice the E-Rate FCC Snowe-Rockefeller administration for the remaining discounted portion of the ELIGIBLE items. Payment is due as specified in the invoice.

Should PSI not receive the requested funding for E-rate or should PSI receive only partial funding, RGC will work with PSI to incorporate those portions of E-rate funding

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that can be accomplished based upon available funding, after the Board has accepted the E-Rate funding.

Please note that although RGC will bill PSI for the 'non-discounted' portion and other charges not eligible under the E-Rate program, PSI assumes responsibility for the entire contract services charge, should PSI not inform RGC of any changes in the funding status or work effort. Not withstanding any other provision, PSI has the right to terminate this agreement for business reasons if written termination notice is given to RGC prior to any work being performed or service provided.

Excluded from the Services Charge are items involving, but not limited to; repairs to the Location for correcting existing code deficiencies, painting, asbestos removal, plumbing, heating and ventilation, air conditioning work, etc

RGC Service Provider Identification Number (SPIN): 143025918

RGC reserves a purchase money security interest in the Machines provided until RGC receives payment of the amounts due. You authorize RGC to prepare and file a financing statement to perfect its purchase money security interest in all Machines you order and RGC delivers under this Statement of Work.

RGC terms of payment are Net 30 days.

## Appendix A: DELIVERABLE / DOCUMENTATION GUIDELINES

## 1. Monthly Status Reports

**Purpose:** RGC will provide Status Reports Monthly during the project to describe the activities, which took place during that period. Significant accomplishments, milestones and problems will be described.

**Delivery:** One (1) hard copy will be delivered to the PSI Project Manager within five (5) working days following the reporting period.

Content: The report will consist of the following, as appropriate:

- Activities performed during the reporting period
- Activities planned for the next reporting period
- Project change control summary
- Problems, concerns, and recommendations
- Billing summary

## 2. Site Survey Document—Documentation

### **Purpose**

RGC will provide a Site Survey Document for PSI location detailing locations, requirements, and special considerations.

### Delivery

One (1) hard copy of the document and on (1) electronic copy will be delivered to the PSI Project Manager.

### Content

The report will consist of the following, as appropriate:

- Site general information
- Site special considerations
- Equipment room locations and requirements

## 3. Site Network Installation Document

### Purpose

RGC will provide a Network Installation Document summarizing the installation of equipment at a PSI location as specified in Appendix C.

### Delivery

One (1) hard copy of the document and one (1) electronic copy will be delivered to the PSI Project Manager for each location where Network equipment is installed under this SOW.

#### Content

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**Exhibit A-1** 

## The report will consist of the following, as appropriate:

- Equipment List with Serial Numbers
- Configuration Information
- Physical location information

## 4. "As-built" Drawings

### Purpose:

RGC will provide 8 1/2" x 11" "As-built" drawings, marked-up plan views showing drop and MC/IC equipment locations.

### Delivery:

One (1) hard copy will be delivered to the PSI Project Manager within thirty, (30) working days following the completion of the project.

### Content, as appropriate:

The report will show drop and MC/IC equipment locations.

## 5. Project Cabling Test Results

### Purpose:

RGC will deliver one (1) copy of the Project Cabling Test Results. This will be a copy of the Cable Test Forms for Category 5e data cabling and fiber optic cabling.

### Delivery:

One (1) hard copy will be delivered to the PSI Project Manager within thirty, (30) days of project completion.

### Content:

The report will show cable tests results for all cable installed on this project.

## Appendix B: PROJECT CHANGE CONTROL PROCEDURE

When both of us agree to a change in this Statement of Work, a written description of the agreed change (called a "Change Authorization") will be prepared, which both parties must sign. The Change Authorization will describe the change, the rationale for the change, and specify any change in the charges, schedule or other terms. Depending on the extent and complexity of the requested changes, RGC may charge for the effort required to analyze it. When charges are necessary in order to analyze a change, RGC will provide a written estimate and begin the analysis on written authorization. The terms of a mutually agreed upon Change Authorization will prevail over those of this Statement of Work or any previous Change Authorization.

## Appendix C: EQUIPMENT LIST

### Equipment:

RGC will provide the following internal connections equipment and associated documentation in accordance with the terms and conditions of this SOW:

			14	nit Quote	Εx	ended Quote
QTY	DESCRIPTION/BRAND	Make/Model	· · · · · · · · · · · · · · · · · · ·		page 1000	
100011111111111111111111111111111111111	Cabling Equipment	505061 1E	\$	1,357.00	\$	1,357.00
1	Rack - Hub Building	Elite 525061-1F	\$	9,599.30	Ś	9,599.30
1	Router 8 port	Cisco 2620XM	\$	4,707.02	\$	14,121.06
3	Switches	Cisco 2950GE-SX	\$	236,00	\$	708.00
3	48 port Patch panels		\$	1.30	\$	116.82
90	Faceplates		\$	3.54	\$	318.60
90	Jacks		э \$	1.18	\$	106.20
90	Box eliminators		\$ \$	2.36	\$	1,062.00
450	RaceWay		Þ	1.77	\$	272.58
154	Patch cables 3 ft		\$	3.54	\$	283.20
80	Patch cables 15 ft		\$	35,40	\$	389.40
11	Wire manager		\$	129.80	\$	259.60
2	· Sheif		\$		\$	2,205.42
1	DSU/CSU	DDS/T1 MT102A-R2	\$	2,205.42	\$ \$	4,484.00
1	UPS	IBM 37L-6861	\$	4,484.00 70.80	Ф \$	70.80
1	Power Strip		\$		•	796.50
450	Interduct		\$	1.77	\$	790.30 59.47
36	Couplings		\$	1.65	\$	3,788.98
19	Cat5e		\$	199.42	\$	' 1
1	Ties/Raps/Plates		\$	2,950.00	\$	2,950.00
,	•	Series 8000			•	24 860 00
3	Wireless Access & Cable	LW 8001A/LW 0050A-R2	\$	10,620.00	\$	31,860.00
_						
	Network Equipment Install Se	rvičes				70.450.00
440	Installation		\$	166.25	\$	73,150.00
210	Configuration		\$	140.00	\$	29,400.00
150	Maintenance		\$	140.00	\$	21,000.00
110	Project Management		\$	166.25	\$	18,287.50
110	1 Joject Management					

### **Non-Eligible Components**

QTY DESCRIPTION/BRAI	¥Ď	Uni	t Quote	Exte	ended Quote
1 Firewall		\$	15,990.18	\$	15,990.18
1 Anti-Virus Appliance		\$	4,714.10	\$	4,714.10

# Appendix D: WIRING INSTALLATION STANDARDS

Telecommunications wiring standards and practices

# **Foreword**

The purpose of this section is to set forth standards for the installation of low voltage wiring typically used for telephone or data communications in any and all facilities of the PSI. This document is intended to establish acceptable installation practices in all PSI buildings and should be used as a contract addendum for all projects done by contract involving such wiring. As such, this document binds any contractor awarded work involving low voltage wiring to conform to the specifications herein.

## **Specifications**

## Placement/appearance

- ◆ All wiring should be placed in ceilings and walls, with only a jack (or other connector) on a faceplate establishing a connection point in all classrooms, offices, and other public areas. Data communications jacks are normally RJ45 and fiber optic cable terminations are normally ST connectors (either crimped or UV curved). These jacks and terminators will reside preferably on the same faceplate in a classroom or office. External control devices, which would normally be placed on interior surfaces in a commercial building, must conform to UL standards and be listed by UL.
- Inside wiring closets, data connections can be made to patch panels, or (if the specifications so state) to surface mount faceplates with exposed wiring, with said wiring being bundled, and appropriately labeled. Patch cables connecting equipment must be contained in cable management trays, or wire wrapped to ensure the serviceability of the cable plant.
- ◆ Low voltage wiring terminating at other equipment (, multimedia distribution equipment, etc.) must conform to the connection standards of the equipment manufacturer. All such wiring must be appropriately labeled and if the wire is run into a classroom, library, multimedia room, or lab, it must be neatly installed with cables either bundled or installed into cable management devices.
- ◆ The use of Raceway ™, Wiremold ™, or other surface mount cable channel in any classroom, hallway, or other public area is expressly prohibited without prior authorization from the PSI.
- All wiring in the ceiling is to be bundled appropriately and labeled to ensure maintainability and serviceability. Said bundles are to be securely attached to the roof support structure and should not be attached to any other wire, pipe, HVAC fixture, ceiling supports, etc. Cable paths must avoid interfering with the serviceability of all existing facilities above the ceiling.

#### **Standards**

The PSI follows the EIA/TIA 568B standards for data communications cable, and all new data communications cable installed must be category 5e compliant, and be certified as such by testing with electronic scanners. All data cable compliance certifications must be delivered to the PSI prior to completion of the installation. All fiber optic cable installed must also be tested for compliance with standards and certification of such compliance must be reported to the PSI prior to the completion of the project.

#### Documentation

RGC Statement of Work for Network Electronics

The district has a structured wiring plan in place; all additional wiring installed must be labeled appropriately. Labeling designations can be obtained from the Network Service Group of the Division of Technology. It is strongly recommended that any wiring installations be coordinated with the Network Services Group and the Facilities Departments.

# Working in the campuses

Unless prior arrangements have been made with campus and District personnel, any wiring work must be performed during non-school hours. Most campus' classes are scheduled between 7:00 a.m. and 4:00 p.m. Therefore, as a general rule, all wiring work must be done at night, on weekends, or during school holidays.

Unless other arrangements are made in advance, all classrooms, hallways, and other public areas must be restored to their normal appearance at the end of each work shift. Ceiling fans must be replaced, wall plates must be installed, and the area must be left clean in preparation for the next school day. No wiring ends, supply leftovers, or any other residue is to be left at the campus. Communication closets can be left in the work in progress stages so long as it does not interfere with the serviceability of the network and communications equipment in these rooms.

At the completion of the wiring project, all ceiling tiles must be securely in place, all access points must be covered and be cosmetically and structurally complementary of the existing building. All supplies, equipment, and tools are to be removed from the building.

### **Firewalls**

It is the responsibility of the wiring installer to ensure that any firewall penetrations are properly sealed and conform to building codes regulating firewalls and the sealing of penetrations.

# Final Walkthrough

Every wiring job will be subject to a final walk through to establish conformance with these standards. The wiring contractor is obligated to provide personnel to accompany District personnel on such inspection, if requested. Any discrepancies with these standards must be corrected before the project can be considered complete. Acceptance of the contracted work by the district will be accomplished at the final walkthrough, and is a prerequisite to payment of any invoice for services.

# Appendix E: CABLING INSTALLATION AND TESTING

### Installation of a New MC

- Furnish and install Main Cross Connect (M.C.) that all data connections may be cross-connected from. This M.C. will be furnished and installed as per the Specifications Document and will contain the following, as appropriate and required:
- (1) 4' x 8' x .75" Virgin Plywood backboard that has been fire retardant treated at least 3 times with an approved treatment and firmly attached to the wall
- (1) 7' x 19" communications rack firmly attached to floor or 6 ft. cabinet.
- Ladder tray/stabilizer firmly attached to wall and proceeding up wall into ceiling for a complete cabling pathway for distribution
- Ceiling interface with ladder tray to give a good aesthetic appearance and protection of cabling
- Grounding and bonding to existing TMGB, or the installation of a new TIA/EIA 607 Grounding and Bonding System.
- 48 Port Modular Patch Panels Labeled for Data
- 24 Port Modular Patch Panel Labeled for Data
- (2-6) Wire Managers as needed
- (Qty) 1 and/or 3meter enhanced category 5e color coded data patch cables

#### Installation of a New IC

- Furnish and install an Intermediate Cross Connect listed as (I.C.#\_) located in the
  Telecommunications Closet (Room \_) located in the computer storage area that all
  data connections may be cross-connected from. This I.C. will be furnished and
  installed as per the Specification Document and will contain the following, as
  appropriate and required:
- (1)  $4' \times 4' \times .75$ " Virgin Plywood backboard that has been fire retardant treated at least 3 times with an approved treatment and firmly attached to the wall
- (1) 3' x 19" x 18" Wall mounted black swing away rack (double hinged) or 2' or 4' cabinet.
- (1) Ladder tray proceeding up wall into ceiling for a complete cabling pathway for distribution
- (1) Ceiling interface with ladder tray to give a good aesthetic appearance and protection of cabling
- (1) Grounding and bonding to existing TMGB, or the installation of a new TIA/EIA 607 Grounding and Bonding System.
- (3) 48 Port Modular Patch Panels Labeled for Data
- 1 (24) Port Modular Patch Panel Labeled for Data
- (2 6) Wire Managers as needed.
- (Qty) 1 and/or 3meter enhanced category 5e color coded data patch cables

Additional Work to MC (Re-Work, Clean-Up)

- Each MC (Main Cross Connect) required for additional work will have the following possible corrections:
- Re-locate existing rack and all attached media cables connected and terminated onto the rack; Re-test some or all existing circuits for test certification; Re-label some or all existing cabling circuits. Confirm or provide a qualified TGB for proper earthing and bonding of the MC.

# Additional Work to IC (Re-Work, Clean-Up)

- Each IC (Intermediate Cross Connect) required for additional work will have the following possible corrections:
- Re-locate existing rack and all attached media cables connected and terminated onto the rack; Re-test some or all existing circuits for test certification; Re-label some or all existing cabling circuits. Confirm or provide a qualified TGB for proper earthing and bonding of the IC.

# Connecting Campus MC to Campus IC (Inside Plant 12-strand fiber optic cable only)

- All MC to IC design will be of the indoor type with a maximum length of 200' with not more than 3 inside cores through what may be firewalls to deliver pathway.
- RGC will provide wire management to ensure a comprehensive, neat completion of work.
- AS BUILT schematics on cabling performed will be supplied.

# Connecting Campus MC to Campus IC (Inside Plant) (Turn-Key)

- All MC to IC design will be of the indoor type with a maximum length of 200' with not more than 3 inside cores through what may be firewalls to deliver pathway.
- ◆ Furnish and install one (1) 4' x 19" Swing Away Rack onto a ¾" plywood backboard that has been fire retardant treated and firmly attached to the wall area.
- ♦ RGC will provide wire management to ensure a comprehensive, neat completion of work.
- AS BUILT schematics on cabling performed will be supplied.

# Single Cable Drops

- ◆ Each single drop location will be serviced by the following cables: one (1) each category 5e, 4-pair cable. The number of locations will be determined by RGC, and PSI prior to installation. Each Single Drop is priced using existing pathway only existing pathway definition means RGC will not have to core through walls, add conduit, or add Raceway.
- The following is the dual drop termination scheme (the equipment to be connected to is assumed to already be in place at the telecommunications closet end) for each cable:
- ♦ Work Area Outlet:

RGC Statement of Work for Network Electronics

Cable

**Termination** 

Category 5e Data

RJ45 Category 5e 568B Insert

Telecom Room:

Cable

**Termination** 

Category 5e Data

Rack mounted 48-port Cat 5e RJ45 568B

high density patch panel

- ◆ RGC We will provide wire management to ensure a comprehensive, neat completion of work.
- AS BUILT schematics on work to be performed will be supplied.

## **Dual Cable Drops**

- ◆ Each dual drop location will be serviced by the following cables: two (2) each category 5e, 4-pair cables. The number of locations will be determined by RGC and PSI prior to installation. Each Dual Drop is priced using existing pathway only existing pathway definition means RGC will not have to core through walls, add conduit, or add Raceway.
- The following is the dual drop termination scheme (the equipment to be connected to is assumed to already be in place at the telecommunications closet end) for each cable:
- Work Area Outlet:

<u>Cable</u>

**Termination** 

Category 5e Data

RJ45 Category 5e 568B Insert

Telecom Room:

<u>Cable</u>

**Termination** 

Category 5e Data

Rack mounted 48-port Cat 5e RJ45 568B

high density patch panel

- RGC will provide wire management to ensure a comprehensive, neat completion of work.
- AS BUILT schematics on work to be performed will be supplied.

## **Dual Data Drops**

Each dual drop location will be serviced by the following cables: two (2) each category 5e, 4-pair cables. The number of locations will be determined by RGC and

RGC Statement of Work for Network Electronics

PSI prior to installation. Each Dual Drop is priced using existing pathway only existing pathway definition means RGC will not have to core through walls, add conduit, or add Raceway.

- The following is the dual drop termination scheme (the equipment to be connected to is assumed to already be in place at the telecommunications closet end) for each cable:
- Work Area Outlet:

**Termination** Cable

RJ45 Category 5e 568B Insert Category 5e Data

RJ45 Category 5e 568B Insert Category 5e Data

Telecom Room:

**Termination** Cable

Rack mounted 48-port Cat 5e RJ45 568B (2) Category 5e Data

high density patch panel

- RGC will provide wire management to ensure a comprehensive, neat completion of
- AS BUILT schematics on work to be performed will be supplied.

# Wiring a Lab within a Room – "In-Wall" (IW) Design

- Lab Design cable drops will not exceed 100' in length and shall not include any core or firewall penetrations for this S.O.W.
- ♦ Furnish and install up to twenty (20) Category 5e, 4-pair twisted, Plenum solid core copper cable drops into a single classroom (Lab). These cable drops will be through sheetrock pathways with dropped acoustical ceilings and will be suspended onto Caddy Cat.32 "J" Hooks at no more than 5' intervals on red metal or on ceiling support positions but not on ceiling grids or ceiling hanging wires.
- ◆ Furnish and install up to five (5) Quad-Plex Faceplates of single gang construction for W.A.O. (Work Area Outlet) design to deliver service to the students. These faceplates will be flush mounted into Sheetrock walls utilized with Caddy BB-10's.
- ◆ Furnish and install one (1) 48-port modular patch panel for final central Horizontal connection point.
- Furnish and install one (1) Wire Manager for neat and proper pathway placement.
- Furnish and install up to twenty (20) Jacks into faceplates.
- ◆ Furnish and install up to seventy two (72) Category 5e Patch Cables in either 1 or 3meter design for use at the W.A.O. or at the Patch Panel.
- RGC will provide wire management to ensure a comprehensive, neat completion of work.

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AS BUILT schematics on cabling performed will be supplied.

# Wiring a Lab within a Room – "Outer-Wall" (OW) Design

- Lab Design cable drops will not exceed 100' in length and shall not include any core
  or firewall penetrations for this S.O.W.
- Furnish and install up to twenty (20) Category 5e, 4-pair twisted, Plenum solid core
  copper cable drops into a single classroom Lab. These cable drops will run down
  the outer wall with Wiremold proceeding from dropped acoustical ceilings and will be
  suspended onto Caddy Cat.32 "J" Hooks at no more than 5' intervals on red metal or
  on ceiling support positions but not on ceiling grids or ceiling hanging wires.
- Furnish and install up to five (5) Quad-Plex Faceplates of single gang construction for W.A.O. (Work Area Outlet) design to deliver service to the students. These faceplates will be surface mounted onto the outside of the wall utilizing Wiremold and on surface mounted boxes.
- Furnish and install one (1) 48-port modular patch panel for final central Horizontal connection point.
- Furnish and install one (1) Wire Manager for neat and proper pathway placement.
- Furnish and install up to twenty (20) Jacks into faceplates.
- Furnish and install up to seventy-two (72) Category 5e Patch Cables in either 1 or 3-meter design for use at the W.A.O. or at the Patch Panel.
- RGC will provide wire management to ensure a comprehensive, neat completion of work.
- AS BUILT schematics on cabling performed will be supplied.

# **Existing Cable Removal**

- RGC will include the removal of any abandoned cable left within the schools as a result of the replacement of an existing media with the installation of a new media cable. (Data, Voice or Video)
- Any abandoned cable not replaced by RGC with the installation of a new media cable will be covered with a blank faceplate and the existing cable left within the walls and or ceilings.

# 1. Functional Testing

Functional Testing will be performed in conformance with the following:

**Fiber Meter** – Transmission and path loss testing (Fiber meter test method). RGC will perform fiber meter testing on all fiber optic cable installed under this SOW. Soft Copy test results will be provided.

Category 5e Cable – Category 5e compliance testing per UL standards. RGC will perform Category 5e testing on the Category 5e cable installed under this SOW in accordance with EIA/TIA standards. Soft Copy test results will be provided.

# Appendix F: SIGNATURE PAGE

RGC (we) will provide, and PSI (you) agrees to accept, RGC Services (Services) for "RGC Statement of Work for Network Electronics and Cabling" under the terms and conditions of the RGC Customer Agreement and this Statement of Work. For Scope of Services, Completion Criteria, Charges and other applicable terms refer to the RGC Statement of Work dated 31 January 2003.

RGC is aware of the District's reliance on an outside source of funding (Universal Service Fund) to execute on the implementation tasks described in this SOW. Should Positive Solutions, Inc. (PSI) not receive the requested funding for E-rate 6, PSI may terminate the SOW without further obligation. Should PSI receive only partial funding, RGC will work with PSI to incorporate those portions of this SOW that can be accomplished based upon available funding. It is specifically understood by RGC and PSI that no E-rate 6 activity will occur prior to RGC's receipt from PSI of written authorization to precede. It is understood by PSI and RGC that, should full or partial funding be received by PSI, and should PSI decide to initiate work on the project, that PSI will use this SOW and RGC as designated Solution Provider, to accomplish the agreed to scope of effort under the E-Rate program, after the Board accepts the E-Rate funding.

It is understood by PSI and RGC that this SOW and its associated pricing is based upon RGC receiving written approval from PSI to proceed with E-rate 6 no later than December 31, 2003. In the event this approval is not received by this date, RGC reserves the right to restructure the SOW, with PSI's concurrence, to incorporate only those tasks that can be successfully completed by RGC prior to June 30, 2004. This proposal will remain valid through December 31, 2003

Total Charges: \$216,646.54, which includes travel and living expenses. Both of us agree that the complete agreement between us regarding these Services will consist of 1) this Statement of Work and 2) the RGC Customer Agreement (or any equivalent agreement signed by both of us).

Agreed to:	Agreed to
San Antonio Positive Solutions, Inc.	RGC and Associates, Inc.
Ву	By Konald Cloub
(Authorized Signature)	(Authorized Signfature)
Name Artur B Sincz	Name Rand Cloutz
Date 2/5/03	Date 2/5/03
Customer Number	RGC Customer Agreement No.
Customer Address	RGC Office Address:
1325 North Flores	115 E. Travis St. Suite 1500
San Antonio, TX 78212	San Antonio, TX 78205
Start Date: July 1, 2003	End Date: June 30, 2004
BCC Statement of Work for	Table of Contents

RGC Statement of Work for

Network Electronics

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#### STATE OF TEXAS

#### COUNTY OF BEXAR

### AFFIDAVIT BY PAMELA M. SOLITAIRE

Before me, the undersigned authority, on this day personally appeared Pamela M. Solitaire, who being by me first duly sworn, on oath stated as follows:

My name is Pamela M. Solitaire. I am over the age of 18, am of sound mind and capable of making this affidavit. I understand that if I lie in this affidavit, I may be criminally responsible.

I was the Director for San Antonio Positive Solutions, Inc., doing business as Positive Solutions Charter School ("SAPS"), 1325 North Flores, San Antonio, Texas 78212, from November 01, 1993 through April 2, 2013. I was the person at SAPS who, in 2003, was responsible for drafting, completing and submitting a Form 470, Description of Services Requested and Certification Form, for a Network Electronics and Cabling Project ("the project") for SAPS, FRN 1002895.

As I recall, RGC and Associates, Inc. was the sole vendor that submitted a proposal to SAPS.

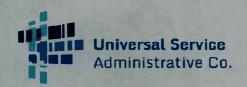
Pamela M Solitare

Sworn to and subscribed before me on August 15, 2017, by Pamela Solitaire, who is personally known to me.

Notary Public, State of Texas

My commission expires May 14, 2020

OLGA L CHAVARRIA
My Notary ID # 10433649
Expires May 14, 2020



September 19, 2018

Arturo Suarez Superintendent Positive Solutions Charter School 1325 North Flores, Suite 100 San Antonio, TX 78212 psi@positivesolutinsinc.net

POSITIVE SOLUTIONS CHARTER SCHOOL Re: Applicant Name:

Billed Entity Number: 226729 Form 471 Application Number: 367995 Funding Request Number (FRN): 1002895

Your Correspondence Dated: July 12, 2018, August 9, 2018

Dear Mr. Suarez.

This letter responds to your July 12, 2018 correspondence, consisting of two letters. In the first letter, PSCS requested that USAC reconsider its decision to demand payment of approximately \$161,000 from Positive Solutions Charter Schools (PSCS) for failing to select cost-effective services as required by the E-rate program rules and asked for an opportunity to demonstrate that the funding was compliant with the regulatory and statutory requirements. In the second July 12, 2018 letter, PSCS requested to pay the owed debt in installments if USAC denied the request for reconsideration of the decision to seek recovery from PSCS.<sup>2</sup>

By way of background, on June 16, 2017, USAC issued a letter notifying PSCS that it was rescinding the commitment for the above-referenced FRN and would seek recovery of disbursed funding because the school did not select cost-effective services as required by the E-rate program rules.<sup>3</sup> On August 15, 2017, PSCS appealed USAC's recovery action. On January 8, 2018, USAC issued its decision denying PSCS's appeal, indicating that PSCS did not comply with E-rate program rules requiring

<sup>&</sup>lt;sup>1</sup> See Letter from Arturo Suarez, Superintendent, Positive Solutions Charter School to the Universal Service Administrative Company (July 12, 2018) (PSCS's First July 12, 2018 Letter).

<sup>&</sup>lt;sup>2</sup> See Letter from Arturo Suarez, Superintendent, Positive Solutions Charter School to the Universal Service Administrative Company (July 12, 2018) (PSCS's Second July 12, 2018 Letter).

<sup>&</sup>lt;sup>3</sup> See Letter from Universal Service Administrative Company to Arturo Suarez, Superintendent, Positive Solutions Charter School (June 16, 2017) (notifying PSCS that USAC was rescinding the commitment for FRN 1002895 because the applicant did not select cost-effective services and would be seeking recovery for approximately \$161,000).

<sup>&</sup>lt;sup>4</sup> See Letter from Robert A. Schulman, Counsel to PSCS to the Universal Service Administrative Company (August 15, 2017) (arguing that the services were cost-effective because only one bid was received and that the documentation was no longer available as the retention period was only for five years for this FY 2003 funding request).

Mr. Suarez September 19, 2018 Page 2 of 3

applicants to select cost-effective services and that this requirement applied even when only one bid was received.<sup>5</sup>

On June 27, 2018, USAC issued the first demand payment letter to PSCS seeking to recover approximately \$161,000.6 In the demand payment letter, USAC explained that PSCS did not select cost-effective services as required by the rules.<sup>7</sup> The demand payment letter further explained PSCS could request a review of the records supporting this debt and/or request a payment plan within fifteen (15) days of the date of the letter.<sup>8</sup> On July 30, 2018, USAC sent a second demand payment letter to PSCS.<sup>9</sup>

On July 12, 2018 and August 9, 2018, PSCS responded to the two demand payment letters. As noted above, in the first July 12<sup>th</sup> letter, PSCS stated that it did not receive USAC's decision regarding its August 17, 2017 appeal and requested that USAC reconsider its decision to recover funding from PSCS and provide an opportunity for PSCS to demonstrate that the E-rate funding met all statutory and regulatory requirements.<sup>10</sup> In the second July 12<sup>th</sup> letter, PSCS requested to pay the owed debt in installments if USAC denied its request for reconsideration regarding recovery for this funding.<sup>11</sup> On August 9, 2018, PSCS responded to USAC's Second Demand Payment Letter noting that it was awaiting responses to its prior July 12, 2018 letters.<sup>12</sup>

As explained above, on January 8, 2018, USAC denied PSCS's appeal. USAC mailed the appeal decision directly to PSCS and to PSCS's counsel, Robert Schulman. When PSCS did not timely appeal this decision to the Federal Communications Commission (FCC or Commission) within the sixty (60) day deadline, USAC continued with the recovery process and issued the first demand payment letter.<sup>13</sup>

PSCS now requests that USAC reconsider its decision to seek recovery of E-rate funding and provide PSCS with an opportunity to demonstrate that the E-rate funding met the statutory and regulatory requirements. However, under E-Rate program rules, an affected party seeking review or waiver of a USAC decision must file the request with the FCC within 60 days of the date on which USAC issued

7 See id. at 4.

<sup>&</sup>lt;sup>5</sup> See Appeal Decision Letter from Universal Service Administrative Company to Robert Schulman, Counsel to PSCS (Jan. 8, 2018) (January 2018 ADL) (explaining that even when only one bid is received, the applicant must select cost-effective services and that no extenuating circumstances were provided to justify the higher costs for these services). <sup>6</sup> See Letter from Universal Service Administrative Company to Arturo Suarez, Superintendent, Positive Solutions Charter School (June 27, 2018) (First Demand Payment Letter).

<sup>&</sup>lt;sup>8</sup> See id. at 3 ("Positive Solutions Charter School may also request a written agreement to repay the Debt, but only if it makes the request within 15 days of the date of this letter.").

<sup>&</sup>lt;sup>9</sup> See Letter from Universal Service Administrative Company to Arturo Suarez, Superintendent, Positive Solutions Charter School (July 30, 2018) (Second Demand Payment Letter).

<sup>&</sup>lt;sup>10</sup> See PSCS's First July 12, 2018 Letter. PSCS also requested additional documentation regarding this debt. However, USAC has provided all of the documentation regarding this matter in August 2017, and does not have any further documentation to provide to PSCS.

<sup>11</sup> See PSCS's Second July 12, 2018 Letter.

<sup>&</sup>lt;sup>12</sup> See Letter from Arturo Suarez, Superintendent, Positive Solutions Charter School to Universal Service Administrative Company (Aug. 9, 2018).

<sup>&</sup>lt;sup>13</sup> See First Demand Payment Letter.

Mr. Suarez September 19, 2018 Page 3 of 3

its decision. 14 As PSCS did not timely appeal USAC's January 8, 2018 denial decision to the FCC, USAC was therefore required to continue the recovery action as USAC cannot waive or modify the FCC's appeal deadline rule. 15 USAC is also not able to treat PSCS's July 12, 2018 letter requesting reconsideration of the demand payment letter as an appeal because the FCC has previously determined that demands for the repayment of outstanding universal service fund (USF) debts are not appealable actions. 16 Accordingly, USAC is required to continue seeking recovery for this funding from PSCS.17

Currently, there are two options available to PSCS. PSCS may request a waiver of the 60-day appeal deadline by filing a waiver request with the Commission. Additional information on requesting a waiver from the FCC is available on USAC's website at https://www.usac.org/about/about/programintegrity/appeals.aspx (How to File an Appeal with the FCC). Alternatively, PSCS may continue the process for requesting a payment plan as indicated in its second July 12, 2018 letter and begin repaying the debt. USAC will contact PSCS regarding next steps if PSCS wants to continue the process for obtaining a payment plan. Please let us know if you plan to request a waiver from the Commission or if you want to continue the process for requesting a payment plan. You can contact me at Cyndi.Beach@usac.org to inform USAC of your decision, or if you have any further questions about this matter.

Sincerely,

Cynthia Beach

More Manager, Schools and Libraries Division

**USAC** 

cc:

Hon. Joaquin Castro

<sup>&</sup>lt;sup>14</sup> 47 C.F.R. § 54.720(a).

<sup>15</sup> See generally, 47 C.F.R. § 54.702(c) (2013) ("[USAC] may not make policy, interpret unclear provisions of the statute or rules, or interpret the intent of Congress."). See 47 C.F.R. § 54.719(c) ("Parties seeking waivers of the Commission's rules shall seek relief directly from the Commission.").

<sup>16</sup> Application for the Review of a Decision of the Wireline Competition Bureau by Net56, Inc., et al., CC Docket 02-6, Order, 32 FCC Rcd 963, 965-66, para. 5 (2017) (Net56 Order) (denying request to allow parties to appeal demand payment letters explaining that a "Demand Payment Letter is not the decision being appealed; it is issued for the purpose of recovering funds that USAC or the Commission have previously determined were erroneously disbursed.").

<sup>&</sup>lt;sup>17</sup> See Changes to the Board of Directors of the National Exchange Carrier Association, et al., CC Docket Nos. 96-45 and 97-21, Order, FCC 99-291 (1999) (Commitment Adjustment Order); Changes to the Board of Directors of the National Exchange Carrier Association, et al., CC Docket Nos. 96-45 and 97-21, Order, 15 FCC Rcd 7197 (1999) (Commitment Adjustment Waiver Order); Changes to the Board of Directors of the National Exchange Carrier Association, et al., CC Docket Nos. 96-45 and 97-21, Order, 15 FCC Rcd 22975, 22980, para. 11 (2000) (Commitment Adjustment Implementation Order). See also 31 U.S.C. § 3711(a)(1); 31 C.F.R. § 901.1 (requiring aggressive collection actions).

### STATE OF TEXAS

#### COUNTY OF BEXAR

### AFFIDAVIT BY ROBERT A. SCHULMAN

Before me, the undersigned authority, on this day personally appeared Robert A. Schulman, who being by me first duly sworn, on oath stated as follows:

My name is Robert A. Schulman. I am over the age of 18, am of sound mind and capable of making this affidavit. I understand that if I lie in this affidavit, I may be criminally responsible.

I am the attorney of record and general counsel for San Antonio Positive Solutions, Inc. doing business as Positive Solutions Charter School and the attorney to whom the Appeal Decision Letter identified below was presumably addressed.

I attest and affirm that I did not receive the Appeal Decision Letter of January 8, 2018 ("ADL"), issued by the Universal Service Administrative Company ("USAC"), which was issued by USAC in response to an appeal filed by me on behalf of Positive Solutions on August 15, 2017.

I further attest and affirm that I did not become aware and was not informed of USAC's ADL until my receipt of USAC's September 18, 2018 letter and the disclosure of said ADL in Footnote 5 to said letter.

Robert A. Schulman

Sworn to and subscribed before me on August 23, 2019, by Robert A. Schulman, who is personally known to me.

Notary Public, State of Texas

My commission expires  $\frac{2}{12}/2022$ 

REGINA KARAKO
Notary Public, State of Texas
Comm. Expires 02-12-2022
Notary ID 129710534

#### AFFIDAVIT BY AMBER GARZA

### STATE OF TEXAS

### **COUNTY OF BEXAR**

Before me, the undersigned notary public on this day personally appeared Amber Garza, who, being by me first duly sworn, on oath deposed and stated as follows:

My name is Amber Garza. I am over the age of 18 years, of sound mind and capable of making this affidavit. I have personal knowledge of the matters set forth in this affidavit.

I am employed by the law firm of Schulman, Lopez, Hoffer & Adelstein, LLP as a Paralegal. I have been employed by the firm from April 2016 to the present.

I was hired by the firm as a Receptionist/File Clerk and worked in that position from April 2016 through April 2018. One of my job responsibilities as the firm's Receptionist was to receive and process all incoming faxes, daily mail, hand deliveries and overnight deliveries received by or for the firm. For daily mail, the procedure I would follow was to receive, open, date stamp, scan and email the letter and enclosures received to the appropriate attorney and his/her Paralegal or Legal Assistant, retaining the original for the client file. A PDF version of mail and attachments received would be then be saved to the client's electronic network case folder.

I have searched the firm's network case file and my emails for a January 8, 2018 letter from the Universal Service Administrative (USAC) to Robert Schulman and/or the law firm of Schulman, Lopez, Hoffer & Adelstein, LLP regarding a decision issued by USAC denying an appeal filed on behalf of Positive Solutions Charter. There is no record anywhere in the firm's files or my computer emails of the decision letter issued by USAC, nor do I recall having received such a letter.

I hereby swear, under penalty of perjury, that all information in this affidavit is true and correct.

Amber Garza

SWORN to and SUBSCRIBED before me on

02/12/2022

101 A5,201

Notary Public, State of Texas

My commission expires:

REGINA KARAKO
Notary Public, State of Texas
Comm. Expires 02-12-2022
Notary ID 129710534